

# Regulatory Analysis Form

(Completed by Promulgating Agency)



# IRRC

Independent Regulatory Review Commission

## SECTION I - PROFILE

(1) Agency:

Public Utility Commission

(2) Agency Number:

L-2008-2069114

Identification Number: 57-269

IRRC Number: 2772.

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(3) Short Title:

Natural Gas Distribution Companies and the Promotion of Competitive Retail Markets

(4) PA Code Cite:

52 Pa. Code §§ 62.221-62.225

(5) Agency Contacts (List Telephone Number, Address, Fax Number and Email Address):

Primary Contact:

David E. Screven, Assistant Counsel

Pennsylvania Public Utility Commission

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Harrisburg, PA 17105-3265

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riwallace@state.pa.us

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(6) Primary Contact for Public Comments (List Telephone Number, Address, Fax Number and Email Address) – Complete if different from #5:

Same.

(All Comments will appear on IRRC’S website)

(7) Type of Rulemaking (check applicable box):

- Proposed Regulation
- Final Regulation
- Final Omitted Regulation
- Emergency Certification Regulation;
  - Certification by the Governor
  - Certification by the Attorney General

(8) Briefly explain the regulation in clear and nontechnical language. (100 words or less)

This final rulemaking reformulates the NGDCs’ “price to compare” to better reflect all costs related to natural gas supply and procurement so that there will be a more accurate price to compare for shoppers, establishes permanent rules for NGDCs’ purchase of receivables programs and ensures that the release, assignment or transfer of capacity by an NGDC is nondiscriminatory and at the applicable contract rate. As it relates to the “price to the compare,” the rulemaking requires NGDCs to remove natural gas procurement costs from base rates, excluding those costs related to the administration of firm storage and transportation capacity, and to recover those fuel acquisition costs as part of the “price to compare” on a revenue neutral basis. Moreover, rules for programs by which NGDCs purchase the accounts receivables of natural gas suppliers are also included as are rules requiring that the release of interstate pipeline capacity held by NGDCs be nondiscriminatory and at the applicable pipeline rate.

(9) Include a schedule for review of the regulation including:

- |   |                           |
|---|---------------------------|
| A. The date by which the agency must receive public comments:                               | N/A                       |
| B. The date or dates on which public meetings or hearings will be held:                     | N/A                       |
| C. The expected date of promulgation of the proposed regulation as a final-form regulation: | N/A                       |
| D. The expected effective date of the final-form regulation:                                | Upon publication          |
| E. The date by which compliance with the final-form regulation will be required:            | 90 days after publication |
| F. The date by which required permits, licenses or other approvals must be obtained:        | N/A                       |

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(10) Provide the schedule for continual review of the regulation.

PUC will review compliance as part of its on-going supervision of the natural gas utility industry and, particularly, on an annual basis through 66 Pa. C.S. § 1307(a) and (f).

## SECTION II: STATEMENT OF NEED

(11) State the statutory authority for the regulation. Include specific statutory citation.

66 Pa. C.S. § 2204(a) and (g) of the Natural Gas Choice and Competition Act required the PUC to review the state of competition in the natural gas retail market five years after passage of the Act and propose and adopt regulations if it found there was no effective competition. This regulation is one part of the PUC's efforts to increase competition in the natural gas retail marketplace in Pennsylvania.

(12) Is the regulation mandated by any federal or state law or court order, or federal regulation? Are there any relevant state or federal court decisions? If yes, cite the specific law, case or regulation as well as, any deadlines for action.

66 Pa. C.S. § 2204(a) and (g).

(13) State why the regulation is needed. Explain the compelling public interest that justifies the regulation. Describe who will benefit from the regulation. Quantify the benefits as completely as possible and approximate the number of people who will benefit.

In a report to the Legislature in October 2005, the PUC found that effective competition in the retail market for natural gas supplies did not exist in the Commonwealth. The Legislature, in the Natural Gas Choice and Competition Act, 66 Pa. C.S. §§ 2201-2212, had stated that natural gas costs for Pennsylvania consumers would be lowered by the results of competition among natural gas suppliers. This regulation is one of a number of initiatives launched by the PUC in order to foster competition. Greater competition should lower gas costs for all Pennsylvania users of natural gas, although the amount of that benefit cannot be quantified at this time.

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(14) If scientific data, studies, references are used to justify this regulation, please submit material with the regulatory package. Please provide full citation and/or links to internet source.

*Investigation into the Natural Gas Supply Market: Report to the General Assembly On Competition In Pennsylvania's Retail Natural Gas Supply Market*, Docket No. I-00040103, Investigatory Order and Report To the General Assembly, entered October 6, 2005.  
[http://www.puc.state.pa.us/naturalgas/naturalgas\\_issues.aspx](http://www.puc.state.pa.us/naturalgas/naturalgas_issues.aspx)

*Investigation into the Natural Gas Supply Market: Report on Stakeholders' Working Group (SEARCH); Action Plan for Increasing Effective Competition in Pennsylvania's Retail Natural Gas Supply Services Market*, Docket No. I-00040103F0002, Final Order and Action Plan entered September 11, 2008.  
[http://www.puc.state.pa.us/naturalgas/naturalgas\\_stakeholders\\_wg.aspx](http://www.puc.state.pa.us/naturalgas/naturalgas_stakeholders_wg.aspx)

(15) Describe who and how many will be adversely affected by the regulation. How are they affected?

The larger NGDCs in Pennsylvania may experience some small increases in administrative costs; nevertheless, any increase in ratepayers' costs should be outweighed by reductions in the costs of natural gas due to competitive market forces.

(16) List the persons, groups or entities that will be required to comply with the regulation. Approximate the number of people who will be required to comply.

All natural gas utilities falling within the definition of "Natural gas distribution company" at 66 Pa. C.S. § 2202. NGDCs will be expected to comply with this regulation. There are 10 NGDCs that will need to comply with this regulation. Additionally, natural gas suppliers as defined in 66 Pa. C.S. § 2202 will be required to comply with the regulation. There are approximately 100 licensed natural gas suppliers in Pennsylvania.

## SECTION III: COST AND IMPACT ANALYSIS

(17) Provide a specific estimate of the costs and/or savings to the **regulated community** associated with compliance, including any legal, accounting or consulting procedures which may be required. Explain how the dollar estimates were derived.

The costs of a §1308(d) general rate increase proceeding can be substantial due primarily to the need for NGDCs to hire outside consultants and witnesses to prepare their case and the retention of a law firm for litigation purposes. These filings are often highly contested and litigated. The costs and risk of litigation cannot be accurately predicted, but based on recent experience, the costs for a §1308(d) filing can approximately reach \$1M to \$2M dollars.

However, this rulemaking only requires NGDCs to make a single component §1308(a) filing, which can be put together using in-house staff, based on existing cost of service information updated to the current year values and consumption data. As such, the §1308(a) filing required by the regulation in order to move procurement costs from distribution rates to the PTC will be far less costly, because fewer elements are involved and the cost of service information can be pulled from prior rate cases. Moreover, because the filing is to be "revenue neutral," the risks and costs of litigation are greatly diminished. Also, to the extent the NGDC uses in house staff to make the filing, there are no incremental or additional costs to the utilities for the §1308(a) filing required by the rulemaking.

In terms of in-house costs, the Commission estimates that the costs for a §1308(a) filing would be approximately \$25,000 to \$50,000 (100 man hours @ \$250.00/ hr.). Additional costs may be incurred if the filing was contested and the NGDC needed to hire outside counsel.

(18) Provide a specific estimate of the costs and/or savings to **local governments** associated with compliance, including any legal, accounting or consulting procedures which may be required. Explain how the dollar estimates were derived.

None.

(19) Provide a specific estimate of the costs and/or savings to **state government** associated with the implementation of the regulation, including any legal, accounting, or consulting procedures which may be required. Explain how the dollar estimates were derived.

None. There will be no incremental costs to state government associated with the implementation of the regulation.

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(20) In the table below, provide an estimate of the fiscal savings and costs associated with implementation and compliance for the regulated community, local government, and state government for the current year and five subsequent years. **Costs cannot be estimated.**

	<b>Current FY Year</b>	<b>FY +1 Year</b>	<b>FY +2 Year</b>	<b>FY +3 Year</b>	<b>FY +4 Year</b>	<b>FY +5 Year</b>
<b>SAVINGS:</b>	\$	\$	\$	\$	\$	\$
<b>Regulated Community</b>						
<b>Local Government</b>						
<b>State Government</b>						
<b>Total Savings</b>						
<b>COSTS:</b>						
<b>Regulated Community</b>	\$25,000 -\$50,000	\$0	\$0	\$0	\$0	\$0
<b>Local Government</b>	N/A	N/A	N/A	N/A	N/A	N/A
<b>State Government</b>	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Costs</b>	\$25,000 -\$50,000	\$0	\$0	\$0	\$0	\$0
<b>REVENUE LOSSES:</b>						
<b>Regulated Community</b>						
<b>Local Government</b>						
<b>State Government</b>						
<b>Total Revenue Losses</b>						

(20a) Provide the past three year expenditure history for programs affected by the regulation.

<b>Program</b>	<b>FY -3</b>	<b>FY -2</b>	<b>FY -1</b>	<b>Current FY</b>
N/A				

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(21) Explain how the benefits of the regulation outweigh any cost and adverse effects.

As noted above, the incremental costs of compliance should be far outweighed by the overall cost savings achieved through the benefits of lower natural gas supply costs in a competitive retail marketplace.

(22) Describe the communications with and input from the public and any advisory council/group in the development and drafting of the regulation. List the specific persons and/or groups who were involved.

Please see the PUC orders and reports referenced in response to no. 14.

(23) Include a description of any alternative regulatory provisions which have been considered and rejected and a statement that the least burdensome acceptable alternative has been selected.

Please see the PUC orders and reports referenced in response to no. 14.

(24) Are there any provisions that are more stringent than federal standards? If yes, identify the specific provisions and the compelling Pennsylvania interest that demands stronger regulations.

N/A

(25) How does this regulation compare with those of other states? How will this affect Pennsylvania's ability to compete with other states?

By and large the commitment of state governments to retail competition for natural gas supply varies. There is some discussion of those programs followed in other states in the reports referenced in response to no. 14. To the extent retail competition is achieved in Pennsylvania, it will make natural gas users in the Commonwealth more competitive with those in other states by reducing their costs.

(26) Will the regulation affect any other regulations of the promulgating agency or other state agencies? If yes, explain and provide specific citations.

No.

(27) Submit a statement of legal, accounting or consulting procedures and additional reporting, recordkeeping or other paperwork, including copies of forms or reports, which will be required for implementation of the regulation and an explanation of measures which have been taken to minimize these requirements.

The regulations will result in additional reporting by the NGDCs. They will have to file annual or quarterly adjustments of the proposed adjustment clause mechanisms as well as establish tariff riders for them. However, with regard to measures to minimize the requirements, the reporting and rate adjustment filings are to occur simultaneously with already existing PUC regulations regarding adjustment clause mechanisms, i.e., the purchase gas charge. Therefore, the increased reporting requirements are being kept to a minimum.

(28) Please list any special provisions which have been developed to meet the particular needs of affected groups or persons including, but not limited to, minorities, elderly, small businesses, and farmers.

N/A



# RAF SUPPLEMENTAL PAGE

(This page valid for use through November 1, 2011)

## Regulatory Analysis Form

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REVIEW COMMISSION

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(All Comments submitted on this regulation will appear on IRRC's website)

(1) Agency: Public Utility Commission

(2) Agency Number: L-2008-2069114  
Identification Number: 57-269

IRRC Number: 57-269

(3) PA Code Cite: 52 Pa. Code §§ 62.221-62.225

(4) Short Title: Natural Gas Distribution Companies and the Promotion of Competitive Retail Markets

(5) Agency Contacts (List Telephone Number and Email Address):

**Primary Contact:**

David E. Screven, Assistant Counsel  
Pennsylvania Public Utility Commission  
P.O. Box 3265  
Harrisburg, PA 17105-3265  
Phone: (717) 787-2126 Fax: (717) 783-3458  
dscreven@pa.gov

**Secondary Contact:**

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Pennsylvania Public Utility Commission  
P.O. Box 3265  
Harrisburg, PA 17105-3265  
Phone: (717) 787-7236 Fax: (717) 783-9866  
riwallace@pa.gov

(6) Type of Rulemaking (check applicable box):

- Proposed Regulation  
 Final Regulation  
 Final Omitted Regulation

- Emergency Certification Regulation;  
 Certification by the Governor  
 Certification by the Attorney General

(7) If data is the basis for this regulation, please provide a description of the data, explain in detail how the data was obtained, and how it meets the acceptability standard for empirical, replicable and testable data that is supported by documentation, statistics, reports, studies or research. Please submit data or supporting materials with the regulatory package. If the material exceeds 50 pages, please provide it in a searchable electronic format or provide a list of citations and internet links that, where possible, can be accessed in a searchable format in lieu of the actual material. If other data was considered but not used, please explain why that data was determined not to be acceptable.

Data was not the basis for this regulation. The Commission, via the Competition Act, was charged with initiating an appraisal of how retail competition was progressing after passage of the Act. *The Report to the General Assembly* released in October 2005 at Docket No. I-00040103, and accessed at <http://www.puc.state.pa.us/PcDocs/570097.pdf>, determined that effective competition did not exist in the retail natural gas market. A stakeholders group was convened to explore avenues for encouraging increased competition in this Commonwealth. This rulemaking was initiated to help promote the development of competition in the retail markets for natural gas supply.

**FACE SHEET  
FOR FILING DOCUMENTS  
WITH THE LEGISLATIVE REFERENCE BUREAU**

**(Pursuant to Commonwealth Documents Law)**

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Copy below is hereby approved as to form and legality. Attorney General.

BY \_\_\_\_\_  
(DEPUTY ATTORNEY GENERAL)

\_\_\_\_\_  
DATE OF APPROVAL

Check if applicable  
Copy not approved. Objections attached

Copy below is hereby certified to be true and correct copy of a document issued, prescribed or promulgated by:

Pennsylvania Public Utility Commission  
(AGENCY)

DOCUMENT/FISCAL NOTE NO. L-2008-2069114/57-269

DATE OF ADOPTION June 23, 2011

BY *Rosemary Chiavetta*  
Rosemary Chiavetta

TITLE *Secy*  
SECRETARY)

Copy below is hereby approved as to form and legality. Executive or independent Agencies.

BY *Bohdan R Pankiw*  
Bohdan R. Pankiw  
Chief Counsel

6-23-2011  
DATE OF APPROVAL

Check if applicable. No Attorney General approval or objection within 30 days after submission.

L-2008-2069114/57-269  
Final Rulemaking  
NGDCs and the Promotion of  
Competitive Retail Markets  
52 Pa. Code, Chapter 62

The Pennsylvania Public Utility Commission on June 23, 2011, adopted a final rulemaking order which ensures that consumers of natural gas will be able to shop for gas that is marketed on a level playing field for all market participants. The contact person is David Screven, Law Bureau, (717) 787-2126.

**EXECUTIVE SUMMARY**  
L-2008-2069114/57-269

Revised Final Rulemaking Re  
Natural Gas Distribution Companies and the Promotion  
Of Competitive Retail Markets  
52 Pa. Code, Chapter 62

The purpose of this *Revised Final Rulemaking Order* is to remove barriers to retail competition in the market for natural gas supplies in the Commonwealth pursuant to the Natural Gas Choice and Competition Act (Act), 66 Pa. C.S. §§ 2201-2212. Section 2204(g) of the Act required the PUC to investigate as to whether there is "effective competition for natural gas supply" five years after passage of the Act. If the Commission found there is no effective competition, the Act required it to explore avenues for encouraging increased competition in the Commonwealth. Section 2204(a) of the Act, 66 Pa. C.S. § 2204(a), gives the Commission the authority to propose and adopt regulations to implement the principles of the Act. Having found that there was no effective competition in the Commonwealth, the Commission initiated three different rulemaking proceedings to encourage competition.

This particular rulemaking reformulates the NGDCs' "price to compare" to better reflect all costs related to natural gas supply and procurement so that there will be a more accurate price to compare for shoppers, establishes permanent rules for NGDCs' purchase of receivables programs and ensures that the release, assignment or transfer of capacity by an NGDC is nondiscriminatory and at the applicable contract rate. As it relates to the "price to the compare," the rulemaking requires NGDCs to remove natural gas procurement costs from base rates, excluding those costs related to the administration of firm storage and transportation capacity, and to recover those fuel acquisition costs as part of the "price to compare" on a revenue neutral basis. Moreover, rules for programs by which NGDCs purchase the accounts receivables of natural gas suppliers are also included as are rules requiring that the release of interstate pipeline capacity held by NGDCs be nondiscriminatory and at the applicable pipeline rate.

The contact persons for this proposed rulemaking are Assistant Counsel David E. Screven, Law Bureau (717) 787-2126, [dscreven@state.pa.us](mailto:dscreven@state.pa.us) (legal), and Richard Wallace, Bureau of Audits, (717) 787-7236, [riwallace@state.pa.us](mailto:riwallace@state.pa.us) (technical).

**PENNSYLVANIA  
PUBLIC UTILITY COMMISSION  
Harrisburg, PA 17105-3265**

Commissioners:

Robert F. Powelson, Chairman  
John F. Coleman, Jr., Vice Chairman  
Tyrone J. Christy, Partial Dissenting Statement  
Wayne E. Gardner, Partial Dissenting Statement  
James H. Cawley

Natural Gas Distribution Companies and  
Promotion of Competitive Retail Markets

Docket No. L-2008-2069114

**REVISED FINAL RULEMAKING ORDER**

By order entered February 23, 2011, the Commission issued a Final Rulemaking Order (*Final Rulemaking Order*) on specific issues intended to promote effective competition for natural gas supply service pursuant to Chapter 22 of the Public Utility Code (Code). In particular, the Commission reformulated the price to compare (PTC), adopted permanent rules for voluntary purchase of receivables (POR) programs, and adopted rules for the non-discriminatory release, assignment and transfer of capacity when customers chose a competitive natural gas supplier.

The Commission submitted the *Final Rulemaking Order* to the Independent Regulatory Review Commission (IRRC) for its review and approval. Based upon comments from IRRC Staff and also some supplemental comments submitted to the IRRC from interested parties, the Commission voluntarily withdrew the final rulemaking

from IRRC's review in order to give consideration to the various clarification issues raised by IRRC's Staff and the supplemental comments. In order to address those clarification issues, the Commission made some revisions to Annex A and advised the parties of these revisions via a Secretarial Letter. Parties were invited to file comments to these proposed changes. This Order specifically addresses those comments, as well as the comments to the proposed rulemaking and the *ANOFR*.

## **Background**

Much of the background of this instant rulemaking proceeding is set forth in the prior *Proposed Rulemaking Order* and *ANOFR Order*. Therefore, we will not go into much detail in this order. The *Natural Gas Choice and Competition Act*, 66 Pa. C.S. §2201-12 (the "Competition Act"), was enacted by the Legislature in 1999 with the purpose of restructuring the natural gas industry to allow the retail sale of natural gas in an open market. In particular, the Competition Act allows individual customers to choose from independent suppliers of natural gas which are not necessarily affiliated with the local natural gas utility. Additionally, the Competition Act in section 2204(g) required the Commission to initiate a look-back appraisal of how retail competition is progressing after passage of the Act. This investigation was to include participation of all interested parties so that a thorough examination of retail competition might be completed. *Id.*

In October 2005, the Commission issued its *Report to the General Assembly on Pennsylvania's Retail Natural Gas Supply Market (Report to the General Assembly)*,<sup>1</sup> in which we determined that effective competition did not exist in Pennsylvania's retail natural gas market. If the Commission found that "effective competition" did not exist, it was to reconvene the stakeholders in the natural gas industry to "explore avenues...for

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<sup>1</sup> *The Report to the General Assembly* was released in October 2005 at Docket No. I-00040103 and may be accessed at <http://www.puc.state.pa.us/PcDocs/570097.pdf>.

encouraging increased competition in this Commonwealth.” 66 Pa C.S. § 2204(g). As the Report to the General Assembly noted:

Based on the factors we have adopted to consider whether "effective competition" exists for purposes of Section 2204(g), these findings support the ultimate conclusion that there is a lack of "effective competition" in Pennsylvania's retail natural gas supply market at this time.

*Report to the General Assembly* at 67. We, therefore, convened the Natural Gas Stakeholders Group, named “SEARCH,”<sup>2</sup> to explore avenues for increasing competition.

The work and report of that stakeholders' working group is detailed in our Final Order and Action Plan<sup>3</sup> (“SEARCH Order” or “Action Plan”) issued in September 2008. We concluded that there were a number of steps which the Commission could take to help promote the development of competition in the retail markets for natural gas supply in the Commonwealth. Accordingly, we initiated this rulemaking with the goal of nurturing a robust retail market for natural gas. *Action Plan* at 7.

Specifically, this rulemaking addresses five issues related to the duties, rights, and obligations of NGDCs. Those areas are as follows:

- Reformulate the NGDCs’ “price to compare” to better reflect all costs related to natural gas supply and procurement.
- Establish permanent rules for NGDC purchase of receivables programs.
- Ensure that the release, assignment or transfer of capacity by an NGDC is nondiscriminatory and at the applicable contract rate.
- Change the handling of costs related to NGDCs’ competition activities.

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<sup>2</sup> SEARCH is an acronym for “Stakeholders Exploring Avenues for Removing Competition Hurdles.”

<sup>3</sup>*Investigation into the Natural Gas Supply Market: Report on Stakeholders’ Working Group (SEARCH); Action Plan for Increasing Effective Competition in Pennsylvania’s Retail Natural Gas Supply Services Market*, Docket No. I-00040103F0002, Final Order and Action Plan entered September 11, 2008.



- Allow NGDCs to recover the cost of their annual regulatory assessments under Section 510 of the Public Utility Code via an automatic adjustment surcharge.

The *Proposed Rulemaking Order* was entered on March 27, 2009, and was published on July 11, 2009, in the *Pennsylvania Bulletin* at 39 *Pa.B.* 3461. The order established a 45-day comment period. Comments were filed by IRRC and other interested parties.<sup>4</sup>

We reviewed and addressed those comments and on August 10, 2010, issued the *ANOFR Order* which incorporated the revisions we had made to the proposed regulations based on the first round of public comments. In the *ANOFR Order*, we requested interested parties to file further comments on these revisions. We received additional comments on the *ANOFR Order* from fifteen interested parties.<sup>5</sup> We have reviewed and addressed these comments below.

Thereafter, by order entered February 23, 2011, the Commission adopted a *Final Rulemaking Order* in this matter based upon its review of the additional comments submitted in response to the *ANOFR Order*. That order constituted the final rulemaking for these key elements necessary for creating an effective market for retail natural gas

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<sup>4</sup> The NGS Parties (Agway Energy Services, LLC, Gateway Energy Services Corporation, Interstate Gas Supply, Inc., and Vectren Retail, LLC); Equitable Gas Company (Equitable); Independent Oil and Gas Association of Pennsylvania (IOGA); Office of Consumer Advocate (OCA); Pennsylvania Utility Law Project (PULP); PECO Energy Company (PECO); Columbia Gas of Pennsylvania (Columbia); Direct Energy Services (DES); Peoples Natural Gas Company d/b/a Dominion Peoples (Dominion Peoples); Industrial Consumers Group (consisting of "Industrial Energy Consumers of Pennsylvania", the "Central Penn Gas Large Users Group," the "Columbia Industrial Intervenors," and the "PNG Industrial Intervenors"); National Energy Marketers Association; Energy Association of Pennsylvania (EAPA) (a non-profit trade association whose members include "Columbia," "Dominion Peoples," "Equitable," "National Fuel Gas Distribution Company" (NFG), "PECO," "Philadelphia Gas Works," and "UGI Utilities, Inc."); NFG; Office of Small Business Advocate (OSBA); Office of Trial Staff (OTS); T.W. Phillips, UGI Gas Company (UGI); Shipley Energy, Interstate Gas and Dominion Retail (hereinafter referred to as "Joint Commenters"), the Retail Energy Supply Association (RESA) (a non-profit trade association whose members include Commerce Energy, Inc., Consolidated Edison Solutions, Inc., Direct Energy Services, LLC, Exelon Energy Company, Gexa Energy, Green Mountain Energy Company, Hess Corporation, Integrys Energy Services, Inc., Liberty Power Corporation, RRI Energy, Semptra Energy Solutions LLC, SUEZ Energy Resources NA, Inc., and US Energy Savings Corporation); and Philadelphia Gas Works (PGW).

<sup>5</sup> EAPAA, Equitable, National Energy Marketers Association, NFG, OCA, OSBA, Pennsylvania Energy Marketers Coalition, IOGA, Shipley, Valley Energy, Inc., Columbia, PECO, Peoples, PGW, and UGI.

competition in Pennsylvania. Subsequently, the Commission submitted the *Final Rulemaking Order* to the Independent Regulatory Review Commission (IRRC) for its review and approval. Nevertheless, IRRC Staff requested that the Commission clarify various aspects of the proposed final regulations. Based upon IRRC Staff's comments and further supplemental comments submitted to the IRRC by interested parties, such as the EAPA and the OCA, the Commission voluntarily withdrew the rulemaking from IRRC's consideration in order to address the various clarification issues raised by IRRC and the additional comments.

In light of the latest comments to the *Final Rulemaking Order*, the Commission, via a Secretarial Letter dated June 9, 2011, proposed several revisions to Annex A. Parties were invited to file comments to the proposed revisions by June 16, 2011. The Commission has reviewed those comments<sup>6</sup> and now intends to approve the version of the final form regulation set forth in Annex A.

## SUMMARY OF CHANGES

Based on the comments to the Proposed Rulemaking Order and the further comments requested by the *ANOFR Order*, the Commission has made some further refinements to the proposed final regulations. In this Revised Final Rulemaking Order (*RFRO*), the substantive revisions made to Annex A may be summarized as follows:

- Revised Sections 62.221-62.225 to include, *inter alia*, the development of a price to compare (PTC) that will appear on the NGDC's bill so that consumers can make an informed choice of whether the price offered by the competitive NGS is more or less than the default service rate charged by the incumbent NGDC.
- Clarified the section of the regulation setting forth permanent rules for POR programs which are critical to the ability of NGS firms to enter the market.

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<sup>6</sup> Comments were filed pursuant to the June 9, 2011 Secretarial Letter by the EAPA, the OCA, Valley Energy, Inc., PECO, the OSBA, Columbia, NFG, Pennsylvania Energy Marketers Coalition and the NGS Parties.

- Revised the section of the regulation concerning capacity release to ensure that the capacity released to serve shopping customers is non-discriminatory both as to availability and price.
- Eliminated several of the adjustment clauses previously proposed in the regulations.

In addition, the clarification revisions made to Annex A in response to IRRC's clarification comments and the supplemental comments to the *Final Rulemaking Order* include the following:

- Include a definition of "base rate" in Section 62.222 and make consistent reference to "distribution" rates in the regulation.
- Make consistent reference to "gas costs" in the MFC definition, Section 62.222, and elsewhere, versus using other similar terms.
- Correct definition of SOLR in Section 62.222 to be consistent with the definition at Section 62.101.
- Rephrase Section 62.223(b)(1) to clarify what procurement-related costs are to be considered, and that costs related to transportation and storage are not included.
- Add phrase to end of 62.223(e) to specify there will be no reconciliation for "any prior period over/under collections."
- Delete word "only" in Section 62.224(a)(7).
- Used existing definitions where available, rather than to create new ones.

In sum, the Commission believes that these regulations, as revised, will foster the development of competition in the retail markets for natural gas supply in the Commonwealth in accordance with Chapter 22.

## DISCUSSION

As a general commentary, IRRC's initial comments suggested that the proposed regulations may be overly complex and difficult for retail natural gas consumers to comprehend and, as such, may ultimately discourage them from participating in competition. *IRRC Comments* p. 1. In addition, the IRRC comments advise that, in crafting our final regulations, we should avoid single issue ratemaking and make sure that the regulations protect against cross-subsidization between shopping and non-shopping

customers and among customer classes. *IRRC Comments*, p. 2. Lastly, IRRC sought clarification to some aspects of the proposed final regulations.

In considering all of the comments filed in response to the *Proposed Rulemaking Order* the *ANOFR Order*, and the *Final Rulemaking Order*, including IRRC's, we believe that we have improved our approach to meeting the statutory goals set forth in the Competition Act of fostering competition in the natural gas market in Pennsylvania. As more fully discussed below, we have simplified the manner in which the "price to compare" is computed and have revised its components in order to reduce complexity for NGDCs and their customers. Additionally, we have ensured that the regulations avoid single issue ratemaking and protect against cross-subsidization. We believe these revisions to the proposed regulations adequately address IRRC's concerns.

For purposes of this Revised Final Rulemaking Order, we will focus on IRRC's comments to each iteration of the proposed rulemaking and the additional comments that were requested in the *ANOFR Order*. We will proceed section by section.

#### **62.221. Purpose.**

##### ***Proposed Rulemaking Order Comments***

IRRC stated that the definition of retail gas customer as set forth in Section 2202 of the Act, 66 Pa. C.S. § 2202, is "a direct purchaser of natural gas supply services or natural gas distribution services, other than a natural gas supplier..." IRRC noted that this definition is not limited to any customer class. IRRC further noted, however, that this section of the proposed regulation limits its purpose to fostering competitive service to "residential and small commercial customers." IRRC stated that the Commission should explain why this section and the regulation is limited to "residential and small commercial customers" only, and how this proposed regulation does not affect all service provided to "retail gas customers" as defined in the Act. *IRRC Comments* at. 3.

In its comments, NFG made a similar observation regarding the phrase “residential and small commercial customers.” NFG stated this phrase is confusing and it is unclear why the purpose should be limited to only these customers when all NGDC customers will be impacted by the regulation. *NFG Initial Comments* at 3. EAPA stated that the phrase should be eliminated so that the purpose of the regulation reflects legislative intent. *EAPA Initial Comments* at 2-3. EAPA suggested using the phrase “retail and transportation gas customers.” *Id.* PGW stated that the wording of this section should just be revised to read “retail natural gas service customers” from “natural gas service to residential and small commercial customers.” *PGW Initial Comments* at 3.

Additionally, IRRC stated that this section uses the term “small commercial customer.” IRRC noted, however, that the term defined in Section 62.222 is “small business customer.” *IRRC Comments* at 3. IRRC stated that this section should use the defined term. *Id.* The OSBA also made this observation concerning the term small commercial customer. The OSBA stated that the term “small commercial customer” is ambiguous and recommends that this term be clarified throughout the regulations so that it is consistent. *OSBA Initial Comments* at 10.

#### ***ANOFR Order Comments***

In its additional comments, PECO states that the Commission should clarify that the proposed PTC regulations are applicable, at a minimum, to residential and small business customers (defined as using less than 300 Mcf<sup>7</sup> per year). PECO further states that clarity is also needed to ensure that these regulations will apply to commercial customers whose usage exceeds 300 Mcf per year but who are not considered large commercial and industrial customers. *PECO ANOFR Comments* at 2.

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<sup>7</sup> MCF = 1,000 cubic feet, a unit of measure in the oil and gas industry for natural gas, more often written Mcf.

### ***Resolution***

Consistent with our authority and obligations under the Act, particularly, Section 2204(a) of the Code, 66 Pa. C.S. § 2204(a), the Commission is establishing rules and regulations that will bring the benefits of natural gas competition to retail natural gas supply consumers. The purpose of the regulations is to eliminate barriers to supplier entry and participation in that marketplace.

A “retail gas customer” is defined in the Act as “a direct purchaser of natural gas supply services or natural gas distribution services, other than a natural gas supplier.” 66 Pa. C.S. § 2202. As IRRC notes, this definition is not limited to any customer class. However, as mentioned above, the real focus of this regulation is the elimination of barriers to supplier entry in the competitive retail natural gas supply market. Accordingly, the Commission has purposely limited the scope on this regulation to affect only those customers eligible for supplier of last resort (SOLR) service. The Commission notes that for many years, large industrial and commercial customers have pursued and obtained competitive natural gas supply alternatives, even before the enactment of the Act in 1999. *See Comments of Industrial Consumer Groups* at 3. These types of consumers, large industrial consumers, are already actively engaged and participating in the competitive natural gas market and have been doing so for years through natural gas transportation tariffs and direct purchases of supply. In most areas, these types of customers no longer receive or rely on SOLR service.

Further, the Competition Act created a SOLR obligation for NGDCs that was limited to supply service for residential, essential human needs customers and small commercial and small industrial customers (who usage generally exceeds 300 Mcf per year but are not necessarily considered or designated as “large” commercial and industrial customers). For this reason, the focus of this section and the overall regulation is limited to those customers eligible for SOLR service which, at a minimum, are largely “residential and small commercial and small industrial customers” as opposed to

necessarily applying it to all customers receiving natural gas service. Therefore, as set forth in the final-form regulation, we will clarify that the scope of this regulation does not entail the breadth of the “retail gas customers” statutory definition.

As to IRRC’s and the OSBA’s comments regarding the use of the term “small commercial customer” in this section, we agree with the comments and will delete this term so that the final-form regulation accurately reflects the statutory term, “small business customer” as set forth and defined in Section 62.72 of the Pa. Code.

## **Section 62.222 - Definitions**

### ***Proposed Rulemaking Order Comments***

In its initial comments, OSBA stated the definition of “gas procurement charge” (GPC) is in need of clarification because there is no limiting language indicating which customers the GPC would be applied to, which is in direct contrast to its reference in the definition of “gas procurement reduction rate.”

In its comments, IRRC noted that there are several definitional terms set forth in this section that either are not consistent with their corresponding statutory definition or are vague and in need of clarification. The first term discussed is GPC. IRRC stated that this term is vague because it describes a “mechanism” and its effect, and that it should directly state what costs the charge encompasses.

IRRC also stated that the term “gas procurement reduction rate” (GPRR) is redundant and unnecessary. Additionally, Equitable stated that it is not clear from the definition what is intended by this “equal offsetting credit to GPC” or how this rate is to be determined, or what the cost element is that will be reflected in the GPRR. *Equitable Initial Comments*, Appendix A, p. 1. PGW stated this definition should be revised from

“residential and small commercial customers” to “retail gas customers.” *PGW Initial Comments* at 4.

Additionally, IRRC stated that the term “net gas procurement adjustment” (NGPA) is vague because it describes a concept or goal, but does not increase the understanding of the term or its components. Furthermore, IRRC stated that the term “natural gas supply service” should reference the Act similar to other definitions in this section. IRRC further states that the definition of “purchased gas cost” is unclear and not useful because it uses the term being defined. IRRC also stated that the definition should provide descriptions or examples of the costs that may be included under this definition. Furthermore, IRRC stated that this term is unclear as to whether “purchased gas costs” include procurement costs that are mentioned in the GPC definition.

Lastly, IRRC stated that the term “price to compare” is not clear as to whether it is a rate or a cost. IRRC noted that a customer would need a rate to make a comparison, or at least a volume of gas associated with the cost. IRRC stated that we should revise the definition so that it is clear what will result from this regulation and how a customer can use the PTC to shop among the SOLR and NGSs.

#### ***ANOFR Order Comments***

Based on these initial comments, the Commission made significant revisions to the definitions set forth in the proposed regulation. In the *ANOFR Order*, we revised the definition of the PTC so that it is clear that the PTC is a single commodity rate that will be set forth on a customer’s bill and will assist them in comparing prices for natural gas supply charged by the incumbent NGDC with the prices offered to consumers by competitive NGS firms. The Commission also deleted the terms “gas procurement reduction rate” and “net gas procurement adjustment” from the proposed regulation as they were no longer necessary in light of the revisions we had made to the definition of PTC. Additionally, the Commission revised the definition of “gas procurement charge”



(GPC) and incorporated the new term “merchant function charge” (MFC) as a component of the PTC.

We also revised the definition of “natural gas supply service” so that it references the Act. However, we retained the definition of “purchased gas cost” from the proposed regulation as we determined that the definition was sufficient.

In its additional comments, EAPA states that the definition of price to compare (PTC) that is set forth in the revised regulation should be further revised so that the term “natural gas procurement costs” is deleted from the definition because it would allow unavoidable natural gas procurement costs to be included in the PTC. *EAPA ANOFR Comments* at 4. Additionally, in its additional comments, NFG stated that the definition should be further revised by deleting the term “line item” and replacing it with the term “single commodity rate.” *NFG ANOFR Comments* at 2. NFG states that this further revision would provide clarification to IRRC as to whether the PTC is a rate or cost and noted that this term was used by us in the body of the *ANOFR Order*. *Id.*

In its additional comments, Equitable states that the definition of gas procurement charge (GPC) in the revised regulation should be further revised so that the word “total” should be removed from the definition to avoid cross-subsidization between shopping and non-shopping customers. *Equitable ANOFR Order*, Appendix A at 2. In its additional comments, NFG noted that this definition contained a minor typographical error. *Id.*

NFG also requests that the definition of SOLR should be modified by deleting all language after the phrase in parenthesis. NFG states that this would make this definition consistent with the other definitional terms in that it would simply reference the Act. *Id.*

In its additional comments, the OCA states that the Commission should remove the term “natural gas supply service” and replace it with the term “basic natural gas supply service.” *OCA ANOFR Comments* at 17-18. The OCA states that making this replacement and including a definition of “basic natural gas supply service charges” will bring clarity as to what should be included in a POR program. *Id.* The OCA further states that a precise definition of what is and is not included in basic natural gas supply service charge will avoid any unnecessary confusion as the POR programs proceed into the future. *Id.* The OCA states that ancillary costs, such as charges to carbon neutral products, appliance maintenance services, security deposits and other products and services not related to the physical delivery of natural gas are not includable in the POR programs.

#### ***IRRC’s Clarification Comment and Supplemental Comments***

In its clarification comments, IRRC Staff noted that the definition of GPC set forth in the *Final Rulemaking Order* included the term “base rate” but no definition of that term is set forth in the proposed regulation. IRRC states that since a definition of “base rate” is not defined, the definition of GPC may not be clear to the affected parties. Additionally, IRRC noted that our definition of SOLR in the *Final Rulemaking Order* is inconsistent with its statutory definition set forth in 66 Pa. C.S. § 2207(a).

EAPA states in its supplemental comments to the *Final Rulemaking Order* that proposed Section 62.222 contains terms and definitions which are either undefined or which differ from existing terms and definitions found in other sections of the *Pennsylvania Code* (the Code). EAPA notes that Section 62.72 of the Code defines “basic services” and “non-basic services” as well as “natural gas supply charges”, but nothing in the Code defines the term “basic supply service” which is set forth in proposed Section 62.222.

Moreover, EAPA notes that other definitions contained within the proposed Section 62.22 of the *Final Rulemaking Order* expressly contradict those found in other sections of the Code. EAPA states that the proposed definition for “price to compare” contained within Section 62.222 conflicts with the existing definition contained in Section 62.80 of the Code. Likewise, EAPA states that the term “supplier of last resort” in proposed Section 62.222 is defined in a manner that differs from its existing definition in Section 62.101 of the Code. EAPA suggests that for consistency sake only when an existing term is not already defined in current regulations should a new definition be created.

### ***Resolution***

We agree with all of the comments concerning the definitional section of the regulation. Accordingly, in the final-form regulation, we will revise the definitions of the terms “GPC” and “PTC” in accordance with the comments. We will delete the definitional terms “gas procurement reduction rate” and “net gas procurement adjustment” and “purchased gas cost” from the final-form regulation as they are no longer necessary in light of the revisions made to the definition of PTC. Additionally, we will include a definition of “merchant function charge” to explain its elements and revise the definition of “gas procurement charge” to identify specifically the natural gas procurement costs to be included. Furthermore, we will include a definition of the term “base rate” so as to make the definition of “GPC” clearer.

We agree with the OCA that natural gas supply costs should be limited to those “directly related to the physical delivery of natural gas to a retail customer” and not include ancillary costs or other products and services not related to the physical delivery of natural gas. However, we believe that instead of using OCA’s proposed undefined term “basic natural gas supply service” the existing term “basic services” as already defined in Section 62.72 of the Code is sufficient and will bring clarification as to what is includable in the POR programs. Moreover, as stated by EAPA, we believe that the same

definitions set forth in the current regulations should be used in this final-form regulation. Accordingly, the definition of the terms “NGDC,” “PTC” and “SOLR” in the final-form regulation will be consistent with the current definitions set forth in Sections 62.72, 62.80 and 62.101 of the Code, respectively.

Lastly, IRRC suggested that we provide descriptions or examples of the costs to be included under the definition of “purchased gas cost.” However, this suggestion is now moot since we have deleted the term “purchased gas cost” from the final form regulation.

### **Section 62.223- Price to Compare**

#### ***Proposed Rulemaking Order Comments***

IRRC noted that in the order, we state that we are requiring NGDCs to adjust their purchased gas costs monthly to better reflect market fluctuations. IRRC further noted that several commenters, such as the OCA and UGI, do not believe that this proposed regulation complies with 66 Pa. C.S. § 1307(f)(1)(ii) which states, in part:

“In the event that the natural gas distribution company adjusts rates more frequently than quarterly, it shall offer retail gas customers a fixed-rate option which recovers natural gas costs over a 12-month period, subject to a reconciliation...”

IRRC suggested that we should explain how the proposed regulation complies with this statutory section. The OCA and UGI share similar concerns in their comments. *See OCA Comments*, p. 5; *UGI Comments*, pp. 5-8.

Further, IRRC stated that under 66 Pa. C.S. §§ 2206 (c) and (d), we are required to establish customer information “to enable retail gas customers to make informed choices” and guidelines for consumer education to “provide retail gas customers with information necessary to help them make appropriate choices as to their natural gas service.” IRRC

stated that it agreed that accurate comparisons are needed, but it questioned whether monthly adjustments would result in further confusion for customers.

IRRC further stated that price comparison is critical to competition and notes that establishing a mechanism to provide valid comparisons of rates is a very difficult proposition given the fluctuations in gas market prices. IRRC recommended that we revisit monthly comparisons to determine the best way to fulfill the Act's requirements relating to customer information and consumer education. The EAPA also raised similar concerns regarding whether monthly adjustments were the best mechanism to provide valid price comparisons in its comments. *EAP Comments*, pp. 4-5.

Additionally, IRRC noted that the Act requires that there be a "supplier of last resort." 66 Pa. C.S. § 2207. IRRC stated that the readiness and availability of a SOLR requires that there be adequate procurement. IRRC noted that Vice Chairman Christy's statement accompanying the *Proposed Rulemaking Order* and the OCA's comments both raised similar concerns that "non-shopping consumers" will be forced to pay higher costs that in effect subsidize consumers who shop. IRRC stated that it is not clear in the proposed regulation that all customers will share in the cost of the SOLR, even though a SOLR would have to be available to most customers. IRRC stated that the Commission should explain how this proposed regulation will insure that procurement costs for SOLRs are distributed equitably among all consumers who may have to rely on a SOLR at some point.

The EAPA made a similar assessment and stated that the process as currently established in the regulation is complicated, will foster litigation, and does not recognize that expenses related to the NGDC SOLR function are not borne by the suppliers. *EAPA Initial Comments* at 4-5. Moreover, NFG, the OCA, PECO and T.W. Phillips assert that directing the removal of all fuel procurement costs, even unavoidable SOLR costs, from an NGDC's base rates and charging those SOLR costs only to NGDC sales customers,

*i.e.* non-shopping customers, will shift those costs to a smaller subset of customers and possibly conflict with the non-discriminatory language set forth in 66 Pa. C.S. § 2203(5).

Further, NFG claimed that the gas procurement costs incurred by NGS and by the NGDC, as the SOLR, are not the same. NFG also claimed that the SOLR costs will remain more of a fixed cost of the NGDC's service that cannot be shown as a PTC. NFG suggested that the PTC should be limited to the kind of avoidable costs incurred by an NGS. In its comments, NFG supported the establishment of a Merchant Function Charge (MFC). NFG noted that a MFC removes the costs of uncollectible expense associated with current gas costs from delivery rates and includes them in the PTC. Accordingly, NFG proposed language regarding the MFC for inclusion in the regulation.

Lastly, IRRC stated that the proposed subsection lacks clarity. IRRC stated that the Commission should modify it so that it clearly sets forth what the PTC is, how the PTC is established, what the underlying formulas are and what must be filed with the Commission. IRRC made the following suggestions which they believe would assist in making this section of the proposed regulation more clear:

- Separate the filing requirements of 66 Pa. C.S. §§ 1307(f) and 1308(d) from the description of the components in this subsection.
- Establish whether a Section 1307(f) filing would continue to be required after a Section 1308(d) filing.
- Clarify the development of the PTC in this subsection.
- Explain the phrase set forth in Subsection (a) so that it is either replaced by the defined term PGC, which it tracks verbatim, or is differentiated from the defined term.
- Determine whether Subsection (b) is written in reverse order.
- Combine language discussing the GPC into one subsection. Language discussing the GPC is scattered throughout five different subsections.
- Combine Subsections (c) and (d). Both of these sections address the NGPA.

- Re-write Subsections (e) and (f) so that the intent of both sections is clarified and supported by the revised language.

### *ANOFR Order Comments*

In the *ANOFR Order*, we stated that the purpose of this section of the proposed regulation is to make the PTC rate on the NGDC bill reflect, to the extent practicable, the same type of commodity costs which are incurred and charged to customers by the NGSs, and to allow consumers to make an improved “apples to apples” comparison when shopping for natural gas supply. In the *ANOFR Order*, we determined that we would require NGDCs to remove *all of* their total gas procurement costs from base rates and added a Merchant Function Charge to address concerns regarding cross-subsidization between shopping and non-shopping customers and among customer classes. Additionally, we determined that the new components of the PTC can be best determined in the context of a Section 1308(a) tariff proceeding so as not to impose any additional costs on customers in the name of competition. We believed that those revisions would allow customers to simply use the corresponding PTC as a means to compare the commodity prices of the SOLR and NGSs and make an informed decision regarding shopping for natural gas supply service.

In its additional comments, EAPA states the changes proposed in the *ANOFR Order* regarding the PTC have simplified the process somewhat of establishing the PTC, but also states that the proposed revisions fail to recognize that the NGDC’s SOLR function provides benefits to both shopping and non-shopping customers and that those unavoidable procurement costs are fixed costs that are not appropriate for inclusion in the PTC. *EAPA ANOFR Comments* at 4. Consequently, EAPA maintains that only those SOLR gas procurement costs intended solely for the benefit of sales customers should be included in the PTC, essentially eliminating the gas procurement costs from the PTC. *Id.*

Additionally, NFG states that due to the revisions made to the PTC, it is concerned that the Commission is not recognizing the distinction between SOLR activities and the associated costs with gas procurement function activities that are incurred solely for the benefit of sales customers. *NFG ANOFR Comments* at 2-5. NFG states that these two functions are mutually exclusive. *Id.* Further, NFG asserts that the SOLR function provides benefits to both shopping and non-shopping customers. NFG asserts that since the SOLR function is mutually beneficial to both shopping and non-shopping customers, it is inappropriate to place all SOLR gas procurement costs in the PTC. *Id.* NFG states that such cost shifting would cause discrimination against one customer class for the benefit of another in violation of 66 Pa. C.S. § 2203. In order to resolve this so-called inequity, NFG states that the Commission should clarify in its regulation that the procurement costs to be included in the PTC are only those procurement costs incurred solely for the benefit of sales customers and should only include the avoidable procurement costs. Equitable agrees with this assessment and states that only those procurement costs that are avoidable should be reflected in the GPC. *Id.*

In its additional comments, the OCA also states that the proposal to create a gas procurement charge (GPC) that includes all procurement costs is flawed. *OCA ANOFR Comments* at 6-10. As it had stated in its initial comments, the OCA asserts that if the GPC component is bypassable, as proposed in the regulation, then only the avoidable costs associated with procurement activity should be included in these costs. *Id.* The OCA states that it is only avoidable costs of procurement that are “bypassed” or not incurred when a customer shops. The OCA further states that the proposal to include all procurement related costs in the GPC, rather than just avoidable costs, will result in non-shopping customers subsidizing shopping customers. *Id.*



### *IRRC's Clarification Comment and Supplemental Comments*

IRRC notes that the term “PGC” in the *Final Rulemaking Order* is defined as “natural gas costs which are collected... under 66 Pa. C.S. § 1307(f).” However, proposed paragraph 62.223(a)(1) uses the term “gas commodity rate” determined in the NGDC’s 1307(f) proceeding. IRRC questions why the defined term “PGC” was not used in paragraph 62.223(a)(1) and also questions whether the term “gas commodity rate” is defined in the enabling statute or another regulation in Title 52 of the Code.

IRRC further notes that the definition of MFC in the *Final Rulemaking Order* states it “reflects the costs of uncollectibles associated with an NGDC’s *SOLR costs*.” [Emphasis added] However, proposed Section 62.223(c) states “...the MFC rider must remove the cost of uncollectibles applicabe to *current gas cost rates* from its delivery rates...” [Emphasis added]. IRRC states that it appears that the SOLR costs and current gas costs are not the same thing and requests us to explain how the definition of MFC and proposed Section 62.223(c) are compatible. EAPA made a similar observation in its supplemental comments to the *Final Rulemaking Order*.

Lastly, IRRC notes that paragraph 62.223(b)(2) requires the NGDC to update costs in its next “base rate case.” IRRC raises the question what specific filing does this provision contemplate. IRRC states that the regulation should reference the specific filings provision in the statute rather than using the phrase “base rate case.” IRRC also raises a question in reference to proposed Section 62.223(e). IRRC questions what does it mean when we state that the GPC and MFC “may not be subject to reconciliation.”

In its supplemental comments to the *Final Rulemaking Order*, EAPA notes that while the Preamble states the “regulations do not provide for the unbundling of pipeline and storage procurement” the specific language of the proposed regulations fail to include any reference to these exclusions. Therefore, EAPA states that accounting for the

administration of pipeline and storage release to NGSs is not a moot issue as implied by the *Final Rulemaking Order*.

### ***Resolution***

The Commission has made a number of changes to the PTC section of the proposed regulation throughout this proceeding in order to create a mechanism that allows for the removal of natural gas procurement costs now included in NGDC delivery rates. The inclusion of gas procurement costs in delivery rates understates and masks the full cost of the commodity. The Commission believes that the PTC lies at the heart of retail choice and should be an easily understandable means by which consumers can compare the price offered by competitive NGS firms to the rates for default supply service charged by incumbent NGDCs. Accordingly, with that goal in mind, we again have made revisions to Section 62.223 in order to make it easier for consumers to compare NGDC rates for gas supply with the offers to be made by NGS firms.

#### **A. Gas Procurement Costs**

The first issue that we shall discuss is shifting gas procurement costs from the NGDC's base rates to the PTC. In accordance with our directive that the PTC reflect the same type of commodity costs incurred and charged to customers by the NGSs, we proposed the removal of *all* fuel related procurement charges from each NGDC's individual base rates by means of a gas procurement reduction rate. We acknowledge, however, that our initial approach to the PTC set forth in the proposed form regulation was overly complex and, accordingly, we revised the mechanics of the PTC to make the removal of gas procurement costs more transparent and easier to understand for consumers.

In the ANOFR, we listed specific, limited, and well-defined gas procurement related costs to be shifted from the distribution rates, where all customers were required to pay for these costs, to the SOLR charges paid by utility customers availing themselves of SOLR

service, pursuant to a Gas Procurement Charge (GPC), which is designed to be revenue neutral, thus removing this subsidy previously paid by shopping customers, yet allowing for the fair cost recovery for all prudently incurred utility procurement costs. We agree with the comments of NEMA that the removal of all commodity-related costs, including gas procurement costs is essential to yield a PTC that better reflects the full commodity costs incurred by NGS firms seeking to sell natural gas to retail consumers. *NEMA Initial Comments* at 5-6. As noted by the NEMA, the PTC as proposed will provide consumers with a more meaningful basis upon which to compare utility commodity offerings and competitive supply offerings because it will bear a greater resemblance to market conditions and more fully reflect the utilities' full costs of providing commodity service.

EAPA and others argued that a sub-set of natural gas procurement costs of the NGDC, particularly the costs incurred to provide SOLR, are unavoidable and will continue to be incurred by the NGDC. A common criticism by many utilities was that SOLR service benefits both shopping and non-shopping customers, therefore these SOLR costs should be socialized and paid for by all customers. However, these same arguments can be espoused for competitive offers to non-SOLR customers. All customers benefit from the robust availability of competitive offers. As with SOLR service, customers can choose to avail themselves of these opportunities, or pass.

Several parties also argued that, since some SOLR costs are often relatively fixed over the year and thus "unavoidable," such costs should be socialized. *See EAPA ANOFR Comments* at 4; *Equitable ANOFR Comments*, Appendix A at 2; *NFG ANOFR Comments* at 4-5; *OCA ANOFR Comments* at 7. This position ignores competitive equity, since NGSs may also have fixed costs for participating in a market, yet such costs are not socialized. Moreover, whether or not a cost is fixed is not relevant to the designation of who benefits from the service. Clearly, those who use the service should pay for it. Moreover, if, in the future, the NGDC's SOLR function decreases to such an extent that its gas procurement costs recovered through SOLR rates are not adequate to support its residual gas

procurement role, that situation can be addressed by future rate changes or designation of an alternative SOLR supplier under the provisions of Section 2207(a)(1). 66 Pa. C.S. § 2207(a)(1).

In its comments, Columbia argues that NGDCs incur costs that are solely related to NGSs' service, but fails to demonstrate adequately that these costs are unique to NGS service. Columbia contends that, even if they left the merchant function, these costs would continue to be incurred. However, Columbia fails to note that many of these same costs are needed to provide both SOLR and competitive service. Moreover, none of these costs is included in the list of specific and limited costs which the Commission has proposed to unbundle from distribution service. Lastly, Columbia asserts that we are proposing to shift all procurement costs, which is not true. As an example, procurement costs related to storage and transportation capacity, which is used for SOLR service or assigned to NGSs serving their shopping customers, has not been unbundled.

NFG makes an argument similar to Columbia's, noting that SOLR staff needs to administer pipeline and storage releases to NGSs. However, this point is moot, since the regulations do not provide for the unbundling of pipeline and storage procurement. Indeed, this order recognizes the importance of transportation and storage for both shopping and non-shopping customers.

NFG comments further that NGDCs must stand ready to serve all customers, while NGSs have the ability to "pick and choose" their customer base. *NFG ANOFR Comments* at 4. NFG argues that this obligation to stand ready justifies charging all customers for their procurement related costs, regardless of whether they provide supply to the customer. This argument also ignores competitive equity. Moreover, as fully detailed below, NGSs must accept all customers responding to an offer, regardless of credit, under the NGDC's POR program. Therefore, NGSs also stand ready to serve

substantially all customers covered by the NGDC's POR program, within a NGS's targeted rate class of customers.

In summary, it is a level playing field for all market competitors that we seek. As noted by NEMA, in the absence of full rate unbundling, shopping customers are penalized with a double payment of commodity-related costs—those paid to the competitive supplier from which they are currently receiving service and to the utility from which they are no longer receiving commodity service. Unbundling of utility rates avoids this inequitable result. *See NEMA ANOFR Comments* at 6. Lastly, this level of unbundling for gas procurement costs is consistent with our balanced approach implemented in Pennsylvania's electricity markets. *See Final Policy Statement*, Docket M-00072009, (§ 69.1808 relating to default service cost elements).

In addition, to reduce litigation and uncertainty as to the scope of gas procurement cost to be shifted from the delivery rates to commodity rates, we have provided a more focused definition of "procurement costs" to better define and limit the functions that must be identified, quantified and moved out of distribution service rates and into the Price to Compare. The final form regulation specifies the management, contracting, scheduling, administrative and other costs that are directly associated with the NGDC's natural gas procurement function. These costs will include the following items.

1. Natural gas supply service management and acquisition costs, including natural gas supply bidding, contracting, hedging, credit, risk management costs, and working capital.
2. Administrative, legal regulatory and general expenses related to those natural gas procurement activities, excluding those related to the administration of firm storage and transportation capacity.

We continue to believe that the identification of these procurement related costs and their magnitude are best determined in the context of a rate filing under 1308(a), not

in a Section 1307(f) proceeding. Accordingly, in the final-form regulation, the Commission will direct NGDCs to identify and remove, from delivery rates, their natural gas procurement costs in a Section 1308(a) proposed tariff filing; once those costs are determined, and after notice and opportunity to be heard, those same costs will be included, synchronized and recovered as part of the PTC or commodity rate on a per MCF or DTF revenue neutral basis. The Section 1308(a) tariff filings to remove these gas procurement costs from delivery rates shall be filed beginning 90 days after the effective date of these regulations pursuant to a schedule to be established by the Commission, or in the NGDC's next base rate case, whichever occurs first.

Lastly, since these costs will be identified and shifted from delivery rates to commodity rates on a revenue neutral basis, this avoids the prospect of single-issue ratemaking in which the utility seeks increased rates for a single element of increased expenses without examination of other expenses that may have decreased. Also, because these are costs that are being moved from base rates to the NGDC's PTC or commodity rate, these costs shall not be subject to reconciliation. As such, the gas procurement costs to be recovered in the PTC, on a per MCF or DTH<sup>8</sup> basis, shall remain constant until reviewed and updated, after notice and opportunity to be heard, in the NGDC's next base rate case in order to ensure that the NDGC's rate continues to reflect and recover its gas procurement costs.

## **B. Quarterly Adjustments**

In the *ANOFR Order*, the Commission noted the concerns of some of the commenters regarding the use of monthly adjustments to the PTC. Therefore, the Commission determined that quarterly rate adjustments would adequately reflect changes in market rates over time. Additionally, the Commission determined that the use of

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<sup>8</sup> A unit of heat equal to 1,000,000 Btus (1MMBtu); the thermal equivalent of 1,000 cubic feet of gas with a heat content of 1,000 Btus per cubic foot.

quarterly adjustments would avoid added complexity and, further, the legal issue of requiring NGDCs to offer a fixed rate option. Accordingly, in the *ANOFR Order*, we deleted the monthly adjustment subsection from the regulation and proposed quarterly adjustments of the PTC.

At the same time, we stated in the *ANOFR Order* that in order to avoid the potential for large positive or negative reconciliation adjustments (e-factor) when a customer switches to an alternative supplier, we would direct NGDCs to file tariff revisions that provide for quarterly reconciliation adjustments to their gas cost rates as well. In its comments, NEMA supports this proposal as a means to make the PTC more reflective of current market conditions and provide consumers with a better basis of comparison of marketing offerings. NEMA states that the NGDC's ability to charge interest on under-collections, and be charged a percentage penalty for over-collections, provides a strong incentive for the NGDC to underestimate its GCR rate. NEMA asserts that by doing this, the NGDC has acted to understate the PTC against which consumers have been making comparisons and creating a faulty perception that marketer offers are more expensive than the artificially understated NGDC rates. Also, the Joint Commenters are in agreement with NEMA's observation and stated that including the e-factor as part of the gas cost rate portion of the PTC allows for a more accurate comparison between competitive supplier offers and the rates for default service.

Conversely, the OSBA, PECO, Equitable and Dominion Peoples state that in order to reflect a more accurate price signal, the Commission should not include the e-factor reconciliation adjustments. In its comments, Equitable states that this reconciliation component should be removed from the PTC. Equitable explains that the reconciliation is a cost component arising from a prior period and not properly included in the estimation of the current cost of gas, nor applicable to customers returning to SOLR service for one year consistent with all NGDCs' migration riders which were approved by the Commission during restructuring proceedings. In its comments, PECO explains

that the e-factor results from a past accumulation of over and under recoveries of the procurement cost of gas supply that will be charged or credited to customers over a twelve month period. Therefore, this charge will follow a customer that switches to a supplier for a twelve month period (per migration riders). Thus, these parties agree the PTC will not be reflective of the cost of NGDC supply that a customer would avoid (or pay) when the customer chooses to shop (or to return to NGDC service).

We understand the arguments on both sides; nevertheless, we will continue to direct that the e-factor be included as part of the gas cost rate portion of the PTC as it will allow for a more accurate comparison between competitive supplier offers and the current rates charged by NGDCs for default service. While the e-factor does relate to prior period costs, these are nonetheless gas commodity costs charged by the incumbent NGDC, paid by each default service customer and, thus, includable in the PTC.

The NGSs also support increasing the frequency of the reconciliation of over/under collection as a way of reducing the negative impact of the migration rider. However, in its comments, UGI asserts that pursuant to Sections 1307(f)(3)-(5) and 1318, 66 Pa. C.S. §§ 1307(f)(3)-(5), 1318, the Commission can only direct that gas cost reconciliations be performed on an annual basis, and only after the Commission makes certain specific findings after the gas cost hearing process. UGI Comments at 13-14. Thus, UGI asserts that quarterly reconciliations would not be possible absent changes to these sections of the Public Utility Code.

We disagree with UGI's interpretation of those sections. Our existing regulations at Pa. Code § 53.64(b) and (i)(5)(i)-(v) already require and direct NGDCs to make quarterly filings when there is a change in the gas costs rates. In particular, the regulation requires NGDCs to make quarterly filings that disclose *projected* versus *actual* costs, and



to update its gas cost rate in order to reflect *actual* gas costs if “the recalculated rate differs from the currently effective rate by more than 2% ...” 52 Pa. Code § 53.64(i)(5)(iii). The quarterly filings and supporting information are reviewed by the Commission and interested parties that were involved in the 1307(f) proceeding in which the initial rate was established and become effective on 1 day’s notice unless otherwise ordered by the Commission. 52 Pa. Code § 53.64(i)(5)(iv).

Accordingly, since quarterly filings for gas costs rates and the e-factor component have already been addressed in our existing regulations, we will not incorporate quarterly adjustments to gas costs and the e-factor in the instant final-form regulation. We believe that the quarterly adjustments already provided for in existing regulations will adequately mitigate large reconciliation swings due to the seasonal nature of gas sales and that any over/under collection balance will remain relatively small by comparison to overall gas costs. Additionally, the Commission also determines that through the utilization of more frequent reconciliations, the period of time over which the migration rider is collected might possibly be reduced. The Commission believes that if the reconciliation is done on a quarterly basis, then the migration rider should reflect the reconciliation and should only be imposed for one quarter. In other words, the migration rider should be consistent with the 90 day reconciliation adjustments.

Accordingly, the Commission invites NGDCs to file shortened migration riders [*i.e.*, a 90-day migration rider, as opposed to the current annual migration rider] and requests that they include such a modification to their respective migration riders when they file their compliance tariff filing 90 days after the effective date of these regulations.

### **C. Implementation of a Merchant Function Charge**

In the *ANOFR Order*, the Commission implemented a Merchant Function Charge (MFC). In lieu of a fully allocated cost of service study, the MFC was proposed as a

mechanism to identify and remove from distribution rates the cost of uncollectible expenses associated with natural gas procurement and include them in the PTC.

The Commission determined that implementation of the MFC, as a component of the PTC or commodity rate, was reasonable and would allow the PTC to be a better approximation of the costs incurred by NGS firms to provide commodity service. Implementation of the MFC will unbundle supply-related uncollectible costs from base rates, specifically, distribution rates, and add them to the price to compare on a revenue neutral basis. Moreover, for non-shopping customers, the MFC mechanism will be revenue neutral because the same write-off rate used to remove costs from base rates will be used to calculate the MFC as part of the PTC for commodity rates.

In conjunction with the *ANOFR Order*, Vice Chairman Christy issued a statement in which he requested comments regarding whether the MFC violated Section 1408 of the Code, 66 Pa. C. S. § 1408. In its comments, NFG states that the MFC does not violate section 1408 because it is not tracking specific uncollectible costs, reconciling them, and surcharging for any difference between costs incurred and revenues collected for that purpose. In other words, the MFC is a rate that is re-established in base rate proceedings on a going-forward basis, like all other base rates; there is no reconciliation of prior rates and costs. The MFC adjusts with changes in gas costs, and not with changing the NDGC's uncollectibles expense as a gross dollar amount. The Commission agrees with NFG's characterization of the MFC.

Accordingly, the final-form regulation will include the MFC provisions recommended by NFG in its initial comments with some clarifying language to recognize class differences in uncollectible rates and revenue neutrality. Also, as with gas procurement costs, because these are costs that are being moved from distribution rates to an NGDC's PTC or commodity rate, these costs are fixed and shall not be subject to reconciliation. The final-form regulation provides that the NGDC shall file an updated

MFC rate, with its quarterly gas cost rate adjustments, to make sure that the rate continues to reflect and recover its supply-related uncollectible costs at the same write-off rate determined in the NGDC's last base rate case. However, the underlying write-off factor shall remain constant until it is reviewed and updated, after notice and opportunity to be heard, in the NGDC's next base rate case.

In sum, the PTC or commodity rate will be adjusted on a quarterly basis and will consist of the following elements on a per MCF or DTH basis: the gas cost rate determined in the NGDC's Section 1307(f) proceeding; the e-factor reconciliation for over and under collections in accordance with Section 1307(f); the NGDC's natural gas procurement costs which do not include administrative costs related to transportation and storage (determined via a Section 1308(a) tariff filing); and the Merchant Function Charge (determined via a Section 1308(a) tariff filing or prior rate case). These elements shall be the components of a single PTC rate on the customer's bill. Finally, we note here that because NGDCs use a portfolio approach for their natural gas purchases, the PTC will likely never track exactly the current market prices for natural gas. However, the changes we have directed in these regulations to the PTC will, in our judgment, result in an improved ability for customers to know the commodity costs charge by the NGDC for default service and, on that basis, to make informed choices from among the offers to be made by competitive suppliers.

In terms of responding to the clarification-related comments regarding Section 62.223 for the PTC, we have provided a more narrow and focused definition of natural gas procurement costs, excluded costs related to the administration of firm storage and transportation capacity, provided an improved description of how GPC and MFC costs are to be removed from distribution rates and recovered as part of the PTC, and

clarified that any over or under collections of GPC or MFC costs from prior periods are not subject to reconciliation.<sup>9</sup>

Finally, although the Commission had considered a clarification to the *Final Rulemaking Order*, as suggested by IRRC staff, to simply refer to the previously defined term Purchase Gas Cost (PGC) in Section 62.223(a)(1), the EAPA and NFG comments point out that, in practice, the PGC may include costs other than commodity related costs such as “balancing service and demand or capacity charges.” NFG recommends, in particular, that we simply use the term “natural gas supply charge determined in the NGDC’s Section 1307(f) proceeding” in the final form regulation in lieu of “PGC”, the previously defined term. Upon review, we shall accept EAPA’s comments and rationale and, accordingly, we shall adopt NFG’s recommend language. Therefore, the term “PGC” in Sections 62.223(a)(1), (c)(1) and (c)(3) shall be deleted from the final form regulation and replaced by the phrase “natural gas supply charge determined in the NGDC’s Section 1307(f) proceeding.”

## **Section 62.224 - Purchase of Receivables Programs**

### ***Proposed Rulemaking Order Comments***

This section of the proposed rules establishes rules for POR programs. IRRC stated that it has three general questions and concerns relating to POR programs and the potential positive and negative effects. First, IRRC stated that the Commission should explain further why it is proper for the NGDC to collect unregulated NGS charges. Second, IRRC raised the question of how the NGDC will separate its operating costs from those related to collecting revenues for an unregulated entity. Additionally, in a more specific manner, IRRC stated that paragraph 10 of Subsection (a) sets forth the requirement that an NGDC “track its POR program purchases and collections.” IRRC

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<sup>9</sup> We note that the comments of the Pennsylvania Energy Marketers Coalition and the NGS Parties strongly support these clarification-related revisions to the final-form regulation.

also stated that this requirement is vague because it is not clear how an NGDC is to comply with it. IRRC suggested that the regulation should state a purpose for the tracking, specify what information is required and how long the information must be kept.

IRRC also questioned how the costs and revenues from a POR program will be considered in the filings envisioned in this rulemaking, including a base rate filing. Lastly, IRRC questioned why the provision relating to licensure requirement is placed under this section. IRRC suggested that the Commission delete this provision or explain why it is needed under this particular section.

Columbia, T.W. Phillips, UGI, EAP and PECO all expressed concerns regarding our decision not to require NGSs participating in PORs programs to use only NGDC consolidated billing services. In particular, T.W. Phillips stated that the lack of consolidated billing is likely to create significant confusion among utility customers used to receiving a single bill and constitute a substantial burden on the NGDC. *T.W. Phillips Comments* at 4. Additionally, PECO stated that consolidated billing from the NGDC will minimize uncollectibles since the NGDC will have an existing customer account that it can monitor to track any delinquency the moment it occurs. *PECO Comments* at 5. PECO stated that the proposed regulation shifts uncollectible supplier risk to the NGDCs. *Id.* Furthermore, UGI states that uncollectible expenses could arise if NGSs do not engage in aggressive collection processes with customers that become delinquent in paying their gas bill. *UGI Comments* at 9-10.

In its comments, NFG stated that under the model purportedly set forth by our regulations, an NGS essentially would be able to pick and choose which receivables are sold to the NGDC performing a consolidated billing service, and which receivables are not sold to the NGDC. *NFG Comments* at 14. Additionally, the system requirements for operating a dual POR and non-POR billing system would be costly and time consuming

to implement, given the different consumer protections and shut-off procedures that would presumably apply to the separate customer groups. *Id.*

In their comments, Equitable, Dominion Peoples, OSBA, NFG and UGI also addressed the discount rate offered for accounts receivables. All of these comments reference the fact that the differences between NGSs customer bases could warrant differences in the discount rate between marketers within a POR program. Further, both EAPA and NFG stated that there is an inconsistency in the proposed regulation regarding the potential discount at which an NGDC will purchase receivables from an NGS. *NFG Comments* at 14-15. *EAPA Comments* at 6. In particular, both commenters noted that Section 62.224(a)(3) references a standardized discount while Section 62.224(a)(4) states that the NGDC will establish a negotiated discount on a case-by-case basis. *Id.*

In their comments, the OCA and PECO stated that an NGDC should be allowed to offer discounts so as to recover the NGS' uncollectible expenses and the implementation, operating, administrative, and incremental costs associated with the POR. NFG further stated that the regulation should provide for a "risk factor" component to the discount rate established by the NGDC. *Id.* NFG asserted a discount is always applied to the risk the purchasing entity takes with respect to uncollectibles. NFG further explained that among the risks an NGDC would take in implementing a POR program are the risk of uncollectible accounts and the uncertainty of program implementation costs.

Also, in their comments, the OCA and NFG noted that the POR program regulation as proposed does not provide appropriate customer protections. NFG stated that the wording of proposed Subsection 62.224(b)(4) is confusing and misleading and suggests a rewording of this section to make its intent clear. *NFG Comments* at 15. The OCA also proposed several modifications to the proposed regulations to incorporate necessary customer protections. *OCA Comments* at 17-23. In particular, the OCA stated that the "right" to terminate must be limited to the portion of the NGS receivables that are

equal to or less than the amount the customer would have been billed for commodity service if the customer had received SOLR services from the NGDC during the non-payment period. *Id.* OCA also had concerns regarding a customer's right to reconnection of service. *Id.* Lastly, OCA stated that as a condition of the POR program, the NGS should be required to agree not to reject a new customer based on credit-related issues. As a result, the NGS is not permitted to seek a separate security deposit. *Id.*

The OSBA and the OCA were also opposed to the requirement that the NGDC must agree to share with distribution customers the amount by which the discount exceeds the uncollectible costs. *OSBA Comments* at 13; *OCA Comments* at 24. The OSBA stated that this concept is inconsistent with the principle of the NGDC recovering the costs of acquiring gas for non-shopping customers through the GCR and the stated principle of Chapter 14 of the Code. *OSBA Comments* at 5. Additionally, the OCA stated that Chapter 22 of the Code, 66 Pa. C.S. § 2205(c)(5), protects ratepayers from having to bear the cost of uncollectible expense associated with unregulated supply charges by ensuring that the NGDC does not have to make payments to the NGS before receiving payment from the customer. *OCA Comments* at 25.

Lastly, the EAP and NFG suggested that the Commission strike the provision of the proposed regulation that allows NGS accounts receivable to be used to satisfy the security requirement for NGS licensing at 66 Pa. C.S. § 2208(c)(1). Both commenters stated that this concept is being addressed in another rulemaking proceeding regarding NGS licensing and security issues at Docket No. L-2008-2069115.

#### ***ANOFR Order Comments***

Based upon the comments we received to this section of the proposed regulation, we determined, in the *ANOFR Order*, that the use of POR programs can promote efficiencies, reduce costs to consumers and reduce barriers to market entry by alternative natural gas suppliers. We further determined that the existence or non-existence of a

POR program is an extremely important factor that an NGS will consider in deciding whether to commit to offering service in an NGDC's service territory, especially with respect to the residential/small business customer market. Accordingly, we determined that the implementation of POR programs, which allow the unregulated NGSs' accounts receivables for natural gas costs to be purchased and collected by the regulated NGDC and which allow NGDCs to be fully compensated for the risks and costs, is essential to facilitate effective competition in Pennsylvania's retail natural gas supply services market consistent with our obligations under the Act.

In the *ANOFR Order*, we agreed with the commenters who stated that requiring NGSs participating in POR programs to use consolidated billing from the NGDC is a prudent and necessary step. Thus, we revised the proposed regulations to require that an NGS use consolidated billing in order to qualify for participation in a POR program. Nevertheless, in the proposed regulation, we also established two circumstances in which an NGS does not have to use the consolidated billing of the NGDC. Those instances are when the NGS is providing a service or product to customers that an NGDC's consolidating billing system cannot accommodate or when the NGS wants to offer products that are bundled with non-basic services, the NGS may be permitted to issue a separate bill for such service or product for that customer. *See generally* *Petition of PECO Energy Company for approval of its Revised Electric Purchase of Receivables Program*, Docket No.P-2009-2143607 (Order entered June 16, 2010).

In its additional comments, EAPA agrees that the implementation of a voluntary POR program can offer one of the best means to increase NGS participation in the retail natural gas supply market. However, EAPA requests that the Commission strike the language in the *ANOFR* version of the regulation found at 62.224(a)(2) (i) and (ii) which appears to exempt NGSs from participating in the consolidated billing function in two distinct circumstances. In its comments, Columbia states that these two exceptions are confusing and should be deleted.



Additionally, in the *ANOFR Order*, we noted NFG's concerns about allowing NGSs to "cherry pick" customers, based on credit risk, to benefit the NGS at the expense of the NGDC and its customers. Thus, we determined that we would set forth in the regulation that an NGS must include all of its accounts receivable related to commodity sales in the POR program to deter any "cherry picking" of best accounts for itself and worst accounts to the POR program. Also, we stated that we would incorporate in the regulation that an NGS would be required to accept all customers without using a credit check or requiring an additional security deposit.

In its additional comments, the OCA notes that the Commission had inadvertently omitted from the *ANOFR* version of the regulation the POR consumer protection relating to the requirement that an NGS participating in a POR program accept all customers without using a credit check or requiring an additional security deposit. Columbia also notes this omission and also noted that the Commission had not included the provision requiring an NGS to include all of its receivables related to commodity sales in the POR program in the *ANOFR* version of the regulation.

In the *ANOFR Order*, we further determined that the discount rate applied to purchase receivables should allow for the recovery of the reasonably anticipated risk of uncollectibles expenses associated with NGS's customers, as well as the cost of implementing and operating the POR program. Thus, in that version of the regulation, we stated that the NGDC should be fully compensated both for the reasonably projected risk of non-payment and the costs of administering the POR by the discount rate that is applied to the purchased receivables.<sup>10</sup> However, consistent with our prior decision in the proceeding, *Petition of National Fuel Gas Distribution Corporation Requesting Approval of a Program for Purchase of Natural Gas Supplier Accounts Receivable*, Docket

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<sup>10</sup> The Commission anticipates that, in practice, the "reasonably projected risk" of non-payment for the accounts receivables will be based on the NGDC's most recently updated uncollectibles rate for each customer class.

No. P-2009-299182, (Order adopted June 3, 2010), we did not allow NGDCs to incorporate a further generic “risk factor” for the recovery of risks over and above those associated with uncollectible expenses. We determined that the discount rate should only reflect the NGDC’s actual uncollectible rate.

Additionally, in the *Proposed Rulemaking Order*, we had required the same discount rate to be applied to the purchase of all accounts receivables an NGDC purchases from an NGS, regardless of customer class. However, in the *ANOFR Order*, we agreed that a successful POR program will offer a discount rate that can vary by customer class. Accordingly, we revised the regulation by deleting the provision that required the same discount rate be applied to the purchase of all accounts receivables and amended it so that the NGDC is allowed to offer discount rates that vary by class if substantial risk and costs differences exist.

We also deleted proposed Section 62.224(a)(9) of the regulation, which allowed the NGDC to recover or collect losses from distribution customers if the discount exceeds the uncollectibles costs. We determined that the ratepayers should not be guarantors of the business risk of an NGS. Variations between projected and actual uncollectible expenses can be addressed by tariff updates to the POR program.

Further, we revised the proposed regulation so that appropriate customer protections would be included. We wanted to ensure in the proposed regulation that NGDCs continued to follow Chapter 14 and Chapter 56 requirements when terminating natural gas service to shopping customers. We believed that this policy promoted equity and fairness between shopping and non-shopping customers and reduced the cost of NGDCs. Additionally, this approach permitted an NGDC to terminate a customer for non-payment of NGS charges. We believed that permitting the NGDC to terminate for non-payment will increase collection rates and reduce the overall uncollectible expense

experienced by the NGDC resulting in a lower discount rate for the POR program and thus lower competitive supply offers for customers.

Another concern we recognized was how an NGDC would separate its operating costs from those related to collecting revenues for an unregulated entity. Thus, we specified in the regulation that each NGDC track the costs of implementing and administering its POR program including uncollectibles, so that the NGDC can make sure that its POR discount rate covers its program costs. However, we did not set forth a limited timeframe in the regulation for an NDGC to retain records of these costs beyond what is required by normal business practices.

Furthermore, in the *ANOFR Order*, we addressed whether we had the legal authority to mandate that all NGDCs establish a POR program that will conform with the permanent rules we are establishing in these final regulations. We note that some commenters had argued that the Commission cannot mandate the implementation of POR programs. These commenters referenced 66 Pa. C.S. § 2205(c)(5) of the Code as support for their assertion.

Upon our analysis and consideration of this legislative language, we determined, in the *ANOFR Order*, that Section 2205(c)(5) only directs the mechanics of customer billing on behalf of suppliers, *i.e.*, the NGDC must be paid first before it is required to forward payment to the NGS in situations where the NGS has chosen to use the billing services of the NGDC. We determined that it does not address POR programs in which the NGDC purchases, at the outset, the NGS accounts receivable and becomes the new creditor for the customer accounts. In that situation, the NGS customer's debt is now owed directly to the NGDC and, just like any other NDGC customer, failure to pay the amount due will subject the NGS customer to termination of service pursuant to Chapter 14 of the Code and the Commission's service termination regulations at Chapter 56. We determined that Section 2205(c)(5) appears to address the situation where there is a

business arrangement in which the NGDC is the billing agent for the NGS, not when the NGDC becomes the new creditor for the debt owed by the NGS customer. Nevertheless, we continued the current policy in the proposed regulation to make POR programs *voluntary*.

In his statement that was released along with the *ANOFR Order*, Vice Chairman Christy requested comments on whether the Commission had the authority to mandate that NGDCs implement POR programs. NFG states that the first sentence of Section 2205(c)(5), 66 Pa. C.S. § 2205(c)(5), clearly requires that an NGDC must be paid first when the NGS has chosen to use the billing services of the NGDC. NFG further states that this statutory provision also precludes the Commission from forcing an NGDC to make payments to an NGS where the NGDC has not yet received payment from the customer(s). The OCA states that the Commission's legal interpretation in the proceeding *Petition of PPL Utilities Corporation Requesting Approval of a Voluntary Purchase of Receivables Program and Merchant Function Charge*, Docket No. P-2009-2129502 (Order entered November 19, 2009) is the proper interpretation of the Commission's legal authority to mandate POR programs. In that proceeding, the Commission held that it lacked the authority to mandate the implementation of POR programs based on identical language set forth in Section 2807(c)(3) concerning electric distribution companies.

Lastly, in the *ANOFR Order*, we set forth a timeframe for NGDCs to comply with the POR rules. We stated that if the NGDC has already implemented a POR program that has a specific term, expressed in years or months, the Commission-approved POR program will be allowed to continue, but the NGDC should file a tariff that is consistent with the final regulations to commence after the initial term of the POR program expires. Alternatively, if the NGDC has implemented a Commission-approved POR program with no specific term limit, the NGDC should update its POR plan within 24 months of the effective date of the final regulations.

### ***Resolution***

The Commission continues to believe that POR programs offer the best means to increase supplier participation in the retail natural gas supply market, compensate NGDCs for their risks and costs, and are in the public interest. As we stated in the *ANOFR Order*, the existence or non-existence of a POR program is an extremely important factor that an NGS will consider in deciding whether to commit to offering service in an NGDC's service territory, especially with respect to the residential/small business customer market.

In the *ANOFR Order*, we determined that we had the legal authority to mandate that all NGDCs establish a POR program that will conform with the permanent rules we are establishing in the regulation. As set forth above, NFG and the OCA argue that the Commission cannot mandate the implementation of POR programs. These commenters reference 66 Pa. C.S. § 2205(c)(5) of the Code as support for their assertion. We acknowledge that in addressing PPL's purchase of receivables program, we addressed similar language applicable to the electric industry and determined that Section 2807(c)(3) operated to prohibit the imposition of mandatory PORs. *See Petition of PPL Utilities Corporation Requesting Approval of a Voluntary Purchase of Receivables Program and Merchant Function Charge*, Docket No. P-2009-2129502 (Order entered November 19, 2009).

Nevertheless, we reaffirm the legal interpretation and analysis of Section 2205(c)(5) that was set forth in the *ANOFR Order*. We believe that this statutory language is only directed to the mechanics of customer billing on behalf of suppliers, *i.e.*, the NGDC must be paid first before it is required to forward payment to the NGS in situations where the NGS has chosen to use the billing services of the NGDC. It does not address POR programs in which the NGDC purchases, at the outset, the NGS accounts receivable and becomes the new creditor for the customer accounts.

However, notwithstanding the above analysis regarding our legal authority to mandate POR programs for NGDCs, we again shall continue our current policy, in the final-form regulation, to make POR programs *voluntary*. Thus, even if our legal interpretation concerning Section 2205(c)(3) is incorrect, the final-form regulation, as noted by NFG in its comments, does not rise to the level of violating the statute because we are maintaining POR programs as voluntary rather than mandating them.

In the proposed regulation, the Commission departed from the requirement that NGSs participating in POR programs must use only NGDC consolidated billing services. Nevertheless, in regards to the initial comments we received on this issue, we agreed with the commenters that requiring NGSs participating in POR programs to use consolidated billing from the NGDC is a prudent and necessary step. We believe that consolidated billing eases an NGDC's costs and operations. We note that POR programs are normally provided in conjunction with consolidated billing in which the utility issues a single bill to the end user that contains the utility's delivery charges and the NGS's supply charges. Thus, in the final-form regulation, at Section 62.224(a)(4), we will continue to require that an NGS use consolidated billing in order to qualify for participation in a POR program.

However, in the *ANOFR Order*, we created two exemptions to this consolidated billing requirement: (1) the NGDC's billing system cannot accommodate the NGS bill for basic supply service; and (2) the NGS is providing a service or product that does not meet the definition of basic natural gas supply. As to the second exception, rather than placing that as an exception to consolidated billing, the principle that an NGS may bill on its own for non-basic natural gas products and services will be added as a new Subsection 62.224(a) (12) in the final-form regulation. We will continue to retain the first exception in the final-form regulation to account for NDGC billing systems that may not be able to provide consolidated billing for NGS basic supply service.

Furthermore, we acknowledge the NGDCs' concerns regarding the omission about allowing NGSs to "cherry pick" customers, based on credit risk, to benefit the NGS at the expense of the NGDC and its customers. Thus, in our final-form regulations at 62.224(a)(2), we will direct that an NGS must include all of its accounts receivables related to commodity sales in the POR program, to deter any "cherry picking" of best accounts for itself and worst accounts to the POR program. Also, as recommended by the OCA, we will set forth in the final-form regulation at 62.224(a)(13) that an NGS will be required to accept all customers without using a credit check or requiring an additional security deposit.

A POR program involves the utility purchasing the receivables of an NGS at a discount rate. We believe that the discount rate applied to purchase receivables should allow for the recovery of the reasonably anticipated risk of uncollectibles expenses associated with supply service customers, as well as the cost of implementing and operating the POR program. We believe that an NGDC should be fully compensated both for the reasonably projected risk of non-payment and the costs of administering the POR by the discount rate that is applied to the purchased receivables.<sup>11</sup>

The discount rate should reflect the NGDC's actual uncollectible rate for supply service customers, consistent with the uncollectible rate used in the determination of the MFC. Moreover, an NGDC can track its uncollectible expenses and administrative costs and adjust its discount rate accordingly in any future POR program update. Accordingly, in the final-form regulation at 62.224(a)(5), we will direct that the discount rate applied to purchased receivables shall reflect the NGDC's actual uncollectible rate for supply service customers, consistent with the write-off rate used in the determination of the MFC, and the cost of implementing and operating the POR program.

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<sup>11</sup> The Commission anticipates that, in practice, the "reasonably projected risk" of non-payment for the accounts receivables will be based on the NGDC's most recently updated uncollectibles rate for each customer class.

Additionally, in the *ANOFR Order*, we determined that we should allow for differences in the discount rate offered by the NGDC to be reflected on a customer class basis, as recommended by the OSBA. Upon further consideration, the OSBA position regarding the POR discount rate is well taken and, to avoid cross-subsidization among customer classes, we shall require that the POR discount rate account for risk and cost differences among customer classes in the final-form regulation at 62.224(a)(6).

In the final-form regulation, we will delete proposed Section 62.224(a)(9), which allows the NGDC to recover or collect losses from distribution customers if the discount exceeds the uncollectibles costs. We believe that if an NGDC offers a POR program, the increased uncollectible expense it incurs should not be borne by ratepayers. *See* 66 Pa. C.S. § 1402. The ratepayers should not be guarantors of the business risk of an NGS. Variations between projected and actual uncollectible expenses can be addressed by tariff updates to the POR program.

Additionally, in the final-form regulation at 62.224(a)(8), we will allow an NGDC to terminate a customer for non-payment of NGS charges. We believe that there is no authority that restricts the ability of NGDCs to terminate service to POR customers based upon non-payment of an amount equal to the customer's default service. Additionally, permitting the NGDC to terminate for non-payment will increase collection rates and reduce the overall uncollectible expense experienced by the NGDC resulting in a lower discount rate for the POR program and thus lower competitive supply offers for customers. *See Petition of PPL Utilities Corporation Requesting Approval of a Voluntary Purchase of Receivables Program and Merchant Function Charge*, Docket No. P-2009-2129502 (Order entered November 19, 2009). We believe that since the NGDC has purchased an NGS's accounts receivables, the NGDC would own those accounts and should have all of the suspension and termination tools available for those customers as it has for its default service customers.



Nevertheless, while an NGDC should not be prevented from terminating service to customers for failure to pay NGS charges purchased by the NGDC or prevent it from requiring full payment of purchased NGS accounts receivable before reconnecting natural gas service to a customer, termination of service can be done only in accordance with Chapter 14 of the Code and Chapter 56 of the Commission's regulations. Accordingly, in the final-form regulation at Subsection (b) of Section 62.224, we will set forth appropriate customer protections.

We note that the Pennsylvania General Assembly sought to continue the consumer protections outlined in the Code and Chapter 56 of the Commission's regulations in the introduction of competition in the natural gas industry. *See* 66 Pa. C.S. § 2206(a). Thus, we will ensure in the final-form regulation at 62.224(b)(1)-(6) that NGDCs continue to follow Chapter 14 and Chapter 56 requirements when terminating natural gas service to shopping customers. We believe that this policy promotes equity and fairness between shopping and non-shopping customers and helps reduce the cost of NGDCs.

Another concern regarding the implementation of POR programs is how an NGDC would separate its operating costs from those related to collecting revenues for an unregulated entity. We will specify in the final-form regulation at Section 62.224(a)(11) that each NGDC track the costs of implementing and administering its POR program including uncollectibles, so that the NGDC can make sure that its POR discount rate covers its program costs. At the same time, because the NGDC will be compensated for the costs associated with POR uncollectibles in the discount rate, those costs are not recoverable from base rates. However, we will not set forth a limited timeframe in the regulation for an NDGC to retain records of these costs beyond what is required by normal business practices.

We acknowledge that some NGDCs have Commission-approved voluntary POR programs in place. We appreciate that the NGDC and other parties have negotiated these

POR programs and, accordingly, that they have settled expectations in the terms and conditions of those POR programs. In the final-form regulation at 62.224(c), we shall establish a reasonable transition plan for NGDCs with existing PORs to conform to the final-form POR regulations. In particular, we adopt the OCA's alternative suggestion that, for POR programs with no defined term, we allow at least 36 months experience under a previously approved POR program before the NGDC is required to file for any changes that may be needed to conform to this regulation. *See* OCA Comments at 22.

**Section 62.225- Release, assignment or transfer of capacity.**

***Proposed Rulemaking Order Comments***

We noted in our *Action Plan* that it might be helpful to the development of the gas retail markets if the ability of an NGDC to control its capacity on interstate natural gas pipelines was not as strong. This section was created in order to give NGDCs and NGSSs guidance and to ensure that the requirements for the release, assignment and transfer of capacity by an NGDC shall be on a nondiscriminatory basis and shall be at the applicable contract rate for such capacity.

In its comments, IRRC states that this section is very similar to the Act at 66 Pa. C.S. § 2204(d). IRRC notes that there is no explanation for repeating the statute in the proposed regulation. IRRC states that the Commission should either explain the need for this section or delete it in its entirety. In its comments, UGI expresses the same concern. *UGI Comments*, p. 12.

***ANOFR Order Comments***

In the *ANOFR Order*, we revised this section to require mandatory capacity release. In its comments, EAPA states that this section now directly conflicts with the provisions of the Public Utility Code. Specifically, EAPA states that the flexibility afforded NGDCs in their management assignments under Section 2204(d)(1) and (5) of

the Code is not provided for in the ANOFR version of the regulation. EAPA states that the Commission cannot change the discretionary nature of mandatory assignment by regulation as this is contradictory to the clear language of its enabling statute.

In its comments, NFG echoes EAPA's sentiments. NFG states that mandatory capacity release in all circumstances is in direct opposition to the statute. NFG states that the statute does not go so far as to mandate capacity release but instead requires it be offered. NFG further states that the Commission does not have the authority to go beyond the directives of the General Assembly and impose a more stringent rule via regulation. Likewise, Equitable, the Joint Commenters, PGW and Columbia state that the revision to this section has altered the statutory plain language set forth in 66 Pa. C.S. § 2204(d)(1).

In their comments, the NGSs state that capacity "should follow the customer" but note that this concept is not set forth in the revised regulation. The NGSs also note that we discussed this concept in the body of the ANOFR, but did not incorporate it into the revised regulation. The NGSs state that one aspect of the regulation is to ensure competitively neutral administration of the utilities' capacity release and storage programs and strongly suggest that this concept of "capacity following the customer" be incorporated into the regulation.

### ***Resolution***

As we stated in the *ANOFR Order*, utility operated natural gas capacity release and storage programs in Pennsylvania must be administered in a non-discriminatory and competitive neutral manner. Accordingly, we attempted to give both NGDCs and NGSs some guidance and to ensure that requirements regarding the release, assignment or transfer of capacity by an NGDC shall be on a non-discriminatory basis as to both functionality and price.

However, upon further review, it appears the underlying statutory provisions of Sections 2204(d) and 2204(e) of the Code regarding capacity release were conflated in drafting Subsection 62.225(a) of the regulation for the *ANOFR Order*, which has led to considerable confusion for the NGDCs. Accordingly, we will make revisions to this section so that the final-form regulation will be in harmony with the existing law and tracks Section 2204 of the Code as we had originally intended.

Nevertheless, it remains a central principle of natural gas restructuring and the efficacy of natural gas retail choice that the assets of gas pipeline and transportation and storage capacity should be made available and follows the shopping customers of each utility, regardless of where they purchase their natural gas supply, subject only to the NGDC's valid system reliability and FERC constraints. This understanding will be incorporated into the final-form regulation at Subsection 62.225(a)(2).

Additionally, we want to ensure that useable capacity is released to marketers at fair and equitable rates, not the most expensive and least usable capacity. However, we want to ensure that such capacity release is priced at a rate so that shopping and non-shopping customers are treated equally and that NGDCs have the flexibility to meet this goal based upon their respective capacity portfolios. For example, NFG proposed that, when capacity is released, it have the flexibility to price the capacity at a rate equal to its weighted average cost of capacity, whether or not the capacity contract rate is higher or lower than the release rate. As explained in its comments, "releases at the weighted average cost of capacity are the most practical means to ensure that shopping and non-shopping customers are treated equally." *NFG ANOFR Comments* at 13-14. The Commission agrees with this concept and believes that it should be incorporated in the final-form regulation. Accordingly, the Commission will insert the words "based upon" within Section 62.225(a)(3) so that it gives flexibility to the regulation while still requiring that the method selected by the NGDC be founded upon the applicable contract rate.

**Section 62.226 – NGDC costs of competition related activities.**

***Proposed Rulemaking Order Comments***

In the *Proposed Rulemaking Order*, the Commission concluded that NGDCs “should be able to recover *reasonable* costs that are *prudently* incurred in connection with the implementation of any changes designed to promote the development of effective competition in the retail market.” We determined that we would allow NGDCs to recover these costs through a surcharge with an automatic adjustment mechanism and set forth such a mechanism in this section.

In its comments to the proposed regulations, IRRC noted that since the cost of “competition related activities” is not established or defined in this section, it is not possible to determine the components, limits, or impact of this provision. IRRC stated that without direction from the Commission, the subjective nature of determining costs related to competition may expose customers to paying costs that may not be in their best interest, their responsibility, spent effectively or that are redundant to advertising costs already reflected in the NGDC base rates. IRRC stated that the Commission must provide guidance in the regulation on what specifically are NGDC costs of competitive related activities.

Also, IRRC stated that it has concerns relating directly to 66 Pa. C.S. § 2203(5)(a), under which the Commission must “require that restructuring of the natural gas industry be implemented in a manner that does not reasonably discriminate against one customer class for the benefit of another.” IRRC stated that it is not clear how the profits produced by the advertising will be considered by this statutory section.

IRRC stated that the Commission should either delete the section in its entirety or amend the regulation to strictly interpret what costs may be claimed and to protect

customers from paying imprudent costs, redundant costs or costs borne by one customer class for the benefit of another.

### *ANOFR Order Comments*

Based on comments we received concerning this section of the proposed regulation, specifically IRRC's comments, we decided, in the *ANOFR Order*, to delete this section from the proposed regulation. We agreed with IRRC that the cost of "competition related activities" is not defined and is too broad and vague of a term. We also believe that these costs are already a part of the NGDC's base rates and are neither large in magnitude in comparison to the utility's base rates nor volatile in nature. As such, we determined that a separate automatic adjustment clause for this type of item would not be appropriate and, indeed, would be subject to claims of impermissible single issue ratemaking. See *Pennsylvania Industrial Energy Coalition v. Pa. PUC*, 653 A.2d 1336 (Pa. Cmwlth. 1995).

In its additional comments, NFG states that it disagrees with the Commission's decision to delete this proposed section of the regulation. NFG states that our determination that "these costs are already a part of NGDC's base rates and are neither large in magnitude in comparison to the utility's base rates nor volatile in nature" is theoretical. NFG asserts that the costs incurred to promote competition will vary in nature from company to company and to make a broad statement that they are neither large nor volatile is presumptuous.

In their additional comments, the Joint Commenters state that to the extent that NGDCs are required to make changes to their operations and systems to accommodate the requirements in this rulemaking in order to enhance competition, the NGDCs should be able to recover those costs. Joint Commenters' Comments at 11. The Joint Commenters suggest if the Commission does not allow NGDCs to recover incremental costs through a surcharge mechanism, the NGDCs should be permitted to defer those

costs on their books and recover them in a ratemaking context as a regulatory asset or in some other manner that allows full recovery.

### ***Resolution***

Notwithstanding NFG's assertions, we continue to believe that a separate automatic adjustment clause for this type of item would not be appropriate and, indeed, would be subject to claims of impermissible single issue ratemaking. *See Pennsylvania Industrial Energy Coalition v. Pa. PUC*, 653 A.2d 1336 (Pa. Cmwlth). Accordingly, this section will remain deleted from the final-form regulation. Nevertheless, we agree with the Joint Commenters that if an NGDC makes changes to its operations and systems as a result of this rulemaking, it may request from the Commission the authority to defer those costs on their books and to seek recovery of those alleged costs in a litigated base rate case.

## **Section 62.227-Regulatory assessments**

### ***Proposed Rulemaking Order Comments***

This section of the proposed regulation created a surcharge to allow NGDCs to recover the costs of their annual regulatory assessment to fund the Commission, the OCA and OSBA.

In its comments, IRRC noted that a commentator raised serious questions regarding the inclusion of this section in the proposed regulation. IRRC stated that commenters questioned the need for this assessment stating that the costs associated with the regulatory assessment are not large expenses that would require special ratemaking treatment. Thus, IRRC questioned the need for any change in the practice of having NGDCs recover these costs through their base rates. Additionally, IRRC stated that the section is unclear because it does not appear to have any relationship to or impact upon the "price to compare" or competition. Lastly, IRRC stated that the Commission

provides no justification for the additional expense that NGDCs would incur as a result of making filings and separating these costs from their base rates. IRRC stated that the Commission should delete the section in its entirety or provide rationale for its inclusion.

### ***ANOFR Order Comments***

In the *ANOFR Order*, based on comments we received concerning this section, we deleted this section from the proposed regulation. We agreed with IRRC and the OCA that the regulatory assessment is not a large or volatile expense that would warrant special ratemaking treatment. We also determined that these costs were already a part of the NGDC's base rates and did not believe that there were adequate legal or policy justifications for singling out this minor cost item as a separate surcharge.

No parties filed additional comments regarding the deletion of this section from the proposed regulation.

### ***Resolution***

We continue to believe that a surcharge for this type of item would not be appropriate and, indeed, would be subject to claims of impermissible single issue ratemaking. *See Pennsylvania Industrial Energy Coalition v. Pa. PUC*, 653 A.2d 1336 (Pa. Cmwlth) Accordingly, this section will remain deleted from the final-form regulation.

## **CONCLUSION**

Consistent with our authority and obligations under the Act, particularly, Chapter 22 of the Public Utility Code, 66 Pa. C.S. §§ 2201-12, the Commission is establishing rules and regulations that will bring the benefits of natural gas competition and customer choice to retail consumers. The purpose of the regulations is to eliminate



barriers to supplier entry and participation in the marketplace. Accordingly, under Sections 501 and 1501 of the Public Utility Code (66 Pa. C.S. §§ 501 and 1501); Sections 201 and 202 of the act of July 31, 1968 (P. L. 769 No. 240) (45 P. S. §§ 1201 and 1202) and the regulations promulgated thereunder, 1 Pa. Code §§ 7.1, 7.2 and 7.5; Section 204(b) of the Commonwealth Attorneys Act (71 P. S. § 732.204(b)); Section 745.5 of the Regulatory Review Act (71 P. S. § 745.5); and Section 612 of The Administrative Code of 1929 (71 P. S. § 232), and the regulations promulgated thereunder at 4 Pa. Code §§ 7.231--7.235, we find that the regulations for establishing a competitive retail natural gas supply market as set forth in Annex A should be approved; **THEREFORE,**

**IT IS ORDERED:**

1. That the Secretary shall serve a copy of this Order and Annex A on all jurisdictional natural gas distribution companies, natural gas suppliers, the Office of Consumer Advocate, the Office of Small Business Advocate and all other parties that filed comments at Docket No. L-2008-2069114, Natural Gas Distribution Companies and the Promotion of Competitive Retail Markets.
2. That the Secretary shall certify this order and Annex A and deposit them with the Legislative Bureau for publication in the *Pennsylvania Bulletin*.
3. That the Secretary shall submit this order and Annex A to the Office of Attorney General for approval as to legality.
4. That the Secretary shall submit this order and Annex A to the Governor's Budget Office for review of fiscal impact.

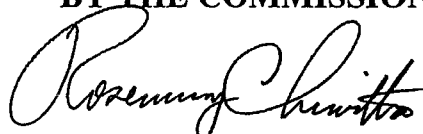
5. That the Secretary shall submit this order and Annex A for review by the designated standing committees of both houses of the General Assembly, and for review and approval by the Independent Regulatory Review Commission.

6. That the final regulations become effective upon publication in the *Pennsylvania Bulletin*.

7. That NGDCs shall file, within 90 days of the effective date of these regulations, the tariff revisions required by Section 62.223 (relating to price to compare), in accordance with a filing schedule to be issued by the Commission.

8. That the contact persons for this final-form rulemaking are David E. Screven, Assistant Counsel, (717) 787-2126 (legal) and Richard Wallace, (717) 787-7236 (technical). Alternate formats of this document are available to persons with disabilities and may be obtained by contacting Sherri DelBiondo, Regulatory Coordinator, Law Bureau, (717) 772-4597.

**BY THE COMMISSION,**



Rosemary Chiavetta  
Secretary

(SEAL)

ORDER ADOPTED: June 23, 2011

ORDER ENTERED: **June 23, 2011**

Annex A

TITLE 52. PUBLIC UTILITIES  
PART I. PUBLIC UTILITY COMMISSION  
Subpart C. FIXED SERVICE UTILITIES  
CHAPTER 62. NATURAL GAS SUPPLY CUSTOMER CHOICE

Subchapter G. NATURAL GAS DISTRIBUTION COMPANIES AND  
COMPETITION

§ 62.221. Purpose.

To foster a competitive retail marketplace for natural gas service to CUSTOMERS ELIGIBLE FOR SOLR SERVICE, WHICH IS A CLASS OF CUSTOMER THAT CONSISTS LARGELY OF residential and small ~~commercial~~ BUSINESS customers, it is essential that THESE consumers be able to compare the price of gas purchased from their incumbent NGDCs with that offered for sale by NGSs. This subchapter sets forth a number of regulatory changes which will ~~provide a more level playing field between NGDCs and NGSs and, therefore,~~ promote competition for natural gas supplies.

§ 62.222. Definitions.

The following words and terms, when used in this subchapter, have the following meanings, unless the context clearly indicates otherwise:

*Act--66 Pa.C.S. §§ 2201--2212* (relating to Natural Gas Choice and Competition Act).

*BASE RATE*—THE CUSTOMER CHARGE, DISTRIBUTION CHARGE AND OTHER RATES THAT ARE ESTABLISHED IN A SECTION 1308 PROCEEDING, 66 PA. C.S. § 1308 ( RELATING TO VOLUNTARY CHANGES IN RATES).

*BASIC SERVICES*—AS DEFINED IN § 62.72 (RELATING TO DEFINITIONS).

*GPC--Gas procurement charge*—AN ELEMENT OF THE PTC, EXPRESSED ON A PER MCF OR DTH BASIS, THAT REFLECTS AN NGDC'S NATURAL GAS PROCUREMENT COSTS AND THAT IS REMOVED FROM THE NGDC'S BASE RATE AND RECOVERED THROUGH A SEPARATE CHARGE. ~~A mechanism by which the effect of natural gas procurement costs removed from an NGDC's base rates are recovered.~~

*GPRR--Gas procurement reduction rate*—An equal offsetting credit to the GPC, billed ~~to all residential and small commercial customers.~~

~~MFC—MERCHANT FUNCTION CHARGE—AN ELEMENT OF THE PTC, EXPRESSED ON A PER MCF OR DTH BASIS, THAT REFLECTS THE COST OF UNCOLLECTIBLES ASSOCIATED WITH AN NGDC'S NATURAL GAS COSTS.~~

~~NGDC--Natural gas distribution company--As defined in section 2202 of the act (relating to definitions).~~

~~NGPA—Net gas procurement adjustment—A tariff rider designed to create a rate neutral adjustment to currently existing base rates and the PGC rate to develop a reasonable PTC by shifting SOLR costs related to procurement from the base rate cost of distribution to the PTC.~~

~~NGS--Natural gas supplier--As defined in section 2202 of the act.~~

~~Natural gas supply service—The provision of natural gas to end users as defined in § 62.72 (relating to definitions).~~

~~PGC—Purchased gas cost—Natural gas costs which are collected, with adjustments, by NGDCs from their customers under 66 Pa.C.S. § 1307(f) (relating to sliding scale of rates; adjustments).~~

~~POR--Purchase of receivables--Program by which an NGDC purchases the accounts receivable of NGSs.~~

~~PTC--Price to compare--A line item that appears on a retail customer's monthly bill for SOLR service. The PTC is equal to the sum of all unbundled natural gas costs and natural gas procurement costs related charges to a default service customer for that month of service. AS DEFINED IN § 62.80 (RELATING TO COMMON NATURAL GAS COMPETITION TERMS).~~

~~SOLR--Supplier of last resort— AS DEFINED IN § 62.101(RELATING TO DEFINITIONS). A supplier approved by the Commission under section 2207(a) of the act (relating to obligation to serve) to provide natural gas supply services to customers who:~~

- ~~(i) Contracted for natural gas that was not delivered.~~
- ~~(ii) Did not select an alternative NGS.~~
- ~~(iii) Are not eligible to obtain competitive natural gas supply.~~
- ~~(iv) Return to the supplier of last resort after having obtained competitive natural gas supply.~~

*Small business customer*--As defined in § 62.72.

**§ 62.223. PTC.**

(A) THE PTC RATE SHALL BE EXPRESSED ON A PER MCF OR DTH BASIS AND CONSIST OF THE FOLLOWING ELEMENTS:

(1) THE NATURAL GAS SUPPLY CHARGE DETERMINED IN THE NGDC'S SECTION 1307(F) PROCEEDING, INCLUDING THE RECONCILIATION FOR OVER AND UNDER COLLECTIONS.

(2) THE GAS PROCUREMENT CHARGE.

(3) THE MERCHANT FUNCTION CHARGE.

~~(a) (B) An NGDC shall establish a GPC. The GPC shall be added to the cost of supply rate developed under 66 Pa. C.S. § 1307(f) (relating to sliding scale of rates; adjustments) to create a comparable PTC. The GPC shall be adjusted and reconciled annually in conjunction with the § 1307(f) process to become effective with new PGC rates. FILE A TARIFF CHANGE UNDER 66 PA. C.S. § 1308(A) (RELATING TO VOLUNTARY CHANGES IN RATES) TO IDENTIFY THE NATURAL GAS PROCUREMENT COSTS INCLUDED IN ITS BASE RATE AND SHALL PROPOSE TARIFF REVISIONS DESIGNED TO REMOVE THOSE COSTS FROM ITS BASE RATE AND TO RECOVER THOSE ANNUAL COSTS AS PART OF THE PTC (THE GPC PORTION) ON A REVENUE NEUTRAL BASIS.~~

(1) NATURAL GAS PROCUREMENT COSTS SHALL INCLUDE THE FOLLOWING ELEMENTS:

(I) NATURAL GAS SUPPLY SERVICE, ACQUISITION AND MANAGEMENT COSTS, INCLUDING NATURAL GAS SUPPLY BIDDING, CONTRACTING, HEDGING, CREDIT, RISK MANAGEMENT COSTS, AND WORKING CAPITAL.

(II) ADMINISTRATIVE, LEGAL, REGULATORY AND GENERAL EXPENSES RELATED TO THOSE NATURAL GAS PROCURMENT ACTIVITIES, EXCLUDING THOSE RELATED TO THE ADMINISTRATION OF FIRM STORAGE AND TRANSPORTATION CAPACITY.

(2) AN NGDC'S NATURAL GAS PROCUREMENT COSTS SHALL BE UPDATED IN ITS NEXT BASE RATE CASE.

~~(b) (C) An NGDC shall remove all natural gas procurement costs from its base rates as part of its next filing under 66 Pa.C.S. § 1308(d) (relating to voluntary changes in rates). The expenses shall be recovered through a separate GPC surcharge. The NGDC shall include a proposed tariff rider to establish a GPC within the requirements of 66 Pa.C.S. § 1307 (relating to sliding scale of rates; adjustments). FILE A MERCHANT FUNCTION CHARGE RIDER. THE MFC RIDER MUST REMOVE THE COST OF UNCOLLECTIBLES APPLICABLE TO NATURAL GAS COSTS FROM ITS DISTRIBUTION RATES AND RECOVER THOSE ANNUAL COSTS AS PART OF THE PTC ON A REVENUE NEUTRAL BASIS.~~

(1) A WRITE-OFF FACTOR FOR EACH CUSTOMER CLASS SHALL BE DETERMINED BY DIVIDING THE UNCOLLECTIBLE EXPENSE BY REVENUES. THIS FACTOR APPLIED TO THE NATURAL GAS SUPPLY CHARGE DETERMINED IN THE NGDC'S SECTION 1307(F) PROCEEDING SHALL BE THE IMPLEMENTATION MFC AMOUNT THAT SHALL BE REMOVED FROM DISTRIBUTION RATES ON A REVENUE NEUTRAL BASIS.

(2) AFTER IMPLEMENTATION, UNBUNDLED DISTRIBUTION CHARGES MAY NOT BE ADJUSTED FOR THE WRITE-OFF FACTOR OUTSIDE OF A BASE RATE CASE.

(3) THE MFC FOR EACH CUSTOMER CLASS SHALL BE EQUAL TO THE WRITE-OFF FACTOR TIMES THE NATURAL GAS SUPPLY CHARGE DETERMINED IN THE NGDC'S SECTION 1307(F) PROCEEDING AND SHALL BE UPDATED QUARTERLY TO REFLECT NEW NATURAL GAS SUPPLY CHARGES EFFECTIVE WITH EACH 1307(F) FILING.

(4) THE WRITE-OFF FACTOR SHALL BE UPDATED IN AN NGDC'S NEXT BASE RATE CASE.

~~(e) (D) An NGDC, in its next purchased gas cost filing under 66 Pa.C.S. § 1307(f), shall submit a proposed tariff rider to establish a NGPA within the requirements of 66 Pa.C.S. § 1307. THE GPC AND MFC TARIFF RIDERS MUST IDENTIFY:~~

(1) HOW THE SURCHARGES SHALL BE CALCULATED.

(2) WHICH COSTS SHALL BE RECOVERED THROUGH THE SURCHARGE BY:

(I) CUSTOMER CLASS.

(II) FEDERAL ENERGY REGULATORY COMMISSION ACCOUNT NUMBER, INCLUDING THE SPECIFIC SUB-ACCOUNTS USED TO RECOVER ELIGIBLE PROCUREMENT COSTS.

~~(d) (E) The NGPA shall be designed to create a rate neutral adjustment to currently existing base rates and the PGC rate to develop a reasonable PTC by shifting SOLR costs related to procurement from the base rate cost of distribution to the PTC. THE GPC AND MFC MAY NOT BE SUBJECT TO RECONCILIATION FOR ANY PRIOR PERIOD OVER OR UNDER COLLECTIONS.~~

~~(e) The proposed NGPA tariff rider shall establish a GPC on a per MCF/DTH basis to be applied to customers' bills receiving SOLR service for the recovery of gas procurement costs currently recovered through base rates, and a GPRR on a per MCF/DTH basis, as an equal offsetting credit to the GPC, billed to all residential and small commercial customers.~~

~~—(f) The GPC and NGPA riders must identify:~~

~~—(1) How the surcharge will be calculated.~~

~~—(2) Which costs will be recovered through the surcharge by:~~

~~—(i) Customer class and cost category~~

~~—(ii) Federal Energy Regulatory Commission account number including the specific sub-accounts used to recover eligible procurement costs.~~

~~—(g) The NGPA rider shall remain in effect until establishment of new base rates and a PGC rider following a base rate proceeding under 66 Pa.C.S. § 1308(d).~~

~~—(h) The GPC shall be adjusted monthly.~~

~~—(i) The GPC shall be subject to audit.~~

~~—(j) An NGDC shall adjust its PGC monthly.~~

#### **§ 62.224. POR programs.**

(a) *Program design.*

(1) An NGDC may purchase accounts receivable from licensed NGSs which operate on the NGDC system and who wish to sell the THEIR receivables.

(2) AN NGS ELECTING TO SELL ITS RECEIVABLES TO AN NGDC SHALL INCLUDE ALL OF ITS ACCOUNTS RECEIVABLES RELATED TO CHOICE RESIDENTIAL AND SMALL BUSINESS BASIC SERVICES IN THE POR PROGRAM.

(2) (3) An NGDC NGS ~~may~~ SHALL ONLY purchase SELL receivables associated with BASIC ~~natural gas supply~~ SERVICES ~~service charges~~ and may not purchase SELL other receivables ~~that may be incurred by NGSs~~ RELATED TO PRODUCTS AND SERVICES SOLD IN RELATION TO BASIC SERVICES OR IN ADDITION TO BASIC SERVICES TO THE NGDC'S POR PROGRAM. The NGS shall certify that charges do not include receivables for any other products or services.

(4) IN ORDER TO QUALIFY FOR PARTICIPATION IN AN NGDC'S POR PROGRAM, AN NGS SHALL USE CONSOLIDATED BILLING FROM THE NGDC, UNLESS THE NGDC'S CONSOLIDATED BILLING SYTEM CANNOT REASONABLY ACCOMMODATE THE NGS'S BILLINGS FOR BASIC SERVICES.

~~(3) (5) An NGDC-NGDC'S may voluntarily purchase NGS accounts receivable at a discount~~ POR PROGRAM SHALL USE A DISCOUNT RATE DESIGNED to recover REFLECT THE NGDC'S ACTUAL UNCOLLECTIBLE RATE FOR SUPPLY SERVICE CUSTOMERS AND THE incremental costs associated with ~~POR program~~ THE development, implementation and administration OF THE POR PROGRAM.

~~(4) When an NGDC chooses to purchase accounts receivable at a discount, it shall negotiate the discount rate with the NGS on its distribution system.~~

~~(i) It shall give fair notice to the NGSs of the time and place of negotiation.~~

~~(ii) It shall apply the same discount rate to all accounts receivable it purchases on its system.~~

~~(iii) It shall renegotiate the discount rate not less than once every 5 years.~~

(6) THE POR DISCOUNT RATE SHALL ACCOUNT FOR RISK AND COST DIFFERENCES AMONG THE NGDC'S CUSTOMER CLASSES.

~~(5) (7) POR programs must, AT A MINIMUM, include only receivables on residential and small business customer accounts.~~

~~(6) (8) When an NGDC purchases accounts receivable RECEIVABLES from an NGS through a Commission-approved POR program and the accounts receivable RECEIVABLES are comprised only of charges for basic SERVICES ~~natural gas supply~~, the NGDC may terminate service to customers for failure to pay NGS GAS supply charges.~~

~~(7) (9) To ensure that an NGDC's affiliated suppliers do not receive an advantage over nonaffiliated suppliers, a POR program shall be designed and implemented in accordance with §§ 62.141 and 62.142 (relating to standards of conduct).~~



~~(8)~~ (10) An NGDC POR program shall be included in a supplier coordination tariff, as defined by Commission rules, regulations and orders, and approved by the Commission prior to implementation.

~~(9)~~ (11) An NGDC may include the difference between its cost of the purchased receivables and the amounts it has actually collected as part of its uncollectible expense in its next base rate case when it agrees to share with its customers the losses or gains associated with POR program collections. TO ENSURE THAT THE POR DISCOUNT RATE ACCURATELY REFLECTS ITS PROGRAM COSTS, AN NGDC SHALL TRACK ITS POR PROGRAM COSTS AND NGS BASIC SERVICE COLLECTIONS EXPERIENCE. IF THE DISCOUNT RATE NO LONGER REASONABLY COMPENSATES THE NGDC FOR ITS POR PROGRAM COSTS AND COLLECTIONS EXPERIENCE, THE NGDC SHALL FILE AN UPDATE TO THE POR DISCOUNT RATE WITH THE COMMISSION.

~~(10)~~ (12) The NGDC shall track its POR program purchases and collections. AN NGS PARTICIPATING IN AN NGDC'S POR PROGRAM MAY SEPARATELY BILL A CUSTOMER FOR A SPECIFIC SERVICE OR PRODUCT IF THAT SERVICE OR PRODUCT DOES NOT MEET THE DEFINITION OF BASIC NATURAL GAS SUPPLY SERVICE.

(13) AN NGS PARTICIPATING IN AN NGDC'S POR PROGRAM SHALL ACCEPT ALL CUSTOMERS RESPONDING TO AN OFFER INCLUDED IN THE POR PROGRAM WITHOUT PERFORMING A CREDIT CHECK OR WITHOUT REQUIRING AN ADDITIONAL SECURITY DEPOSIT FROM THE CUSTOMER.

(b) *Customer care.*

(1) An NGS shall follow Commission regulations relating to customer service including Chapter 56 (relating to standards and billing standards), §§ 62.71--62.80 (relating to customer information disclosure) and § 62.114 (relating to standards of conduct and disclosure for licensees).

(2) An NGS shall respond to customer complaints regarding rate disputes in not more than 30 days consistent with §§ 56.141, 56.151 and 62.79 (relating to dispute procedures; general rule; and complaint handling process).

(3) An NGDC shall follow 66 Pa.C.S. Chapter 14 (relating to responsible utility customer protection) and Chapter 56 when terminating service to a customer for failure to pay NGS THE NGS'S BASIC natural gas supply charges purchased under the POR program. AN NGDC MAY TERMINATE SERVICE TO AN NGS CUSTOMER ONLY FOR THE CUSTOMER'S FAILURE TO PAY THE PORTION OF THE

ACCOUNTS RECEIVABLES PURCHASED UNDER THE POR PROGRAM THAT IS COMPRISED OF CHARGES FOR BASIC SERVICES.

(4) Reconnection of service to NGS customers following termination shall be made in accordance with 66 Pa.C.S. Chapter 14 and applicable regulations in Chapter 56.

(5) An NGDC shall agree to inform all customers that service may be terminated for failure to pay NGS BASIC SERVICES supply charges by a separate bill insert that specifically describes the policy for termination of service.

(6) An enrollment letter issued by an NGDC at the time of selection of the NGS must inform customers that service may be terminated for failure to pay NGS supply charges FOR BASIC SERVICES.

~~(c) Satisfaction of the security requirements for licensing. An NGS's accounts receivable may be used to satisfy in full or in part the security required for licensing as a natural gas supplier.~~ *TRANSITION PLAN FOR EXISTING POR PROGRAMS.*

(1) IF THE NGDC HAS AN EXISTING COMMISSION-APPROVED POR PROGRAM THAT HAS A SPECIFIC LENGTH OF TERM, EXPRESSED IN YEARS OR MONTHS, THE COMMISSION-APPROVED POR PROGRAM MAY CONTINUE UNTIL THAT TERM EXPIRES.

(2) THE COMMISSION WILL APPLY THE POR PROGRAM REQUIREMENTS SET FORTH IN THIS SECTION IN ITS REVIEW OF ANY NEW OR UPDATED POR PROGRAM PROPOSED BY THE NGDC.

(3) IF THE NGDC HAS AN EXISTING COMMISSION-APPROVED POR PROGRAM WITH NO DEFINED TERM LENGTH, THE NGDC SHALL UPDATE ITS POR PROGRAM WITHIN 36 MONTHS OF THE EFFECTIVE DATE OF THESE REGULATIONS TO BE CONSISTENT WITH THIS SECTION.

**§ 62.225. Release, assignment or transfer of capacity.**

(a) An NGDC holding contracts for firm storage or transportation capacity, including gas supply contracts with Commonwealth producers, or a city natural gas distribution operation, may release, assign or transfer the capacity or Commonwealth supply, in whole or in part, associated with those contracts to licensed NGSs or large commercial or industrial customers on its system.

(1) A release, assignment or transfer shall be made on a nondiscriminatory basis AS TO PRICE, RELIABILITY AND FUNCTIONALITY.

(2) A RELEASE OF AN NGDC'S PIPELINE AND STORAGE CAPACITY ASSETS SHALL FOLLOW THE CUSTOMERS FOR WHICH THE NGDC HAS PROCURED THE CAPACITY, SUBJECT ONLY TO THE NGDC'S VALID SYSTEM RELIABILITY AND FERC CONSTRAINTS.

(2) (3) A release, assignment or transfer shall be at BASED UPON the applicable contract rate for capacity or Pennsylvania supply and be subject to applicable contractual arrangements and tariffs.

(3) (4) The amount released, assigned or transferred shall be sufficient to serve the level of the customers' requirements for which the NGDC has procured the capacity determined in accordance with the NGDC's tariff or procedures approved in its restructuring proceedings.

~~§ 62.226. NGDC costs of competition related activities.~~

~~—(a) As part of its next annual filing under 66 Pa.C.S. § 1307(f) (relating to sliding scale of rates; adjustments), an NGDC may include a proposed tariff rider to establish a nonbypassable reconcilable surcharge filed within the requirements of 66 Pa.C.S. § 1307 designed to recover the reasonable and prudently incurred costs of implementing and promoting natural gas competition within this Commonwealth.~~

~~—(b) The surcharge shall be calculated annually and adjusted to account for past over or under collections in conjunction with the § 1307(f) process to become effective with new PGC rates.~~

~~—(c) The surcharge shall be recovered on a per unit basis on each unit of commodity which is sold or transported over its distribution system without regard to the customer class of the end user.~~

~~—(d) Before instituting the surcharge, an NGDC shall remove the amounts attributable to promoting retail competition from its base rates. This may be done through a 66 Pa.C.S. § 1308 (relating to voluntary changes in rates) rate case filed at least 5 years after first seeking recovery through a 66 Pa.C.S. § 1307 nonbypassable mechanism.~~

~~—(e) Until an NGDC which seeks a nonbypassable recovery of its costs of promoting retail competition files a base rate case under 66 Pa.C.S. § 1308(d), the NGDC shall eliminate the effect of recovery of these costs in base rates though the filing of a credit to its base rates equal to the amount in base rates. This may be established through the filing of a fully allocated cost of service study and a proposed tariff rider in the NGDC's proceeding under 66 Pa.C.S. § 1307(f) to establish a revenue neutral adjustment clause to credit base rates for the costs associated with promoting retail competition that are currently reflected in base rates and to recover fully those costs through a nonbypassable~~

~~reconcilable surcharge. The credit and surcharge shall be adjusted at least annually through the 66 Pa.C.S. § 1307(f) process.~~

~~—(f) The revenue neutral adjustment clause rider shall remain in effect until establishment of new base rates under 66 Pa.C.S. § 1308(d) which include a fully allocated cost of service study to remove these costs from base rates.~~

~~—(g) The surcharge shall be subject to audit.~~

### **§ 62.227. Regulatory assessments.**

~~—(a) As part of its next annual filing under 66 Pa.C.S. § 1307(f) (relating to sliding scale of rates; adjustments), an NGDC shall include a proposed tariff rider to establish a nonbypassable reconcilable surcharge filed within the requirements of 66 Pa.C.S. § 1307 designed to recover the NGDC regulatory assessment payments made under to 66 Pa.C.S. § 510 (relating to assessment for regulatory expenses upon public utilities).~~

~~—(b) The surcharge shall be calculated annually and include costs associated with regulatory assessments for the Commission in 66 Pa.C.S. § 510, the Office of Consumer Advocate under section 904 A.1 of The Administrative Code of 1929 (71 P. S. § 309 4.1) regarding assessment upon public utilities, disposition, appropriation and disbursement of the assessments, and the Office of Small Business Advocate under section 6 of the Small Business Advocate Act (73 P. S. § 399.46) regarding assessment upon public utilities; disposition, appropriation and disbursement of the assessments. The NGDC shall include the following in its annual filing:~~

~~—(1) Copies of its most recent annual bills for the Commission for each assessment.~~

~~—(2) Copies of adjusted bills or refunds received since its prior filing.~~

~~—(3) Proof of payment of each bill.~~

~~—(c) The surcharge shall be recovered on a per unit basis on each unit of commodity which is sold or transported over its distribution system without regard to the customer class of the end user.~~

~~—(d) The surcharge shall be adjusted annually to account for past over or under collections in conjunction with the § 1307(f) process to become effective with new PGC rates.~~

~~—(e) Before instituting the surcharge, an NGDC shall remove the amounts attributable to the regulatory assessments from its base rates. This may be done through a 66 Pa.C.S. § 1308 (relating to voluntary changes in rates) rate case filed at least 5 years after first seeking recovery through a 66 Pa.C.S. § 1307 nonbypassable mechanism.~~

~~—(f) Until an NGDC which seeks a nonbypassable recovery of its regulatory assessments files a base rate case under 66 Pa.C.S. § 1308(d), the NGDC shall eliminate the effect of recovery of assessment payments in base rates through the filing of a credit to its base rates equal to the amount of assessment costs in base rates. This may be established through a fully allocated cost of service study and a proposed tariff rider in the NGDC's next proceeding under 66 Pa.C.S. § 1307(f) to establish a revenue neutral adjustment clause to credit base rates for the assessment costs reflected in rates and to recover fully those assessment costs through a nonbypassable reconcilable surcharge. The credit and surcharge shall be adjusted at least annually through the 66 Pa.C.S. § 1307(f) process.~~

~~—(g) The revenue neutral adjustment clause rider shall remain in effect until establishment of new base rates under 66 Pa.C.S. § 1308(d) which include a fully allocated cost of service study to remove these costs from base rates.~~

~~—(h) The surcharge shall be subject to audit.~~

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**PENNSYLVANIA PUBLIC UTILITY COMMISSION  
HARRISBURG, PENNSYLVANIA 17120**


**Natural Gas Distribution Companies  
and Promotion of Competitive Retail  
Markets**

**June 23, 2011  
Docket No. L-2008-2069114**

**STATEMENT OF  
VICE CHAIRMAN JOHN F. COLEMAN, JR.**

Prior to joining my staff, Matthew Totino was employed by a law firm that served as counsel to a party in the above-captioned proceeding. Therefore, to avoid any appearance of impropriety arising from his previous employment, I wish to note that I have not been advised by Matthew Totino regarding this matter.

**DATE: June 23, 2011**



**JOHN F. COLEMAN, JR., VICE CHAIRMAN**

**PENNSYLVANIA PUBLIC UTILITY COMMISSION**  
**Harrisburg, Pennsylvania 17105-3265**

**Re: Natural Gas Distribution  
Companies and Promotion of  
Competitive Retail Markets**

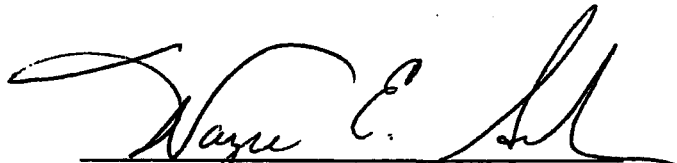
**June 23, 2011  
2069114-LAW  
Docket No. L-2008-2069114**

**Statement of Commissioner Wayne E. Gardner**

Before the Commission is the Final Rulemaking Order which finalizes regulations meant to promote competition in the retail natural gas market. One issue of note concerns the price to compare (PTC) and whether the cost of providing supplier of last resort (SOLR) service should be included. Currently, the cost for procuring natural gas supply is included in distribution rates and paid for by both shopping and non-shopping customers. Each natural gas distribution company (NGDC) is required to provide SOLR service; each company must stand ready to provide natural gas supply to every customer in its distribution territory whether that customer currently receives supply from an alternative supplier or from the NGDC. Because SOLR service exists for the benefit of every customer, SOLR procurement costs should remain in distribution rates where every customer is required to pay for it. Additionally, because each NGDC is required to provide SOLR service, the associated costs are unavoidable and should be excluded from the PTC.

Today the majority votes to remove SOLR costs from distribution rates and put them into the gas procurement charge which will be paid for by non-shopping customers only and will be included in the PTC. The result of this is that customers who choose to stay with the default supplier will subsidize shopping customers who also benefit from the availability of SOLR service. Additionally, the true cost of the NGDCs providing a required service will not be reflected in the PTC. Therefore, I respectfully dissent from the majority's action and I support the recommendation made by Commission staff in this matter.

**June 23, 2011**  
**Date**

  
**Wayne E. Gardner, COMMISSIONER**



**PENNSYLVANIA PUBLIC UTILITY COMMISSION**  
**Harrisburg, Pennsylvania 17105-3265**

**Natural Gas Distribution Companies  
And the Promotion of Competitive  
Retail Markets – Revised Final  
Rulemaking Order**

**June 23, 2011**

**Docket No: L-2008-2069114**

**STATEMENT OF COMMISSIONER TYRONE J. CHRISTY**

Before the Commission for consideration is the Revised Final Rulemaking Order, promulgating regulations to encourage increased natural gas supply competition among our jurisdictional Natural Gas Distribution Companies (NGDCs) and licensed Natural Gas Suppliers (NGSs). The genesis of this rulemaking is the Commission's *Report to the General Assembly on Pennsylvania's Retail Natural Gas Supply Market* that was released in October 2005. In that report, the Commission determined that effective competition did not exist in Pennsylvania's retail natural gas market, and reconvened the stakeholders in the natural gas industry to identify existing barriers to competition. In our SEARCH Final Order and Action Plan issued on September 11, 2008, the Commission identified several initiatives to eliminate these barriers to competition.

After analysis of all the comments presented to the Commission in response to a Proposed Rulemaking Order issued on March 27, 2009 (March 27 Order), the Commission issued an Advance Notice of Final Rulemaking (ANOFR) on August 10, 2010 (August 10 Order), requesting further comment on the many revisions it had made to the proposed regulations. By order entered February 23, 2011, the Commission issued a Final Rulemaking Order, from which I partially dissented and on which I issued a Statement very similar to the Statement that I am issuing today. The Commission subsequently withdrew the Final Rulemaking Order in response to questions from the staff of the Independent Regulatory Review Commission (IRRC), and issued some proposed clarification amendments for comment via a Secretarial Letter on June 9, 2011. The revised final regulations before us today are the result of the comments on the ANOFR submitted by fifteen different parties, as well as the comments on the clarification amendments submitted by eight parties on June 16, 2011. I wish to thank each of the commenters for providing the excellent comments received.

This Revised Final Rulemaking Order is an extremely important rulemaking for this Commission to enhance the competitive natural gas market in Pennsylvania. While the revised final regulations reflect an improvement to the regulations as originally proposed, I continue to have some concerns that the regulations will result in increased costs to non-shopping customers of NGDCs, as well as cost shifting among customers that shop and those that decide to stay with the local NGDC. It is important to realize that the Commission is bound by certain standards in its efforts to enhance competition in the retail natural gas market. These standards are set out in 66 Pa. C.S. § 2203, *Standards for restructuring of natural gas utility industry*. Two of these standards are particularly appropriate in the context of these regulations. For example, 66 Pa. C.S. § 2203(3) states:

(3) The commission shall require natural gas distribution companies to unbundle natural gas supply services such that separate charges for the services can be set forth in tariffs and on retail gas customers' bills. In its restructuring filing, the natural gas distribution company shall establish system reliability standards and capacity contract mitigation parameters and address the unbundling of commodity, capacity, storage, balancing and aggregator services. **The commission may address the unbundling of other services only through a rulemaking. In conducting the rulemaking, the commission shall consider the impact of such unbundling on the labor force, the creation of stranded costs, safety, reliability, consumer protections, universal service and the potential for unbundling to offer savings, new products and additional choices or services to retail gas customers.** The commission's decisions shall assure that standards and procedures for safety and reliability, consumer protections and universal service are maintained at levels consistent with this chapter. (emphasis added)

Furthermore, 66 Pa. C.S. § 2203(5) states:

5) The commission shall require that restructuring of the natural gas utility industry be implemented in a manner that does not unreasonably discriminate against one customer class for the benefit of another.

My overriding concern with these regulations is that they may violate the aforementioned standards that this Commission is bound to uphold. For this reason, I am partially dissenting on the revised final regulations that are being adopted today, specifically with regard to the following issues:

#### **Section 62.223 Price to Compare – Gas Procurement Charge**

The draft final regulations would have required each NGDC to identify and remove the avoidable natural gas procurement costs included in base rates in the context of a 1308(a) tariff filing, and include these costs in a new rider to be called the Gas Procurement Charge (GPC) Rider. The GPC Rider was to be designed to remove non-SOLR avoidable costs from base rates, and to include those costs as a part of the PTC on a revenue neutral basis. I wholeheartedly support that approach as it would serve to level the playing field between NGDCs and alternative natural gas suppliers. This would have represented a significant improvement to the regulations originally proposed. However, the majority has determined to eliminate the concept of avoidable gas procurement costs from the GPC Rider. In my opinion, it is only the avoidable gas costs which are properly included within the PTC. If unavoidable costs are included in the PTC, shopping

customers will be improperly subsidized by those customers that choose to remain under the regulated SOLR service.

The Natural Gas Choice and Competition Act at 66 Pa. C.S. §2207(a) required that the NGDC serve as the supplier of last resort for residential, small commercial, small industrial and essential human needs customers until such time as the Commission approves an alternative SOLR. As of today, an alternative SOLR has not been approved by the Commission for any NGDC. NGDCs shoulder this regulatory requirement. SOLR service benefits both shopping and non-shopping customers and the costs to provide this service should not be avoided by customers when purchasing alternative supply from an NGS. SOLR related costs should be paid by all customers. Furthermore, as I mentioned in my prior statements in this proceeding, if these costs are not avoidable and are included within the PTC, then they may not be recovered by the NGDCs. Unavoidable costs, regardless of whether 50,000 customers or 500 customers shop, do not go away. Inclusion of such unavoidable costs in its PTC will inflate the PTC and could result in more customers leaving the NGDC, thereby placing the unrecoverable gas procurement-related costs on an even smaller customer base. Such an unbundling of unavoidable expenses could result in stranded costs, which is an impact we must consider pursuant to 66 Pa. C.S. §2203(3).

I also am concerned that the attempt to identify the amount of the costs to be included within the GPC in the context of a 1307(a) tariff filing will be difficult and controversial. The quantification of gas procurement related costs presently embedded in base rates should be accomplished within a base rate proceeding. There are significant factual and legal hurdles associated with removing costs from base rates outside of a base rate proceeding. This is especially significant since the majority of recent base rate proceedings have not been fully litigated and instead have been approved based on a total allowable revenue increase pursuant to a 'black-box' settlement. In such settlements, the individual components of the various cost components are not established and are not readily quantified. I am concerned that that the process established under these regulations will lead to confusion and excessive litigation, and potentially result in an inefficient and unwise use of the Commission's resources as well as the resources of the affected parties. Simply stated, are the desired benefits to be achieved worth the potential costs of these additional proceedings?

#### **Section 62.223 Price to Compare – Inclusion of the Reconciliation for Over and Under Collections**

The revised final regulations provide that the reconciliation for over and under collections, i.e. the E-factor, be included as a component of the PTC because this will purportedly provide a more accurate indication of the current cost of SOLR service when comparing offers from alternative suppliers. I disagree because this results in consumers comparing an NGS offer to a NGDC rate adjusted for prior period over/under collections. The latter is not the current gas cost of the NGDCs. The result is not an apples to apples cost comparison. Furthermore, any cost that is included within the PTC should be avoidable when a customer shops. The E-factor is not an avoidable cost as shopping

customers are subject to the E-factor charge or credit within the context of the migration riders for a one-year period after switching to an alternative NGS. Including the E-factor in the PTC is doing a disservice to consumers as it is misleading and misinforms them of the current market prices of natural gas. Inappropriate pricing signals are going to be given to consumers as a result. Also, consider that when a shopping customer returns to SOLR service that customer is not subject to the E-factor for one full year. Consumers need clear pricing signals, not more confusion.

#### **Section 62.224 Purchase of Receivables Programs**

The ANOPR Order contained a lengthy discussion of whether the Commission possesses the legal authority to mandate that NGDCs implement purchase of receivables programs. The debate centers around 66 Pa. C.S. § 2205(c) (5) of the Code, which reads as follows:

No natural gas distribution company shall be required to forward payment to entities providing services to customers and on whose behalf the natural gas distribution company is billing those customers before the natural gas distribution company has received payment for those services from customers. The commission shall issue guidelines addressing the application of partial payments.

The Revised Final Rulemaking Order finds that the Commission does possess legal authority to mandate POR programs for NGDCs despite the above section of the Code, yet maintains the current policy of making POR programs voluntary. While I agree with the commenters that challenged the Commission's legal analysis on this issue, the regulations do not rely upon this analysis to mandate the implementation of NGDC POR programs. I support this end result, but agree with the commenters who argued that the Commission's legal analysis is flawed.

#### **Section 62.226 NGDC Costs of Competition Related Activities**

The March 27 Order proposed the creation of a surcharge mechanism to allow NGDCs to recover the reasonable and prudently incurred costs of implementing and promoting natural gas competition in this Commonwealth. For various reasons, this entire section has been eliminated entirely. The Revised Final Rulemaking Order does state that, if an NGDC makes changes to its operations and systems as a result of this rulemaking, it may request from the Commission the authority to defer those costs on its books and to seek recovery of those alleged costs in a litigated base rate case. While I am sympathetic to the concerns of various parties that the creation of the proposed surcharge would be subject to claims of impermissible single issue ratemaking, I believe that there should be some type of mechanism to allow a more timely recovery of the costs incurred to comply with this rulemaking by our incumbent NGDCs. It seems to me that by not providing this recovery, there is an inherent disincentive for NGDCs to promote competition in Pennsylvania.

## Customer Information

In my statements issued in response to the Commission's March 27 Proposed Rulemaking Order and in response to the August 10 ANOFR, I expressed my concern that natural gas consumers lack the necessary information to make an informed decision as to whether they should switch to an alternative supplier. They currently receive an offer from an NGS, know what the currently effective PTC is for their NGDC and possess little more information. For example, consider a NGDC customer that receives a one-year fixed price offer from an NGS. Other than knowing the current PTC, this customer has no information on the effect of forecasted gas prices on the NGDC's PTC for the coming year. Thus, the customer makes a decision in a vacuum while the NGS is well aware of projected market conditions. Worse yet, with the adoption of today's decision to include a historic E-factor within the PTC, comparing fixed price offers from NGSs to the NGDC PTC will be like comparing apples to oranges to pears.

I had suggested that consumers be provided some form of a monthly projection of natural gas prices based upon the best available market information and requested parties to address this proposal or offer other proposals that would inform Pennsylvania consumers. Several commenters submitted responses to this request.

In its comments, the Office of Consumer Advocate stated that customers would benefit from additional information, but that it is not clear how this information can be provided in a timely and accurate manner. In their Joint Comments, the NGS parties stated that, while forecasts are unreliable, customers should be provided with a historical record of gas costs on a past 12-month or 24-month basis. Columbia Gas averred that this information should be provided by the Commission, but that the appropriate format could be addressed in a future proceeding.

The Revised Final Regulations before us today do not address this issue, but I strongly believe this information is critical to permitting natural gas consumers to make educated decisions in a more competitive natural gas market. Absent this necessary information, and considering that NGDC costs are changed quarterly, consumers are making decisions based on incomplete information. While this rulemaking may not be the proper vehicle to address this concern, I would request that the Commission, in the future, consider how best to further educate consumers and provide them with the additional resources needed to make informed decisions.

6/23/11  
DATE

Tyrone J. Christy  
TYRONE J. CHRISTY, COMMISSIONER

**INDEPENDENT REGULATORY REVIEW COMMISSION  
DISAPPROVAL ORDER**

Commissioners Voting:

Public Meeting Held August 25, 2011

Silvan B. Lutkewitte, III, Chairman, recused  
George D. Bedwick, Vice Chairman  
Arthur Coccodrilli, dissenting  
Lawrence J. Tabas, Esq.

Regulation No. 57-269 (#2772)  
Pennsylvania Public Utility Commission  
Natural Gas Distribution Companies and the  
Promotion of Competitive Retail Markets

On June 26, 2009, the Independent Regulatory Review Commission (Commission) received this proposed regulation from the Pennsylvania Public Utility Commission (PUC). This rulemaking establishes 52 Pa. Code §§ 62.221 to 62.225. The proposed regulation was published in the July 11, 2009, *Pennsylvania Bulletin* with a 45-day public comment period. The final-form regulation was submitted to the Commission on June 24, 2011.

This final-form regulation is intended to foster more competition for gas customers as envisioned in the Natural Gas Choice and Competition Act of 1999 (Act) (66 Pa.C.S. §§ 2201 - 2212). The regulation establishes a mechanism for the local Natural Gas Distribution Company (NGDC) to reallocate costs and develop a "Price To Compare" (PTC) so that customers can compare gas prices between their NGDC and competitive Natural Gas Suppliers (NGS). The regulation directs the NGDC to file a revenue neutral reallocation of costs with the PUC for an on-the-record proceeding to determine the NGDC's PTC after this regulation takes effect. The regulation also establishes rules for Purchase of Receivables Programs and other provisions relating to release, assignment or transfer of capacity.

We recognize that the PUC took extensive public comment in its development of this final-form regulation. However, we find this final-form regulation is not in the public interest. As explained further below, we find that the final-form regulation at 52 Pa. Code § 62.223 (relating to PTC), on its face, does not meet the criteria of legislative intent and it would cause adverse effects on competition and clarity. 71 P.S. §§ 745.5b (a), (b)(1)(i) and (b)(3).

***Supplier Of Last Resort (SOLR)***

The Act addresses SOLR at 66 Pa.C.S.A. § 2207(a), which states:

**(a) SUPPLIER OF LAST RESORT.—**

- (1) After the effective date of this chapter, the natural gas distribution company shall serve as the supplier of last resort for residential, small commercial, small industrial and essential human needs customers and any other customer classes determined by the commission in the natural gas distribution company's restructuring proceeding until such time as the commission, pursuant to this section, approves an alternative supplier or suppliers to provide such services to any or all of the natural gas distribution company's customers.

(2) For purposes of this section, a supplier of last resort is a natural gas distribution company or natural gas supplier which is designated by the commission to provide natural gas supply service with respect to one or more of the following services:

- (i) natural gas supply services to those **customers who have not chosen an alternative natural gas supplier or who choose to be served by their supplier of last resort;**
- (ii) natural gas supply services to those **customers who are refused supply service from a natural gas supplier;** or
- (iii) natural gas supply services to those **customers whose natural gas supplier has failed to deliver its requirements.**

**No customer shall have more than one supplier of last resort designated for any of the services set forth in this paragraph.**  
(Emphasis added.)

In addition, the Act states at 66 Pa. C.S.A. § 2203(5) that the PUC must “require that restructuring of the natural gas industry be implemented in a manner that does not unreasonably discriminate against one customer class for the benefit of another.”

Our finding is based on three points in the statute. First, a SOLR must perform its function for both shopping and non-shopping customers within the service territory of the NGDC, as stated in 66 Pa.C.S.A. §§ 2207(a)(2)(i), (ii) and (iii). Second, under 66 Pa. C.S.A. § 2207(a)(2), SOLR is a singular and unique function assigned to only one entity for the customer. Third, the statute also protects against cross-subsidization between customer classes.

Based on these statutory provisions, on page 2 of our comments on the proposed regulation we stated:

... it is not clear how the regulation protects against cross-subsidization between shopping and non-shopping customers in general, and particularly in regard to the supplier of last resort . . . the PUC should explain how the provisions . . . will properly separate costs in compliance with 66 Pa.C.S.A. § 2203(5) which protects customers from unreasonable discrimination against one customer class for the benefit of another.

Also, citing 66 Pa.C.S.A. § 2207, we stated on page 6 of our comments:

It is not clear in the regulation that all customers will share in the cost of a SOLR, even though a SOLR would have to be available to most customers. The PUC should explain how this proposed regulation will insure that procurement costs for SOLR are distributed equitably among all customers who may have to rely on a SOLR.

On pages 15 to 25 of the PUC’s Order accompanying the final-form submittal, recognizing the dissenting opinions of PUC Commissioners Gardner and Christy, the PUC

outlines the positions of the commentators and expresses the intent to include SOLR costs in the PTC. The PUC intends for the PTC to include SOLR costs.

By including SOLR costs in the PTC, non-shopping customers will incur the cost of the SOLR. However, the PUC is establishing that the class of customers who shop and use the alternative services of the NGS will not be subject to the PTC costs and, therefore, would not share in the unique cost burden of the SOLR. Again, 66 Pa.C.S.A. § 2207(a)(2) specifies SOLR is for the services of both shopping and non-shopping customers, and it further provides that there will be only one SOLR designated for these services. Also, the statute at 66 Pa.C.S.A. § 2203(5) protects against cross-subsidization. As such, based on the statute, we find that the intent of the PUC to include SOLR costs in the PTC is contrary to the statute both at 66 Pa.C.S.A. § 2207(a) and § 2203(5).

As required by the criterion at 71 P.S. § 745.5b(b)(1)(ii), we must determine whether this regulation is in the public interest, and in making that determination, we have to consider whether the regulation would cause “adverse effects on prices of goods and services . . . or competition.” Pages 22 to 23 of the PUC’s Order contemplate designating an alternative SOLR if rates do not support the costs of the NGDC’s SOLR function. We find this point instructive. If the PUC did designate a third party alternate SOLR under 66 Pa.C.S.A. § 2207(a), the PTC for the NGDC would be lowered. However, in the absence of an alternate SOLR, the inclusion of SOLR in the NGDC’s PTC pushes the PTC higher. With that higher PTC, the NGS may compete with the higher PTC, rather than offer the rate paying customer the lowest price of gas the NGS can offer from the market. By including SOLR in the PTC, there may be more competitive NGS offers, but we question whether the rate paying customer would receive the full benefit of market based competition. We ask the PUC to explain how inclusion of SOLR costs in the NGDC’s PTC would not violate the criterion at 71 P.S. § 745.5b(b)(1)(ii).

Finally, we also question if the PUC’s determination to include SOLR costs in the PTC in the order accompanying the regulation is premature. Under the final-form regulation (52 Pa. Code 62.223(b)), “An NGDC shall file a tariff change under 66 Pa.C.S. § 1308(a) . . . to identify the natural gas procurement costs included in its base rate and shall propose tariff revisions designed to remove those costs from its base rate and to recover those annual costs as part of the PTC (the GPC portion) on a revenue neutral basis.” Also, the PUC’s Order at Paragraph 7 directs “that NGDCs shall file, within 90 days of the effective date of these regulations, the tariff revisions required by Section 62.223 . . . in accordance with a filing schedule to be issued by the Commission [PUC].” The PUC will soon have a filing under § 1308(a) that will present a full record of the magnitude and effect of many costs on the PTC for each individual NGDC. With all due respect to the positions expressed in the PUC’s Order, dissenting opinions and the extensive public comments filed on this regulation, we question why the PUC would not defer judgement on PTC issues until quantifiable facts are presented in the NGDC’s § 1308(a) proceedings.



***Information presented in an understandable format to enable retail gas customers to make informed choices***

On pages 1 and 2 of our comments on the proposed regulation, we stated:

Under the Natural Gas Choice and Competition Act (Act) (66 Pa. C.S.A. § 2203(3)), the PUC is directed, in part, to “require natural gas distribution companies to unbundle natural gas supply services such that separate charges for services can be set forth in tariffs and on retail customers’ bills.” We believe the simplicity of how this is presented to customers will ultimately affect the participation of customers in competition. Ideally, this could be accomplished by a separation of total cost into distribution cost and supply cost. Hence, a customer could shop and compare the supply cost.

This [proposed] regulation presents a complex regulatory scheme that might be incomprehensible to most customers and as a result discourage them from participating in competition . . . While we recognize this is an attempt to separate costs, this method is confusing, even if it is technically correct . . . **We recommend that the PUC reconsider the complexity of this regulation and the effect of that complexity on customer participation in competition. We also recommend that the PUC produce an example of a bill or pricing comparison that would be presented to the customer to illustrate the result of the final-form regulation and how it would foster competition.** (Emphasis added.)

The PUC made substantial amendments to the proposed regulation, as shown in the final-form regulation. However, our concern lies with the statutory directive found in 66 Pa.C.S.A. § 2206(c) which directs the PUC to:

. . . by order or regulation, establish requirements that **each natural gas distribution company and natural gas supplier provide adequate, accurate customer information to enable retail gas customers to make informed choices** regarding the purchase of **all natural gas services** offered by that provider. Information shall be provided to retail gas customers in an **understandable format** that enables retail gas customers to compare prices and services on a uniform basis. (Emphasis added.)

We believe that the competitive process is enhanced and encouraged by presenting information to the customers in a clear and readily understandable manner so that the customer can make an informed decision with respect to the economic benefits of the competitive choices, which is the direct intent of the statute. We find that the PUC has not demonstrated that the provisions in this regulation establish compliance with the directives in 66 Pa.C.S.A. § 2206(c).

The regulation will establish a PTC from the NGDC, which a customer can use to compare NGDC and NGS prices for natural gas. However, this is only a portion of the amount the customer will be billed by the NGDC. The customer will continue to pay NGDC distribution charges and possibly other residual billing, such as over and under collections. It is also not

clear what information the consumer will continue to receive after switching to an NGS to allow the consumer to evaluate whether or not to switch again to another NGS or back to the NGDC.

Without complete information on what will comprise the total bill, customers may get a false impression from the PTC that they are getting a good deal when there are other components of the total bill that are not considered. Additionally, it is not clear what information or protection the consumer would receive or could consider after the customer signs up with the NGS relating to the ability of the NGS to change the price.

We asked the PUC in our comments to produce an example of a bill or pricing comparison that would be presented to the customer to illustrate the result of the final-form regulation and how it would foster the competition intended by the statute. We continue to ask for a clear example of what will be presented to the retail gas customer. We ask the PUC to demonstrate in the resubmittal of this regulation that it has established, by order or regulation, requirements to meet 66 Pa.C.S.A. § 2206(c) so that a retail gas customer can “make informed choices regarding the purchase of all natural gas services offered by” the NGDC and NGS.

We have determined this regulation is not consistent with the statutory authority of the PUC and the intention of the General Assembly. In addition, upon consideration of all of the other criteria of the Regulatory Review Act discussed above, we find promulgation of this regulation is not in the public interest.

**BY ORDER OF THE COMMISSION:**

The regulation #57-269 (IRRC #2772 ) from the Pennsylvania Public Utility Commission: Natural Gas Distribution Companies and the Promotion of Competitive Retail Markets was disapproved on August 25, 2011 .



Silvan B. Lutkewitte, III, Chairman





COMMONWEALTH OF PENNSYLVANIA  
PENNSYLVANIA PUBLIC UTILITY COMMISSION  
P.O. BOX 3265, HARRISBURG, PA 17105-3265

IN REPLY PLEASE  
REFER TO OUR FILE

October 13, 2011

Via Electronic Mail

The Honorable Chairman Silvan B. Lutkewitte, III  
Independent Regulatory Review Commission  
333 Market Street, 14<sup>th</sup> Floor  
Harrisburg, PA 17101

Re: Natural Gas Distribution Companies and the Promotion of Competitive Retail Markets; **PUC Docket No. L-2008-2069114; IRRC No. 2772, Regulation 57-269**

Dear Chairman Lutkewitte:

The Pennsylvania Public Utility Commission (PUC or Commission) initiated this rulemaking, *inter alia*, to reformulate the Price to Compare (PTC) so that natural gas consumers could make rational and informed comparisons between the cost of natural gas obtained from a Natural Gas Distribution Company (NGDC) and the various offers made by competitive Natural Gas Suppliers (NGSs).<sup>1</sup> This rulemaking establishes 52 Pa. Code §§ 62.221 to 62.225. The final-form regulation was submitted to IRRC on June 24, 2011. On September 12, 2011, IRRC issued an order informing the Commission that it had disapproved the final-form regulation (*Disapproval Order*) and that the PUC had 40 days to submit a response to the *Disapproval Order*.

In the *Disapproval Order*, IRRC states that the final-form regulation is not in the public interest for two reasons: (1) the inclusion of SOLR costs in the PTC is contrary to 66 Pa. C.S. §§ 2203(5) (pertaining to standards for restructuring) and 2207(a) (pertaining to supplier of last resort); and (2) the presentation of the PTC on natural gas customers' bills is not readily clear and understandable. See pp 3-5 of the *Disapproval Order*. IRRC's findings are based on its interpretation of various statutory provisions within the Natural Gas Choice and Competition Act of 1999, 66 Pa. C.S. §§ 2201-2212 (the Act). The PUC respectfully disagrees with IRRC's contention that the final-form regulation is inconsistent with the Act.

As explained in the PUC's *Revised Final Rulemaking Order*, one of the key problems for customers in making an informed comparison of offers made by alternative suppliers of natural gas service is that, under present conditions, a NGDC's distribution rate includes the cost of procuring natural gas. Therefore, unless procurement costs are

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<sup>1</sup> Other key purposes of this rulemaking were to establish rules for Purchase of Receivables (POR) programs and rules for the release, assignment and transfer of capacity in a non-discriminatory manner. Both are essential to a competitive market for natural gas supply. There are no issues in regard to these aspects of the PUC's regulation.

removed from distribution rates, “shopping customers are being penalized with a double payment of commodity-related costs.” *Revised Final Rulemaking Order* at 23. In other words, a shopping customer today pays *twice* for natural gas procurement: once in its NGDC’s distribution rate, and again in its NGS price (which, out of necessity, includes both raw commodity costs and commodity procurement costs).

The Gas Procurement Charge in section 62.223(a) of the final-form regulation addresses this problem by removing a significant portion of the procurement costs currently included in NGDCs’ distribution rates and allowing those costs to instead be recovered, on a revenue-neutral basis, in the Gas Procurement Charge, which is a component of the overall PTC. In this fashion, the PUC believes that customers’ bills will better reflect and identify the *total cost* of natural gas supply, as a retail commodity, in a form that is directly comparable to the retail prices charged for natural gas supply by NGS firms. If these procurement costs are not included as part of the overall PTC, the NGDC’s PTC will not only understate its true retail commodity costs but also will continue to require shopping customers to pay *twice* for procurement costs. As such, inclusion of NGDCs’ procurement costs in distribution rates, instead of re-allocating those costs to the avoidable PTC as proposed, would have an adverse effect on competition, in violation of the IRRC criteria at 71 P.S. § 745.5b(b)(1)(ii).

### **Concern Regarding Cross-subsidization**

The *Disapproval Order* states that by including SOLR costs in the PTC, “the PUC is establishing that the class of customers who shop and use the alternative services of the NGS will not be subject to the PTC costs and, therefore would not share in the unique cost burden of the SOLR.” See *Disapproval Order* at 3. While, the PUC appreciates this concern, the Commission believes that this position may have overlooked the fact that the SOLR costs that are incurred on behalf of both shopping and non-shopping customers are not included in the PTC.

In response to comments from your staff and various other parties, the PUC has narrowed and clarified the elements of the natural gas procurement costs to be removed from distribution rates and has excluded from such removal, at proposed section 62.223(b)(1)(ii), the NGDC’s costs associated with natural gas storage and transportation capacity. Since storage and transportation capacity procurement costs benefit both shopping and non-shopping customers, these costs will remain unbundled within distribution rates. This ensures that these procurement costs for SOLR functionalities are distributed equitably among all customers who may have to rely on a SOLR.

On the other hand, the procurement function for NGDCs associated with natural gas supply service, including acquisition and management costs, etc., will, for the most part, be performed for the benefit of non-shopping customers.<sup>2</sup> Shopping customers, who already pay for the procurement costs incurred by their alternative supplier, should not also have to pay for the procurement costs that primarily benefit non-shopping customers. This results in cross-subsidization of non-shopping customers by shopping customers, which in turn has an adverse effect on competition. Thus, as set forth in section 62.223(b), procurement costs that primarily benefit non-shopping customers should be removed from distribution rates and re-allocated to the PTC.

However, we appreciate the suggestion in the *Disapproval Order* to consider PTC cost elements in the context of actual section 1308(a) filings. Therefore, if demonstrated in a NGDC's section 1308(a) proceeding that significant *incremental* procurement costs are being incurred or are estimated to be incurred by a NGDC for the benefit of returning or abandoned shopping customers, pursuant to Section 2202(a)(2)(ii) and (iii), the PUC will evaluate that claim and give consideration to a company specific waiver on that ground so as to allow the incremental costs incurred for the benefit of shopping customers to be included in distribution rates. Accordingly, on the basis of NGDC-specific facts, the PUC can ensure that there is no unreasonable discrimination or cross-subsidization between shopping and non-shopping customers.<sup>3</sup>

In sum, there is no *unreasonable* discrimination or cross-subsidization of SOLR costs by non-shopping customers in violation of 66 Pa. C.S. § 2203(5) as the PUC (1) has excluded from the PTC SOLR costs that benefit both shopping and non-shopping customers; (2) has included within the PTC the procurement costs associated with natural gas supply service, including acquisition and management, etc., which are incurred primarily for the benefit of non-shopping customers, because to not include these procurement costs in the PTC would have an adverse effect on competition; and (3) will consider, in the context of individual section 1308(a) filings, an NGDC's claim that any significant *incremental* procurement costs it incurs for returning or abandoned shopping customers should be retained in distribution rates.

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<sup>2</sup> Based on current statistics, 91.6% of natural gas residential distribution customers in Pennsylvania are obtaining supply from their NGDC. Thus, the NGDCs' procurement costs are being incurred, first and foremost, for their non-shopping customers. The non-shopping rate for electric residential distribution customers is 77.5%.

<sup>3</sup> Notably, in the electric industry, procurement costs have been removed from distribution rates and included in the PTC for years with no discernible adverse effect on customers. See 52 Pa. Code § 69.1808(a)(3).

## **Concern Regarding Clarity of Customer Billing**

As to the second point, IRRC stated that “it believes the competitive process is enhanced and encouraged by presenting information to the customers in a clear and readily understandable manner so that the customer can make an informed decision with respect to the economic benefits of the competitive choices, ...”. *See Disapproval Order* at 4. We agree with this concern and, in fact, the PUC has previously adopted extensive regulations that address NGS billing and disclosure requirements.

For example, 52 Pa. Code, section 62.74 (b)(3) lists the charges that must appear on a customer’s bill and, in particular, requires that NGS commodity charges be listed separately from NGDC distribution charges and other charges. The regulation also requires that key terms (such as commodity charge, distribution charge, customer charge, etc.) be defined on the bill (*see* 52 Pa. Code § 62.74(b)(6)). This is important since NGDCs may use different standard pricing units, *e.g.*, ccf, Mcf or Dth (*see* 52 Pa. Code §62.74(b)(6)(v)). Additionally, certain explanations about commodity pricing must also be included, *i.e.*, “Commodity prices and charges are set by the natural gas supplier you have chosen” (52 Pa. Code § 62.74 (b)(10)). An example of a shopping customer’s bill is attached as Attachment “A”.

Additionally, the regulation provides for disclosure statements that must be provided by the NGS firms to their shopping customers. The NGS disclosure statement must include, for example, terms of service, commodity prices, variable pricing terms (if applicable), and the length of agreement. *See* 52 Pa. Code § 62.75. Accordingly, a customer is provided with more than enough information to make an informed choice to choose between the NGDC’s default service and available competitive offers. A typical NGS solicitation is attached as Attachment “B”. Finally, the PUC has attached several pages from our Natural Gas Shopping webpage, which contains clear and concise information about natural gas shopping, how to shop, and frequently asked questions. *See* Attachment “C”. The website also contains links to information about each NGDC’s price to compare and the current offers from alternative suppliers in each NGDC’s service territory; this information can then be used by customers to make informed choices about whether to switch to an alternative supplier.


## **Conclusion**

In conclusion, the PUC submits that SOLR costs associated with storage and transportation capacity procurement have been excluded from the PTC and, as such, there is no unreasonable discrimination or cross-subsidization of shopping customers by non-shopping customers. However, the procurement costs associated with natural gas supply service, including acquisition and management, etc., which are incurred primarily for the benefit of non-shopping customers, will be re-allocated to the PTC. To not include these

procurement costs in the PTC would have an adverse effect on competition, contrary to IRRC's review standards and Chapter 22, because shopping customers would be required to pay twice for procurement. If, however, an individual NGDC can demonstrate that it incurs or is estimated to incur significant *incremental* procurement costs due to returning or abandoned shopping customers, the Commission will consider that claim in the context of a 1308(a) proceeding and, if appropriate, will grant a waiver and allow those costs to be reflected in distribution rates.

The PUC further submits that it has existing regulations that address IRRC's concern regarding the clear and readily understandable presentation of information to customers. These regulations are contained in 52 Pa. C.S. §§ 62.74 and 62.75. In addition, our current website contains clear and concise information about natural gas shopping for natural gas customers and links to information about each NGDC's price to compare and the current offers from alternative suppliers in each NGDC service territory.

For these reasons, the PUC urges the Independent Regulatory Review Commission to approve the final-form regulation that provides NGDC consumers with an improved and more accurate Price to Compare when evaluating the cost of natural gas provided by the incumbent utility and the prices offered by competitive suppliers. This final-form regulation, as proposed, will further the development of the competitive market for retail natural gas supply in Pennsylvania and is consistent with Chapter 22 of the Public Utility Code.



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David E. Screven  
Assistant Counsel

cc: Chairman Powelson  
Vice Chairman Coleman  
Commissioner Gardner  
Commissioner Cawley  
Commissioner Witmer  
Karen O. Moury, Director of Operations  
Bohdan R. Pankiw, Chief Counsel  
Sherri DelBiondo, Regulatory Review Coordinator



# **ATTACHMENT A**



**Billing Summary for Service to:**

**Rate Classification:**  
Residential Heating-CC

**Billing Period:**  
06/24/2011 to 07/27/2011 (33 days)  
Company Read

**Questions?**  
Call 800-276-2722 or write to UGI at  
PO BOX 13009  
Reading, PA 19612-3009

Your current UGI charges include  
State taxes totaling about \$ 0.53.

**Past Bill Information - UGI Utility**

The account balance on your last bill was ..... \$ 17.11  
Thank you for your payment of ..... -17.11  
Your balance as of 07/29/2011 ..... 0.00

Customer Number  
[REDACTED]

**Current Bill Information - UGI Utility**

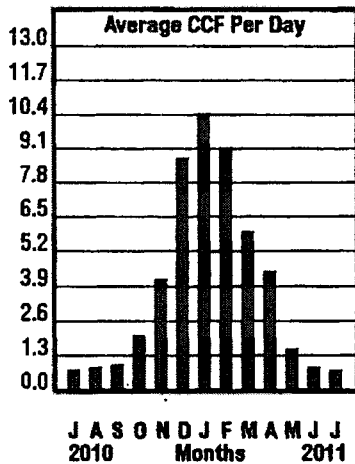
Customer Charge ..... 8.55  
Distribution Charges (First 23 CCF at \$0.34565) ... 7.95  
PA State Tax Surcharge ..... -0.06  
Total Current Charges - UGI Utility ..... 16.44  
**UGI Utility charges owed this bill ..... \$ 16.44**

**Past Bill Information - SHIPLEY ENERGY**

The account balance on your last bill was ..... \$ 18.38  
Thank you for your payment of ..... -18.38  
Your balance as of 07/29/2011 ..... 0.00

**Current Bill Information - SHIPLEY ENERGY**

Supplier Customer Charge ..... 1.00  
Commodity Charge ( 23 CCF at \$0.69522) ..... 15.99  
Total Current Charges - SHIPLEY ENERGY ..... 16.99  
**SHIPLEY ENERGY charges owed this bill ..... \$ 16.99**  
**Total Amount Due, Please Pay by Due Date (08/19/2011) ..... \$ 33.43**



Average	Last Year	This Year
CCF/day	0.7	0.7

**Meter information - Next Read Date August 25, 2011**

Meter Number	Previous Reading	Present Reading	CCF Used
[REDACTED]	8716 (company)	8739 (company)	23

**General Information**

SHIPLEY ENERGY COMPANY  
550 E. KING STREET  
P.O. BOX 946  
YORK PA 17405 or Phone 800-839-1849

Commodity prices and charges are set by the natural gas supplier you have chosen. The Public Utility Commission regulates distribution prices and services.

**Important Messages from UGI**

- Your current price to compare is \$ 0.77347 /CCF.
- Your total annual usage is 1,500 CCF. Your average monthly usage is 125 CCF.
- We can make your energy costs easier on your budget with our 12 month Budget Billing plan. Your monthly payment would be approximately \$ 48.00 . For more information about this plan call UGI.

If you pay at a payment agent please take your entire bill. Make check payable to UGI

001699 1/2

16

# **ATTACHMENT B**

Thousands of Pennsylvania homeowners have made the switch.  
Sign up now for your guaranteed 12-month rate!

### ENERGY

Shipley Energy has been the right choice for thousands of Pennsylvania homeowners and small businesses for over 80 years. **The reason is simple.** No other company can match our dedication to service and value.

### SAVINGS

While your utility will continue to deliver your gas, read your meter and send you a monthly invoice, **we will provide the actual gas—and charge you less for it!** On average, Shipley customers save at least \$100— or more—per year!

**Lock in your savings with Shipley's fixed price.**

You will be protected from price increases for 12 months—**GUARANTEED!** Even natural disasters can't affect the price you pay.

### ONE SIMPLE CHOICE

**Switching to Shipley is easy.** There's no sign-up fee, no long-term commitments, and no interruption in service.

Just fill out and mail back the attached card, call or visit [SwitchToShipley.com](http://SwitchToShipley.com) by Oct. 15.



12-month high  
**\$0.824<sup>6</sup>**  
rate per ccf

current rate  
**\$0.773<sup>4</sup>**  
as of 9/12/2011  
rate per ccf

The Shipley Energy logo is centered at the top of the box.

locked-in rate  
**\$0.689**  
rate per ccf

**SAME gas. SAME service. SAME bill.  
ONE DIFFERENCE: It costs less.**

**Sign up by Oct. 15 and SAVE!**

- Call us at 1-800-673-2428.
- Visit us at [SwitchToShipley.com](http://SwitchToShipley.com).
- Fill out and mail the card at right.

## Natural Gas Terms and Conditions

1. **General Terms:** Shipley Energy Company ("Shipley") agrees to supply gas for the service address completed on the enrollment card. Customer agrees to purchase the requirements of this service address from Shipley at the price indicated on this solicitation, and term listed beginning on the earliest service start date permitted. Customer authorizes Shipley to contact the utility and initiate this service. Customer understands that Shipley may conduct a credit check prior to final approval of his/her service with Shipley. Customer understands that the utility will continue to read his/her meter, distribute gas and provide all necessary services that they previously provided. A \$1 per month fee will be assessed by Shipley related to Shipley's administration of this program.

2. **Pricing Options/Applicable Charges:** If customer selects the Fixed Price Option, the Shipley gas price is guaranteed for the entire term of his/her enrollment form or welcome letter. If customer selects the Variable Price Option, the gas price for the period of this agreement will be determined on a monthly basis depending on market conditions. The variable price will be set by Shipley 10 business days before the first day of the month in which the price will take effect. The price of the customer's natural gas does not include an administrative charge or state sales tax, if applicable, or any other tax that may be instituted during the term of this agreement.

3. **Effective Dates:** The effective meter read starting date refers to the earliest meter read date in the month that the pricing option is in effect. The effective billing month is the earliest month that the pricing option will be in effect. The billing month contains the effective meter read dates as previously mentioned. The billing month reflects the previous month's natural gas usage.

4. **Change of Terms:** Shipley will notify the customer in writing of any changes in the terms for future service or of non-renewal at least 30 days prior to the end of this agreement. The service with Shipley will automatically renew for successive terms at the end of the initial term of this agreement and will incorporate any changes in the terms for future services. Customer may cancel this agreement by written notice to Shipley within 30 days of the date of notification of the proposed change. As any fixed-price term agreement approaches its expiration date, Shipley will notify customer in writing at about 90 days and 60 days before the effective date of this change. Shipley may propose a new fixed price and term at this time. Customer will have 30 days to opt out of this new term agreement.

5. **Cancellation:** Customer may cancel this agreement for any reason without penalty within 10 days after the utility sends notification to verify the switch to Shipley Energy. Customer may cancel in writing or verbally by contacting the utility or Shipley Energy. If customer chooses to switch his/her natural gas fixed price during the term of this agreement, or cancel it prior to completion after the initial 10-day window, customer will be charged a \$75 administration fee. If customer chooses to switch back to the utility, customer understands that the change may take one or two billing cycles.

6. **Billing Data:** Shipley's gas charges will be itemized on customer's monthly bill. Customer agrees to pay monthly charges for Shipley's natural gas service in their entirety by the due date. If timely payment is not made, Shipley may discontinue natural gas service 30 days after notice of late payment is given. Customer understands that such discontinuance of service by Shipley does not relieve him/her of his/her obligations under this agreement. Customer further understands that he/she will be returned to the utility sales tariff rate if he/she breaches his/her agreement with Shipley or if Shipley breaches this agreement. Customer agrees to direct any questions or billing disputes regarding Shipley's natural gas charges to Shipley's customer service department for resolution. Any questions or billing disputes regarding charges imposed by the utility will be addressed to the utility customer service department. Customer understands that the utility will not terminate or interrupt the delivery of his/her gas service as a result of any dispute he/she has with Shipley.

IN CASE OF GAS EMERGENCY, PLEASE CONTACT THE UTILITY OR LOCAL EMERGENCY SERVICES IMMEDIATELY.

# YES! I want to lock in my natural gas rate NOW!

## Enroll me in Shipley Energy's natural gas program.

This offer is for residential and small commercial customers using less than 6,000 ccf of gas per year who are eligible for the UGI Choice program.

Shipley agrees to provide gas at a price of \$0.689/ccf from your November 2011 billing to your October 2012 billing. Shipley reserves the right to complete a credit check to approve this requested enrollment, and to limit this offer to the first 5,000 respondents. By signing this enrollment card, I am acknowledging that I have read and understand the terms and conditions listed on this solicitation. I authorize Shipley Energy, acting as my supplier and agent, to obtain information about my account from my local utility.

**This offer expires October 15, 2011.**

**Please complete, sign and return to Shipley Natural Gas by mail.  
Fill in your utility natural gas account number (required for enrollment).**

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Name: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_

State/Zip: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Email: \_\_\_\_\_

Signature (required): \_\_\_\_\_

**By signing this enrollment card, I am choosing Shipley Natural Gas as my natural gas supplier with UGI Utilities.**

Please check here if you are currently on a budget payment plan with your utility and wish to set up a budget plan with Shipley.

# **ATTACHMENT C**



## Pennsylvania Public Utility Commission

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[Water/Wastewater](#)
[Transportation & Safety](#)

[Prepare Now for Winter](#)

[Natural Gas Companies](#)

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### Natural Gas Shopping

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#### What is Natural Gas Choice?

On June 22, 1999, the Natural Gas Choice and Competition Act was signed into law. Now, all Pennsylvanians, even residential and small commercial customers, can choose who supplies their natural gas. Your choice can be based on price, services and incentives. Competitive offers from natural gas suppliers do not exist in all areas of Pennsylvania.

In the past, you could not choose your natural gas supplier (NGS). Your gas was supplied and delivered by the natural gas distribution company (NGDC) serving your area. Regardless of whether or not you choose a new supplier, your NGDC will continue to provide your distribution service, make repairs to its delivery system and respond to emergencies.

#### How to Shop

Most of the remaining parts of this section are devoted entirely to how to choose a natural gas supplier (NGS) if one is available in your area. If you still have shopping questions after reviewing the content, please call the Public Utility Commission at 1-800-692-7380. The **Office of Consumer Advocate (OCA)** also has a [Shopping Guide](#) for reference.

#### Questions to Ask When Shopping for a Natural Gas Supplier

- Is the natural gas supplier (NGS) licensed by the PUC?
- What is the NGS's price?
- What does the NGS's price per ccf, Mcf or Dth include? (For example, does the price include transmission fees, delivery fees, distribution charges, or taxes?)
- Is the NGS's rate fixed or variable?
- If the rate is variable, how will the NGS's rate be calculated each month?
- Does the NGS offer any incentives or bonuses?
- How many bills will I receive?
- Is there an agreement to sign and what is the length of the agreement?
- Are there any additional fees for switching or canceling your NGS?
- If I choose a new supplier, will my NGDC continue to provide payment assistance programs?

#### Frequently Asked Questions

##### **If one company supplies my natural gas and another provides my distribution service, who will I call about leaks and repairs?**

You will continue to call your NGDC to report problems and repairs. The NGDC owns and maintains the natural gas distribution lines.

##### **Will I receive one bill or two?**

In most cases, you should be able to receive one monthly bill from your NGDC. However, an NGS may want to bill you separately. This is an important question you should ask the NGS when you shop.

##### **Do I have to do anything if I want to keep buying my natural gas from my NGDC?**

No.

##### **I am on a special payment plan through my NGDC. Can I take part in this plan through my new NGS?**

Each NGS is different. Before switching, call the NGS you are considering and ask about the programs they have to meet your payment needs.

##### **If I choose a new NGS, can I change my mind and choose another NGS to replace the first one?**

Yes. However, you should carefully check the terms of the agreement, especially for any penalty clauses. Also, you should contact your NGDC to find out when your NGS will begin providing service.

##### **If I choose a new natural gas supplier, what part of my service will change?**

There are three parts to natural gas service: Commodity, Transmission and Distribution. You are choosing the company that supplies your commodity and transmission.

- **Commodity** refers to the natural gas. It comes from the gas well.
- **Transmission** involves moving the natural gas from the gas well through a series of underground pipelines called the interstate transportation system. The interstate transportation system delivers the natural gas to your NGDC.
- **Distribution** refers to the NGDC sending the natural gas to your home through underground pipelines.

##### **Can everyone shop for a supplier?**

All residents of Pennsylvania have the power to choose their natural gas supplier. However, competitive offers may not be available in all areas. For a list of suppliers, visit the OCA [Shopping Guide](#).

**How do I know that a different supplier will provide reliable service?**

If you choose a new natural gas supplier, the quality, reliability, and maintenance of your natural gas service will not change. Your current NGDC will continue to provide the same distribution service. Plus, gas suppliers must be licensed by the Public Utility Commission (PUC) to do business in Pennsylvania.

**Where can I get information on NGS prices?**

Prices vary. Here is a list of NGSs serving your territory.

**Do I have to have new pipes brought to my home if I choose a NGS?**

No. Your NGDC will continue to bring the gas to your home through the existing pipes. The NGDC owns the pipes and maintains them.

**What is the Price-to-Compare?**

The price to compare is the unit price charged by the NGDCs and used by consumers to compare prices and potential savings with other natural gas suppliers. The price to compare may appear on your bill, but if it does not, contact your NGDC.

**When will I start receiving service if I choose a new supplier?**

Your choice will typically take effect at the beginning of the first possible billing period following the 10-day waiting period described in slamming.

**Gas Terms**

Here is a list of common natural gas terms. The PUC is providing these terms to help consumers, regulators and industry personnel have a better understanding of the key words and phrases used in the natural gas industry.

**Consumer Protections****Customer Information Order**

- If the Supplier of Last Resort changes, the new Supplier of Last Resort must notify customers of the change. The new Supplier of Last Resort will provide customers with their name, address, telephone number and Internet address, if available.
- Definitions of common and consistent terminology must be used in customer communications, including marketing, billing and disclosure statements and use the standard pricing unit of the NGDC (Mcfs, ccfs or Dths).
- Private customer information may not be released to a third party unless the customer has been notified and agrees to its release.

**Licensing**

Natural gas suppliers (NGS) offering service in Pennsylvania must be licensed by the Pennsylvania Public Utility Commission.

**Low-Income Programs**

The law maintains that natural gas distribution companies (NGDCs) must continue to provide protections and services that assist customers with limited incomes. Click here (link to Assistance page) to get more information about programs for people on limited incomes.

**Slamming**

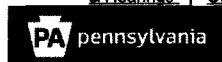
Slamming is the unauthorized transfer of utility services without the customer's permission. To prevent slamming, and regardless of whether you made an agreement with a supplier on the telephone, or electronically, your chosen supplier must send you the agreement in writing by U.S. mail, hand-delivery or electronically. You have 3 days to accept or decline the agreement upon its receipt from the supplier. In addition, when your NGDC receives notification of a supplier change, it will send you a confirmation letter by the end of the next business day following the receipt of the customer's NGS selection notification letter. You must respond to the NGDC within 10 days if the information is incorrect. During that 10-day period if you notify your NGDC you did not want the change of supplier, the supplier change will be cancelled and your account will be restored without penalty.

**PUC Efforts to Improve Natural Gas Competition**

The Commission continues to move forward with an action plan developed by a working group of stakeholders to improve natural gas competition. The action plan includes three rulemakings: one on market issues; one on security requirements related to licensing natural gas suppliers; and one on natural gas utility business practices. The Commission expects to initiate a five-year review of efforts to remove barriers to effective competition in June 2013. For more information on these efforts to make natural gas competition work in Pennsylvania, visit the SEARCH page.

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UGI Utilities 1-800-276-2722 www.ugi.com		Rate R General Service-Residential
	Prices in cents per ccf	Monthly Supply Portion of your bill if you use: <u>100 ccf</u>
<u>Price to Compare through November 30, 2011</u>	77.3 ¢	\$77.30
<b>Current Licensed Competitive Supplier Prices:</b>		
<b>Amerigreen Energy</b> 1-888-559-4567 www.amerigreenenergy.com		
<b>Fixed price: 1 year term</b>	71.0 ¢	\$71.00
<b>Rhoads Energy</b> 1-877-NATGAS1 www.rhoadsenergy.com		
<b>Fixed price: 1 year term*</b>	69.4 ¢	\$70.40
*Plus \$1.00 per month customer charge		
<b>Shiple Energy</b> 1-800-839-1849 www.shipleenergy.com		
<b>Monthly variable price*</b>	59.9 ¢	\$60.90
<b>Fixed price: 1 year term*</b>	69.9 ¢	\$70.90
*Plus \$1.00 per month customer charge		
<b>Washington Gas Energy Services</b> 1-888-884-9437 www.wges.com		
<b>Monthly variable price</b>	60.0 ¢	\$60.00
<b>Fixed price: 1 year term</b>	68.0 ¢	\$68.00



COMMONWEALTH OF PENNSYLVANIA  
PUBLIC UTILITY COMMISSION  
400 NORTH STREET  
HARRISBURG, PA 17120

October 13, 2011

ROBERT F. POWELSON  
CHAIRMAN

The Honorable Silvan B. Lutkewitte, III  
Chairman  
Independent Regulatory Review Commission  
14th Floor, Harristown II  
333 Market Street  
Harrisburg, PA 17101

**Re: L-2008-2069114/57-269  
Final Rulemaking  
NGDCs and the Promotion of  
Competitive Retail Markets  
52 Pa. Code, Chapter 62**

Dear Chairman Lutkewitte:

Enclosed please find one (1) copy of the regulatory documents concerning the above-captioned rulemaking. Under Section 745.5(a) of the Regulatory Review Act, the Act of June 30, 1989 (P.L. 73, No. 19) (71 P.S. §§745.1-745.15) the Commission, on June 26, 2009, submitted a copy of the Notice of Proposed Rulemaking to the House Consumer Affairs Committee, the Senate Consumer Protection and Professional Licensure Committee and the Independent Regulatory Review Commission (IRRC). This notice was published at 39 *Pa.B.* 3461 on July 11, 2009. The Commission also provided the Committees and IRRC with copies of all comments received in compliance with Section 745.5(b.1).

Enclosed today is the Commission's final rulemaking, the Commission's report and IRRC's August 25, 2011, disapproval order. In preparing this final form rulemaking, the Commission has considered all comments received from the Committees, IRRC and the public.

Very truly yours,

A handwritten signature in black ink that reads "Robert F. Powelson".

Robert F. Powelson  
Chairman

Enclosures

cc: The Honorable Robert M. Tomlinson  
The Honorable Lisa Boscola  
The Honorable Robert Godshall  
The Honorable Joseph Preston, Jr.  
Legislative Affairs Director Perry  
Chief Counsel Pankiw  
Assistant Counsel Screven  
Regulatory Coordinator DeIBiondo



**TRANSMITTAL SHEET FOR REPORT PURSUANT TO SECTION 7(b) and 7(c)  
OF THE REGULATORY REVIEW ACT**

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IRRC

2011 OCT 13 AM 11:13

I.D. NUMBER: L-2008-2069114;57-269  
SUBJECT: NGDCs and the Promotion of Competitive Retail Markets  
PA CODE: 52 Pa. Code, Chapter 62  
AGENCY: PUC

**TYPE OF REPORT**

- Agency Report contains final-form regulation **without revision**, the findings of the Commission and agency response and recommendation pursuant to Section 7(b) of the Regulatory Review Act.
- Agency Report contains the **revised** final-form regulation, the findings of the Commission and agency response and recommendation pursuant to Section 7(c) of the Regulatory Review Act.

**FILING OF REPORT**

DATE	SIGNATURE	DESIGNATION
4/12/11	<i>S. Scipio</i>	HOUSE COMMITTEE: (Godshall)
12/13/11	<i>Mary Walmer</i>	SENATE COMMITTEE: (Tomlinson)
10/13/11	<i>K. Cooper</i>	INDEPENDENT REGULATORY REVIEW COMMISSION