



COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA LIQUOR CONTROL BOARD
HARRISBURG, PENNSYLVANIA 17124-0001

October 28, 1999

RECEIVED
1999 NOV - 2 AM 8: 44
INDEPENDENT REGULATORY
REVIEW COMMISSION

Mr. Robert Nyce, Executive Director
INDEPENDENT REGULATORY REVIEW COMMISSION
333 Market Street, 14th Floor
Harrisburg, PA 17126

Original: 2066
Bush
Copies: Sandusky
Jewett
Markham
Nanorta
Wyatte

Dear Mr. Nyce

On October 27, 1999 a formal comment regarding Liquor Control Board Proposed Regulation #54-55 was received in support of an amendment to section 13.102 of the Board's regulations [40 Pa. Code §13.102].

Mr. Gerald P. Gutenstein, Chairman of the Pennsylvania Travel Council and General Manager of the Holiday Inn King of Prussia, favors the expedient approval of the regulatory amendment permitting the sale, serving or offering of an unlimited or indefinite amount of alcoholic beverages as part of a meal package after 7 a.m. on December 31, 1999, until 2 a.m. on the following day by a hotel licensee to registered overnight guests of the hotel.

In accordance with the Regulatory Review Act, I am forwarding a copy of Mr. Gutenstein's correspondence and my letter to Mr. Gutenstein acknowledging his comments. If you or your staff have any questions regarding the proposed regulatory amendments please call me.

Sincerely,

JERRY DANYLUK
Regulatory Coordinator



King of Prussia
(Valley Forge Area)

260 Mall Boulevard
King of Prussia, PA 19406
(610) 265-7500
Fax (610) 265-4076

October 23, 1999

**Mr. Jerry Danyluk
Regulatory Coordinator
Liquor Control Board
Room 513
Northwest Office Building
Harrisburg, PA 17124-0001**

Dear Mr. Danyluk,

I want to go on record both as the Chairman of the Pennsylvania Travel Counsel and General Manager of the Holiday Inn King of Prussia supporting the proposed rulemaking regarding 13.102. "or the Sale, Servicing or offering of an unlimited or indefinite amount of alcoholic beverage as part of a meal package after 7 a.m. on December 31st 1999, until 2 am on the following day by a hotel licensee to registered overnight guests of the hotel."

I hope that this will move foreword quickly since New Years Eve programs need to be finished so we can advertise them.

Yours truly,

**Gerald P. Gutenstein CHA
General Manager**

Cc: Barry Wicks

**RECEIVED
OCT 27 1999
DIRECTOR OF EXTERNAL AFFAIRS
AND
COUNSELOR TO THE BOARD**



COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA LIQUOR CONTROL BOARD
HARRISBURG, PENNSYLVANIA 17124-0001

November 2, 1999

Mr. Barry Wickes, President
PENNSYLVANIA TRAVEL COUNCIL
902 North Second Street
Harrisburg, PA 17102

Dear Mr. Wickes:

Thank you for your correspondence of November 1, 1999, supporting the proposed regulatory amendment to section 13.102 of the Board's regulations [40 Pa. Code §13.102]. I have forwarded your correspondence to the House Committee on Liquor Control, the Senate Law and Justice Committee and the Independent Regulatory Review Commission as required by the Regulatory Review Act.

Sincerely,

A handwritten signature in black ink, appearing to read "Jerry Danyluk".

JERRY DANYLUK
Regulatory Coordinator



902 North Second Street • Harrisburg, PA 17102
(717) 232-8880 • FAX (717) 232-8948

E-mail: info@patravel.org • Web Site: <http://www.patravel.org>

November 1, 1999

Mr. Jerry Danyluk
Regulatory Coordinator
PA Liquor Control Board
Room 513
Northwest Office Building
Harrisburg., PA 17124-0001

Dear Mr. Danyluk:

On behalf of the membership of the Pennsylvania Travel Council, I am writing in support of the proposed rulemaking regarding Section 13.102, Discount Pricing Practices.

We believe this amendment strikes a balance between the interests of hotel licensees and concerns about over-consumption and drinking and driving on New Year's Eve.

Thank you for your consideration of our views.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Barry L. Wickes'.

Barry L. Wickes
President

RECEIVED

NOV - 2 1999

**DIRECTOR OF EXTERNAL AFFAIRS
AND
COUNSELOR TO THE BOARD**



COMMONWEALTH OF PENNSYLVANIA
 PENNSYLVANIA LIQUOR CONTROL BOARD
 HARRISBURG, PENNSYLVANIA 17124-0001

Original: 2066
 Bush
 Copies: Sandusky

Jewett
 Markham
 Neff
 Wertz
 1999 NOV -5 AM 9:18
 INDEPENDENT REGULATORY
 REVIEW COMMISSION

RECEIVED

November 2, 1999

Mr. Robert Nyce, Executive Director
 INDEPENDENT REGULATORY REVIEW COMMISSION
 333 Market Street, 14th Floor
 Harrisburg, PA 17126

Dear Mr. Nyce

On November 2, 1999 a formal comment regarding Liquor Control Board Proposed Regulation #54-55 was received in support of an amendment to section 13.102 of the Board's regulations [40 Pa. Code §13.102].

Mr. Barry Wickes, President of the Pennsylvania Travel Council, favors the expedient approval of the regulatory amendment permitting the sale, serving or offering of an unlimited or indefinite amount of alcoholic beverages as part of a meal package after 7 a.m. on December 31, 1999, until 2 a.m. on the following day by a hotel licensee to registered overnight guests of the hotel.

In accordance with the Regulatory Review Act, I am forwarding a copy of Mr. Wickes' correspondence and my letter to Mr. Wickes acknowledging his comments. If you or your staff have any questions regarding the proposed regulatory amendments please call me.

Sincerely,

JERRY DANYLUK
 Regulatory Coordinator

Conrad M. Wangeman, CHA
General Manager

October 28, 1999

Jerry Danyluk
Regulatory Coordinator
Liquor Control Board
Room 513, Northwest Office Building
Harrisburg, PA 17124-0001

RECEIVED

NOV - 3 1999

**DIRECTOR OF EXTERNAL AFFAIRS
AND
COUNSELOR TO THE BOARD**

Re: *Proposed PLCB Regulations
Amendment to Section 13.102, concerning "Discount Pricing Practices"*

Dear Mr. Danyluk,

I am writing to express my support of the Amendment to Section 13.102 of the Regulations, concerning "Discount Pricing Practices", which would allow the "sale, offering of unlimited or indefinite amount of alcoholic beverages as part of a meal package after 7 AM on December 31, 1999, until 2 AM on the following day by hotel licenses who register overnight guests of the hotel."

As a hotel operator, our business is hampered by legislation that shouldn't restrict registered guests obtaining package pricing for New Year's. This legislation assists us in offering package plans to our overnight guests and assisting us to be competitive with other cities and states, where regulations are less stringent. In addition, this helps level the playing field, as the enforcement of policies, particularly over New Year's, are inconsistent at best.

While this amendment is certainly a step in the right direction, as a general manager who has worked in many other states, I would like to also mention some additional frustrations that should be addressed in the future:

- *The length of time in processing special orders and the limited selection of high quality wines available.*
- *The pick-up, delivery and C.O.D. policies are certainly cumbersome, costly and frustrating to deal with, particularly in the modern world we live.*
- *The inconsistent enforcement throughout the Commonwealth as to regulations.*

*Jerry Danyluk
Regulatory Coordinator
Liquor Control Board*

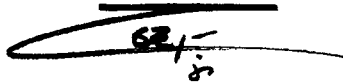
*Page Two
October 28, 1999*

- *While a tax issue, certainly the pricing of alcoholic beverages throughout Pennsylvania versus surrounding states is abnormally high for resellers.*

Once again, we strongly support addressing the above issues, as well as the Amendment to Section 13.102 of the Regulations concerning "Discount Pricing Packages."

Should you have any questions, I hope you won't hesitate to call me directly.

Sincerely yours,

A handwritten signature in black ink, appearing to read "CW", with a horizontal line above it and a small flourish below it.

Conrad Wangeman

CW/jlh



COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA LIQUOR CONTROL BOARD
HARRISBURG, PENNSYLVANIA 17124-0001

November 3, 1999

RECEIVED
1999 NOV -7 AM 8:44
INDEPENDENT REGULATORY
REVIEW COMMISSION

Mr. Conrad Wangeman, General Manager
HILTON PITTSBURGH & TOWERS
Gateway Center
Pittsburgh, PA 15222

Dear Mr. Wangeman:

Thank you for your correspondence of October 28, 1999, supporting the proposed regulatory amendment to section 13.102 of the Board's regulations [40 Pa. Code §13.102]. I have forwarded your correspondence to the House Committee on Liquor Control, the Senate Law and Justice Committee and the Independent Regulatory Review Commission as required by the Regulatory Review Act.

Sincerely,

A handwritten signature in cursive script, appearing to read "Jerry Danyluk".

JERRY DANYLUK
Regulatory Coordinator



COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA LIQUOR CONTROL BOARD
HARRISBURG, PENNSYLVANIA 17124-0001

Original: 2066
Bush
Copies: Sandusky
Jewett
Markham
Nanorta
Wyatte

November 3, 1999

RECEIVED
1999 NOV - 7 AM 8:44
INDEPENDENT REGULATORY
REVIEW COMMISSION

Mr. Robert Nyce, Executive Director
INDEPENDENT REGULATORY REVIEW COMMISSION
333 Market Street, 14th Floor
Harrisburg, PA 17126

Dear Mr. Nyce:

On November 3, 1999 a formal comment regarding Liquor Control Board Proposed Regulation #54-55 was received in support of an amendment to section 13.102 of the Board's regulations [40 Pa. Code §13.102].

Ms. Conrad Wangeman, General Manager of the Hilton Pittsburgh & Towers, favors the expedient approval of the regulatory amendment permitting the sale, serving or offering of an unlimited or indefinite amount of alcoholic beverages as part of a meal package after 7 a.m. on December 31, 1999, until 2 a.m. on the following day by a hotel licensee to registered overnight guests of the hotel.

In accordance with the Regulatory Review Act, I am forwarding a copy of Mr. Wangeman's correspondence and my letter to Mr. Wangeman's acknowledging her comments. If you or your staff have any questions regarding the proposed regulatory amendments please call me.

Sincerely,

JERRY DANYLUK
Regulatory Coordinator



COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA LIQUOR CONTROL BOARD
HARRISBURG, PENNSYLVANIA 17124-0001

Original: 2066
Bush
Copies: Sandusky
Jewett
Markham
Nanorta
Wyatte

November 2, 1999

Mr. Robert Nyce, Executive Director
INDEPENDENT REGULATORY REVIEW COMMISSION
333 Market Street, 14th Floor
Harrisburg, PA 17126

RECEIVED
1999 NOV -5 AM 9:18
INDEPENDENT REGULATORY
REVIEW COMMISSION

Dear Mr. Nyce

On November 1, 1999 a formal comment regarding Liquor Control Board Proposed Regulation #54-55 was received in support of an amendment to section 13.102 of the Board's regulations [40 Pa. Code §13.102].

Mr. Rich Gold, General Manger of the Holiday Inn Harrisburg/Hershey, favors the expedient approval of the regulatory amendment permitting the sale, serving or offering of an unlimited or indefinite amount of alcoholic beverages as part of a meal package after 7 a.m. on December 31, 1999, until 2 a.m. on the following day by a hotel licensee to registered overnight guests of the hotel.

In accordance with the Regulatory Review Act, I am forwarding a copy of Mr. Gold's correspondence and my letter to Mr. Gold acknowledging his comments. If you or your staff have any questions regarding the proposed regulatory amendments please call me.

Sincerely,


JERRY DANYLUK
Regulatory Coordinator



COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA LIQUOR CONTROL BOARD
HARRISBURG, PENNSYLVANIA 17124-0001

November 2, 1999

Mr. Rich Gold, General Manager
HOLIDAY INN HARRISBURG/HERSHEY
604 Station Road
Grantville, PA 17028-9155

Dear Mr. Gold:

Thank you for your correspondence of October 28, 1999, supporting the proposed regulatory amendment to section 13.102 of the Board's regulations [40 Pa. Code §13.102]. I have forwarded your correspondence to the House Committee on Liquor Control, the Senate Law and Justice Committee and the Independent Regulatory Review Commission as required by the Regulatory Review Act.

Sincerely,

A handwritten signature in cursive script, appearing to read "Jerry Danyluk".

JERRY DANYLUK
Regulatory Coordinator



Harrisburg/Hershey

Quality 1995
Excellence 1996
1997
1998
AWARD WINNER

October 28, 1999

Jerry Danyluk, Regulatory Coordinator
Liquor Control Board
Room 513, Northwest Office Building
Harrisburg, PA 17124-0001

Dear Mr. Danyluk:

I am writing to show my support of the amendment to Section 13.102 of the regulations concerning discount pricing practices for times allowed on the night of December 31, 1999.

This amendment will greatly benefit the revenue to our hotel and ensure that we have our fair share of business and do not lose it to competing states. It will also minimize driving on a high-risk evening when beverage consumption is at a high level.

We appreciate the Board's consideration in this matter and are encouraged that it will go a long way to improve the relationship between the Board and the licensees.

Sincerely,



Rich Gold
General Manager

RG/ld

RECEIVED

NOV - 1 1999

**DIRECTOR OF EXTERNAL AFFAIRS
AND
COUNSELOR TO THE BOARD**

October 29, 1999

Mr. Jerry Danyluk
Regulatory Coordinator
Liquor Control Board
Room 513, Northwest Office Building
Harrisburg, PA 17124-0001

Dear Mr. Danyluk,

I have been in the hospitality business for thirty years. Twenty years ago I watched as a drunk driver hit and then dragged my friend's mother twenty feet in front of the PAA. I am very familiar with the physical and emotional hurt that alcohol can cause to the victim, the driver, and the families of both victim and driver. I always am concerned about drinking and driving.

That said...today I write to you to encourage you to support the amendment to Section 13.102 of the regulations concerning "Discount Pricing Policies" which would allow the "sale, serving or offering of an unlimited or indefinite amount of alcoholic beverages as part of a meal package after 7:00 am on December 31, 1999 until 2:00 am on the following day by a hotel licensee to registered overnight guest of the hotel". Your support will guarantee fewer people who have been drinking to drive plus your support will enable more ballroom packages to be sold and in turn will allow more of the hotel associates to work that evening and then on January 1. You also need to know that the offering of unlimited alcohol is just that an offering. The associates serving alcohol are TIPS certified and will use the same caution and if need be will terminate the serving of a drink to a customer if the customer appears under the influence.

I write to you as both a concerned citizen against drinking and driving and a responsible business person. Please support this amendment as I believe it will satisfy both the community and business.

Sincerely,


Barbara A. McMahon
General Manager

RECEIVED

NOV - 3 1999

**DIRECTOR OF EXTERNAL AFFAIRS
AND
COUNSELOR TO THE BOARD**



COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA LIQUOR CONTROL BOARD
HARRISBURG, PENNSYLVANIA 17124-0001

November 3, 1999

Ms. Barbara A. McGovern, General Manager
MARRIOTT HOTELS
112 Washington Place
Pittsburgh, PA 15219

RECEIVED
1999 NOV -7 AM 8:45
INDEPENDENT REGULATORY
REVIEW COMMISSION

Dear Ms. McGovern:

Thank you for your correspondence of October 29, 1999, supporting the proposed regulatory amendment to section 13.102 of the Board's regulations [40 Pa. Code §13.102]. I have forwarded your correspondence to the House Committee on Liquor Control, the Senate Law and Justice Committee and the Independent Regulatory Review Commission as required by the Regulatory Review Act.

Sincerely,

JERRY DANYLUK
Regulatory Coordinator



Original: 2066
Bush
Copies: Sandusky
Jewett
Markham
Nanorta
Wyatte

COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA LIQUOR CONTROL BOARD
HARRISBURG, PENNSYLVANIA 17124-0001

November 3, 1999

Mr. Robert Nyce, Executive Director
INDEPENDENT REGULATORY REVIEW COMMISSION
333 Market Street, 14th Floor
Harrisburg, PA 17126

RECEIVED
1999 NOV - 7 AM 8: 44
INDEPENDENT REGULATORY
REVIEW COMMISSION

Dear Mr. Nyce

On November 3, 1999 a formal comment regarding Liquor Control Board Proposed Regulation #54-55 was received in support of an amendment to section 13.102 of the Board's regulations [40 Pa. Code §13.102].

Ms. Barbara A. McGovern, General Manager of the Marriott Hotels in Pittsburgh, favors the expedient approval of the regulatory amendment permitting the sale, serving or offering of an unlimited or indefinite amount of alcoholic beverages as part of a meal package after 7 a.m. on December 31, 1999, until 2 a.m. on the following day by a hotel licensee to registered overnight guests of the hotel.

In accordance with the Regulatory Review Act, I am forwarding a copy of Ms. McGovern's correspondence and my letter to Ms. McGovern acknowledging her comments. If you or your staff have any questions regarding the proposed regulatory amendments please call me.

Sincerely,

JERRY DANYLUK
Regulatory Coordinator