

3202 Form Letter G 1-4

Kathy Cooper

From: Susan Loring <sloring@integracare.com>
Sent: Tuesday, August 14, 2018 12:46 PM
To: Smolock, Bryan
Subject: Impact to Local Organizations of Proposed Changes to PA Overtime Regulation

Susan Loring
394 Evans City Road
Butler, PA 16001

August 14, 2018



Dear Bryan Smolock,

I am a local human resource professional and am concerned about the impact that changes to the overtime regulations will have on my organization and our employees.

Adopting regulations for Pennsylvania that dramatically increase the salary threshold and set it at the 30th percentile of weekly earnings of full-time salaried workers in the Northeast, in addition to updating the salary threshold every three years, will have a significant negative impact on the labor costs for my organization.

This proposal will also have a negative impact on employees as we adjust our workplace rules in order to control our overtime costs. This may include limiting the ability to work overtime and reducing workplace flexibility.

The Labor Department's proposal to increase the current existing salary threshold will affect approximately 50% of our leadership positions as an organization. The increase to \$921 per week within two years and required automatic adjustments every three years more than doubles, in a short period of time, what is the current federal salary threshold. This dramatic increase in the minimum salary will have the effect of rendering the minimum salary the sole arbiter of exempt status for most positions, the precise reason the proposed federal rule was struck down.

In the Senior Living Industry, we monitor labor costs closely and cannot easily pass on additional cost and remain competitive. In fact, based on a survey of SHRM members conducted in anticipation of the 2016 federal proposal, 70 percent indicated they were "very" or "somewhat likely" to reduce employee overtime. Changes to the overtime regulations will not, therefore, result in a windfall of overtime hours for newly classified non-exempt employees. While some positions will be able to have salary increases to preserve their exempt status, 25% of our leadership positions are likely to be reclassified as non-exempt resulting in the loss of flexibility they currently enjoy as they are required to start tracking their time and working less flexible schedules.

Using Northeast census data is unfair to Pennsylvania workplaces which cannot meet the higher salary demands of other Northeast cities such as Boston, New York City and Washington, D.C. It will have a particularly harsh effect in rural areas where the cost of living and salaries are lower than Pennsylvania cities.

I ask that the Labor Department defer its rulemaking until the federal DOL publishes its new rule and align the Pennsylvania regulation to accord with the new federal rule. In the alternative, we request the Department modify its proposed rule to provide that white-collar exemptions under federal and Pennsylvania law are the same in all respects.

Please take my concerns into consideration as you evaluate these rules.

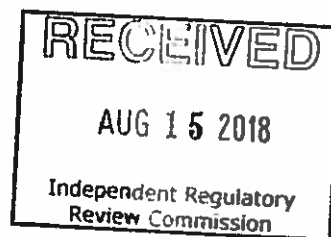
Sincerely,
Susan Loring

Kathy Cooper

From: Clarence Cassiday <bcassiday@integracare.com>
Sent: Tuesday, August 14, 2018 2:16 PM
To: Smolock, Bryan
Subject: Impact to Local Organizations of Proposed Changes to PA Overtime Regulation

Clarence Cassiday
2303 Golden Oaks Rd.
Holbrook, PA 15341

August 14, 2018



Dear Bryan Smolock,

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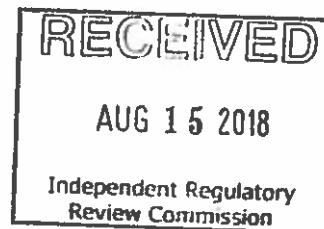
Sincerely,
Clarence Cassiday

Kathy Cooper

From: Julia Seifried <olddoggulie@aol.com>
Sent: Tuesday, August 14, 2018 12:46 PM
To: Smolock, Bryan
Subject: Impact to Local Organizations of Proposed Changes to PA Overtime Regulation

Julia Seifried
300 West Main Street
Camp Hill, PA 17011

August 14, 2018



Dear Bryan Smolock,

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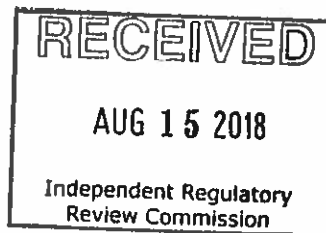
Sincerely,
Julia Seifried

Kathy Cooper

From: Melinda Carrier <mcarrier@integracare.com>
Sent: Tuesday, August 14, 2018 1:36 PM
To: Smolock, Bryan
Subject: Impact to Local Organizations of Proposed Changes to PA Overtime Regulation

Melinda Carrier
795 Glenn St
Washington, PA 15301

August 14, 2018



Dear Bryan Smolock,

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Sincerely,
Melinda Carrier