			SECELVED		
Regulatory Analysis Forn	1		This space for	•	RC
(1) Agency		2000	JAN 24 AM 9:	50	
Insurance Department		RE	YIÉW COMHISSIO	_	Bush
(2) I.D. Number (Governor's Office Use)		-6		14	
11-170			IRRC Number:	198	88
(3) Short Title					
Surplus Lines Insurance					
(4) PA Code Cite	(5) Agency Contacts	& Telepho	one Numbers	· · · · · ·	
31 Pa. Code, Chapter 124	Strawberry Square, Ha	rrisburg, F t: Elaine N	A Leitzel, Administra	-4429 ativeOffice	er, Office of
(6) Type of Rulemaking (check one)	(7) Is a	120-Day I	Emergency Certificat	tion Attach	ed?
Proposed Rulemaking		s: By the a	Attorney General Governor		
(8) Briefly explain the regulation in clear and no	ntechnical language.		· · · · · · · · · · · · · · · · · · ·		
The surplus lines insurance market is intended to provide coverage for "non-standard" or unique risks that do not fit the underwriting guidelines of insurers licensed to conduct business in the traditional market (admitted insurers). Surplus lines insurance may be procured through licensed surplus lines agents (surplus lines licensees) from insurers that appear on a list of eligible surplus lines insurers published by the Department. The surplus lines licensee may be contacted by the consumer or by another insurance broker (producing broker) who is dealing directly with the consumer. Pennsylvania's surplus lines laws and regulations were adopted to establish a system of regulation that permits orderly access to surplus lines insurance in this Commonwealth with reputable and financially sound insurers and provides for adequate protections in the insurance marketplace. Pennsylvania's initial Surplus Lines Insurance Law (Act of January 24, 1966, 1965)					
P.L. 1509, No. 531) was replaced by Article XVI of the Insurance Company Law (the act)(40 P.S. §§ 991.1601 - 991.1625) in 1992. The purpose of this rulemaking is to replace the regulations adopted under the authority of the initial Surplus Lines Insurance Law with an updated regulation consistent with Article XVI of the act.					
(9) State the statutory authority for the regulation	n and any relevant state	or federal	court decisions.		
The regulation is adopted under the authority of Article XVI of the Insurance Company Law (40 P.S. §§ 991.1601 - 991.1625).					- 991.1625).

Regulatory Analysis Form
(10) Is the regulation mandated by any federal or state law or court order, or federal regulation? If yes, cite the specific law, case or regulation, and any deadlines for action.
No.
(11) Explain the compelling public interest that justifies the regulation. What is the problem it addresses?
This rulemaking is needed to implement Article XVI of the Insurance Company Law (40 P.S. §§ 991.1601 - 991.1625) enacted in 1992 and to enhance the efficiency of effectiveness of Pennsylvania's regulation of the surplus lines insurance market.
(12) State the public health, safety, environmental or general welfare risks associated with nonregulation.
There are no public health, safety, environmental or general welfare risks associated with this rulemaking.
(13) Describe who will benefit from the regulation. (Quantify the benefits as completely as possible and approximate the number of people who will benefit.)
Insurers and producers transacting surplus lines insurance in this Commonwealth will benefit by having clear standards for compliance with Article XVI of the act. Insurance consumers will benefit from the provisions for adequate notice, due process protections and requirements promoting the financial solvency of eligible surplus lines insurers. Insurers and producers doing business in the traditional (licensed) market will also benefit from protections afforded by the establishment of clear standards for the placement of risks in the surplus lines market. The regulation also serves to protect Commonwealth revenues by imposing bonding requirements on surplus lines licensees that are consistent with their obligations to remit premium taxes. Finally, the regulation enhances the Department's ability to monitor transactions in the surplus lines market.

Regulatory Analysis Form
(14) Describe who will be adversely affected by the regulation. (Quantify the adverse effects as completely as possible and approximate the number of people who will be adversely affected.)
No adverse effects are anticipated as a result of this regulation.
(15) List the persons, groups or entities that will be required to comply with the regulation. (Approximate the number of
people who will be required to comply.)
Surplus lines agents, producing brokers and surplus lines insurers transacting business in this Commonwealth will be required to comply with the regulation. 146 insurers are on the Department's list of eligible surplus lines insurers. Approximately 275 resident corporations or individuals are licensed as surplus lines agents, and approximately 350 individuals have been granted certificates of eligibility to transact business for these licensees.
(16) Describe the communications with and input from the public in the development and drafting of the regulation. List the persons and/or groups who were involved, if applicable.
In drafting this regulation, the Department requested comments from the Pennsylvania Surplus Lines Association, surplus lines associations in 12 other states, The Insurance Federation of Pennsylvania, Inc., the Professional Insurance Agents Association, the Independent Insurance Agents of Pennsylvania and a number of firms appointed as United States contacts for alien surplus lines insurers. The comments received in response to the Department's request were considered in the development of the proposed rulemaking. In addition, the regulatory process provided for a 30-day public comment period subsequent to publication of the proposed rulemaking in the <i>Pennsylvania Bulletin</i> .
(17) Provide a specific estimate of the costs and/or savings to the regulated community associated with compliance, including any legal, accounting or consulting procedures which may be required.
The reporting, recordkeeping and qualification requirements in the regulation will impose no significant costs on the regulated community. The regulation will result in savings to the regulated community by eliminating costs associated with the filing and review of binding authority contracts.

Regulatory Analysis Form
(18) Provide a specific estimate of the costs and/or savings to local governments associated with compliance, including any
legal, accounting or consulting procedures which may be required.
There are no costs or savings to local governments associated with this rulemaking.
(19) Provide a specific estimate of the costs and/or savings to state government associated with the implementation of the regulation, including any legal, accounting, or consulting procedures which may be required.
The regulation eliminates the costs associated with the Department's review of binding authority contracts. The rulemaking serves to protect Commonwealth revenues by establishing adequate bonding requirements for agents who are responsible for remitting the 3% tax on surplus lines premiums.
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(20) In the table below, provide an estimate of the fiscal savings and costs associated with implementation and compliance for the regulated community, local government, and state government for the current year and five subsequent years.

	Current FY Year	FY +1 Year	FY +2 Year	FY +3 Year	FY +4 Year	FY +5 Year
SAVINGS:	S	\$	\$	\$	\$	S
Regulated Community	\$800	\$800	\$800	\$800	\$800	\$800
Local Government						
State Government						
Total Savings						
COSTS:						
Regulated Community						
Local Government						
State Government						
Total Costs						
REVENUE LOSSES:						
Regulated Community						
Local Government			<u> </u>			
State Government						
Total Revenue Losses						

(20a) Explain how the cost estimates listed above were derived.

The measurable savings to the regulated community result from the elimination of the \$65 filing fee for binding authority contracts. There are no other significant measurable costs or savings associated with the implementation of the regulation.

	F	Regulatory Analysis For	·m		
(20b) Provide the past the	nree year expenditure hist	ory for programs affecte	d by the regulation. N/A	١.	
Program	FY -3	FY -2	FY -1	Current FY	
	· · · · · · · · · · · · · · · · · · ·				
		-			
(21) Using the cost-bene	efit information provided	above, explain how the b	enefits of the regulation	outweigh the adverse	
effects and costs.	• • • • • • • • • • • • • • • • • • •				
		on affected parties as a r			
		f binding authority contr			
		mply with Article XVI o			
		ne regulation enhances the nd promotes the financial			
business in this Commor		id promotes the infancial	sorvency of surplus line	s insurers transacting	
	iweaiui.				
` '	gulatory alternatives cons	sidered and the costs asso	ciated with those alterna	tives. Provide the reasons	
for their dismissal.					
This rulemaking is the m	ost afficient method to in	nplement Article XVI of	the act		
This fulcillaking is the in	lost cilicient meniod to th	apiement Article A vi ot	dic act.		
		•			
					
	e regulatory schemes con	sidered and the costs ass	ociated with those schen	nes. Provide the reasons	
for their dismissal.					
This rulemaking replace	s two outdated regulation	s. No other regulatory so	chemes were considered	•	
This intemaking replaces	s two outdated regulation	s. 140 outer regulatory st	Mothes were considered.	•	

Regulatory Analysis Form
(24) Are there any provisions that are more stringent than federal standards? If yes, identify the specific provisions and the compelling Pennsylvania interest that demands stronger regulation.
No.
(25) How does this regulation compare with those of other states? Will the regulation put Pennsylvania at a competitive disadvantage with other states?
In developing the regulation, the Department researched and considered surplus lines insurance requirements in a number of other states and solicited input from surplus lines advisory organizations in 12 states. The regulation will not put Pennsylvania at a competitive disadvantage with other states.
(26) Will the regulation affect existing or proposed regulations of the promulgating agency or other state agencies? If yes,
explain and provide specific citations.
No.
(27) Will any public hearings or informational meetings be scheduled? Please provide the dates, times, and locations, if available.
No public hearings or informational meetings are anticipated.

Regulatory Analysis Form
(28) Will the regulation change existing reporting, record keeping, or other paperwork requirements? Describe the changes and attach copies of forms or reports which will be required as a result of implementation, if available.
The regulation will eliminate paperwork requirements associated with the filing of binding authority contracts. The regulation will update reporting requirements associated with a search of the licensed market and will impose recordkeeping requirements on brokers who conduct that search. The current forms filed by surplus lines agents and producing brokers when placing coverage in the surplus lines market under Article XVI of the act will not be changed as a result of implementation of the regulation.
(29) Please list any special provisions which have been developed to meet the particular needs of affected groups or persons including, but not limited to, minorities, elderly, small businesses, and farmers.
None.
(30) What is the anticipated effective date of the regulation; the date by which compliance with the regulation will be required; and the date by which any required permits, licenses or other approvals must be obtained?
The regulation will take effect after approval by the legislative standing committees, the Independent Regulatory Review Commission and the Attorney General, and upon final publication in the <i>Pennsylvania Bulletin</i> .
(31) Provide the schedule for continual review of the regulation.
(31) 110 vide the selleddie for continual teview of the regulation.
All Department regulations are reviewed for continued effectiveness on a triennial basis.

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FACE SHEET FOR FILING DOCUMENTS WITH THE LEGISLATIVE REFERENCE BUREAU

(Pursuant to Commonwealth Documents Law)

2000 JAN 24 AM 9: 50

KEVILW COMMISSION

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	#1988	D	OO NOT WRITE IN THIS SPACE
Copy below is hereby approved as to form and legality. Attorney General	Copy below is hereby certified to be a to copy of a document issued, prescribed oby:		Copy below is hereby approved as to form and legality. Executive or Independent Agencies
B.	Insurance Departme	ent	Firms I Will
By(Deputy Attorney General)	(AGENCY)		
	DOCUMENT/FISCAL NOTE NO11-	-170	////00 DATE OF APPROVAL
Date of Approval	DATE OF ADOPTION:		(DEPUTY GENERAL COUNSEL) (CHIEF COUNSEL, INDEPENDENT AGENCY)
	BY: MOUNTAROK	ex_	(STRIKE INAPPLICABLE TITLE)
 Check if applicable. Copy not approved. Objections attached. 	Insurance Commissio	1	→ Check if applicable. No Attorney General approval or objection within 30 days after submission.
	(EXECUTIVE OFFICER, CHAIR SECRETARY)	MAN OR	

NOTICE OF FINAL RULEMAKING

INSURANCE DEPARTMENT

31 Pa. Code, Chapter 124 Sections 124.1-124.10

SURPLUS LINES INSURANCE

PREAMBLE

The Insurance Department (Department), by this Order, deletes Chapters 35 and 123 (relating to surplus lines agents) and adopts Chapter 124 (relating to surplus lines insurance) to read as set forth in Annex A. These regulations set forth duties and requirements relating to surplus lines agents, producing brokers and surplus lines insurers transacting business in this Commonwealth.

Purpose

The surplus lines insurance market is intended to provide coverage for nonstandard or unique risks that do not fit the underwriting guidelines of insurers licensed to transact business in the market for standard or traditional insurance coverages (admitted insurers). Surplus lines insurance may be procured through licensed surplus lines agents (surplus lines licensees) from insurers that appear on a list of eligible surplus lines insurers published by the Department. A surplus lines licensee may place coverage as a result of being contacted directly by a consumer or in response to a request from another insurance broker (producing broker) who is dealing directly with the consumer.

The Commonwealth's surplus lines laws and regulations were adopted to establish a system of regulation that permits orderly access to surplus lines insurance in this Commonwealth with reputable and financially sound insurers and provides for adequate protections in the insurance marketplace. The Commonwealth's initial Surplus Lines Insurance Law (act of January 24, 1966, (1965) P.L. 1509) was replaced by Article XVI of the act in 1992. This rulemaking replaces the regulations adopted under the authority of the initial Surplus Lines Insurance Law with updated regulations consistent with Article XVI of the act.

Statutory Authority

These regulations are adopted under the authority of Article XVI of the Insurance Company Law (act) (40 P.S. §§ 991.1601 - 991.1625).

Comments

Notice of the proposed rulemaking was published at 28 Pa.B. 40 (October 3, 1998) with a 30-day public comment period.

No comments were received from the standing committees. Comments were received during the 30-day public comment period from the Alliance of American Insurers (Alliance); The Insurance Federation of Pennsylvania, Inc., (IFP) and from Senator Frank A. Salvatore on behalf of Martin G. Lane, Chairman of the Board of Aegis Security Insurance Company (Aegis). On November 12, 1998, comments were also received from the Professional Insurance Agents Association (PIA). The Independent Regulatory Review Commission (IRRC) submitted its comments and recommendations

to the Department on December 3, 1998. The following is a summary of the comments and the Department's response in its final rulemaking.

The Alliance and the IFP commented in support of the regulations as published in proposed form.

Aegis suggested that the regulation require notice to insureds that a non-admitted insurer is not licensed by the Department, is subject to limited regulation, and that losses would not be covered by the state guaranty fund in the event the insurer becomes insolvent. Section 1608 of the act (40 P.S. § 991.1608) requires surplus lines licensees to provide insureds with written notice when all or part of their insurance is placed with a nonadmitted insurer (an eligible surplus lines insurer or other insurer that is not authorized and not licensed to do business in this Commonwealth). The notice must be provided at the time an insured is presented with a quotation and must advise the insured that: (1) the nonadmitted insurer is not licensed by the Department and is subject to only limited regulation; and (2) losses will not be covered by the State guaranty fund in the event the insurer becomes insolvent. Section 124.2 (relating to notice to insured) requires the notice to be substantially similar in content to the language cited in section 1608 of the act and prominently printed on the first page of the quotation. In addition, section 1612 of the act (40 P.S. § 991.1612) requires substantially the same notice to appear on every evidence of insurance negotiated, placed or procured under Article XVI of the act. Therefore, the Department believes that the notice suggested by Mr. Lane is sufficiently addressed in the authorizing statute and section 124.2 of this final-form rulemaking.

The PIA and IRRC commented on provisions in Section 124.5(1)(i) (relating to diligent search of admitted insurers) of the proposed rulemaking concerning the producing broker's duty to make a diligent effort to procure the desired coverage from admitted insurers before having the coverage placed with an eligible surplus lines insurer. Section 1604(2) of the act (40 P.S. § 991.1604(2)) sets forth three criteria, at least one of which must be satisfied before a surplus lines licensee may place coverage with an eligible surplus lines insurer. Under section 1604(2)(i) of the act, the first criterion. permits placement of surplus lines insurance when the full amount or kind of insurance cannot be obtained from admitted insurers in this Commonwealth, if a diligent search has been made among the admitted insurers who are writing coverage comparable to the coverage being sought. Under section 1609(a)(1) of the act (40 P.S. § 991.1609(a)(1)), the second criterion, the declaration form prescribed, currently requires the producing broker (or the surplus lines licensee when acting as both the producing broker and the surplus lines licensee) to identify at least three admitted insurers which have declined to insure the risk. Under section 1609(a)(2) of the act (40 P.S. § 991.1609(a)(2)), the third criterion, the surplus lines licensee, is also required to file a written declaration of the licensee's lack of knowledge of how the coverage could have been procured from admitted insurers when coverage is placed under the diligent search criterion of the act.

Section 124.5(1)(i) of the proposed rulemaking would have permitted a producing broker with less than three agent appointments to obtain declinations from less than three admitted insurers when placing coverage in the surplus lines market under the diligent

search criterion. An agent appointment is a written agreement between an agent and an insurer under which the agent may solicit, negotiate, make or procure insurance coverages written by the insurer. See 31 Pa. Code, § 37.1 (relating to definitions.). IRRC commented that the proposed provisions for less than three declinations appeared to penalize brokers and agents with three or more appointments because they would be required to secure three declinations while brokers and agents with less than three appointments would be allowed to secure fewer declinations. The PIA also questioned the basis of the proposed provisions to tie the number of required declinations to the number of appointments but commented on the difficulties producing brokers or surplus lines licensees may face in obtaining declinations from admitted insurers with which they do not have agent appointments. IRRC recommended that the final-form regulation address what is required if a producing broker is unable to secure the required number of declinations. In response to these comments, the Department has amended Section 124.5(1)(i) in this final-form rulemaking to:

- 1. Delete the proposed provisions to base the number of required declinations on the number of agent appointments, and
- 2. Add a statement consistent with existing requirements to provide that a diligent effort to procure the desired coverage from admitted insurers shall have been made if the producing broker declares on the form prescribed under section 1609(a)(1) of the act (40 P.S. § 991.1609(a)(1)) that at least three admitted insurers have declined to insure the risk.

The amendment will retain Pennsylvania's historic requirement that producing brokers obtain at least three declinations when placing coverage under the diligent search criterion of the act. At least 42 other states specifically require a diligent search as a condition for placing coverage in the surplus lines market, and at least 11 of those states require a minimum of three declinations to evidence a diligent search. In addition to being a nationally recognized approach to diligent search requirements, the standard requirement for three declinations applies equally to all producing brokers transacting business in the surplus lines market. The historic requirement for three declinations also provides for stronger consumer protection by establishing a uniform minimum standard for the degree of diligence performed by producing brokers when searching the admitted market for available coverages. Under § 124.6 (relating to export list coverages) a diligent search will not be required when placing coverages that appear on the most recent export list of coverages recognized as generally unavailable from admitted insurers. Additionally, a diligent search is not required when placing coverage for a risk that requires a unique coverage not available from admitted insurers. Further, Section 124.5(1)(iv) will permit a producing broker to assume that an admitted insurer has declined to write a risk if the insurer fails to respond within 5 business days. Surplus lines insurers are subject to limited regulation by the Department, and policyholders are not protected by the Pennsylvania Property and Casualty Insurance Guaranty Association in the event of the insolvency of a surplus lines insurer. Therefore, the criteria in Section 1604(2) of the act and the requirements of these final-form regulations are intended to

permit orderly access to surplus lines insurance in this Commonwealth while providing for adequate consumer protections.

Section 124.5(1)(ii) of the proposed regulations required a producing broker who obtained less than three declinations in conducting a diligent search of the admitted market to attach to the prescribed declaration form a notarized statement affirming the number of agent appointments held by the broker. The PIA commented that this requirement was unnecessary, cumbersome and expensive and recommended it be deleted in the final-form rulemaking. IRRC noted that the purpose of the statement was to affirm the number of appointments held by a broker who obtained less than three declinations, but asked the Department to explain why the statement needed to be notarized. Since the Department has deleted the companion provision in Section 124.5(1(i) that based the minimum number of required declinations on the number of agent appointments, Section 124.5(1)(ii) is no longer needed and has also been deleted in this final-form rulemaking.

IRRC suggested that the requirements for declinations in Section 124.5(3) of the proposed regulations be included under the provisions of Section 124.5(1) to improve the clarity of the regulation. In response to IRRC's comment, the Department has included the provisions of Section 124.5(3) and (4) of the proposed regulations under Section 124.5(1) in this final-form rulemaking.

Finally, the Department amended Section 124.10(c)(2) (relating to eligible surplus lines insurer filing requirements) to change the word *insurer* to *insure*. The change was made to correct a typographical error in the proposed rulemaking.

Fiscal Impact

State Government

Department costs associated with the review of applications and reports filed under Chapter 124 will not increase as a result of this final-form rulemaking. The chapter eliminates current costs imposed on the Department and regulated parties related to the filing and review of binding authority contracts. The chapter will serve to enhance the protection of Commonwealth revenues by imposing minimum bonding requirements consistent with premium tax liability.

General Public

While the chapter has no immediate fiscal impact on the general public, the general public will benefit to the extent that adoption of the chapter enhances the efficiency and effectiveness of the Commonwealth's regulation of surplus lines insurance under Article XVI of the act.

Political Subdivisions

The chapter has no impact on costs to political subdivisions.

Private Sector

The reporting, record keeping and qualification requirements in Chapter 124 will impose no significant costs on surplus lines licensees, producing brokers or surplus lines insurers transacting business in this Commonwealth.

Paperwork

Chapter 124 eliminates filing requirements related to binding authority contracts. The chapter requires producing brokers to maintain records to demonstrate that a diligent search of licensed insurers was made before placing coverage in the surplus lines market. These record keeping requirements provide guidance to producing brokers in efforts to conduct a proper search of the licensed market and enhance compliance with the statutory conditions that must be met before coverage is placed in the surplus lines market. The requirements also enhance the Department's ability to monitor transactions in the surplus lines market.

Persons Regulated

This final-form rulemaking applies to all surplus lines agents, producing brokers and surplus lines insurers transacting business in this Commonwealth.

Contact Person

Questions or comments regarding this final-form rulemaking may be addressed to Peter J. Salvatore, Regulatory Coordinator, Office of Special Projects, 1326 Strawberry Square, Harrisburg, Pennsylvania 17120, telephone number (717) 787-4429. Questions or comments may also be e-mailed to psalvato@ins.state.pa.us or faxed to (717) 705-3873.

Regulatory Review

Under Section 5(a) of the Regulatory Review Act (71 P.S. §745.5(a)), the agency submitted a copy of this regulation on September 23, 1998 to the Independent Regulatory Review Commission and to the Chairpersons of the Senate Committee on Banking and Insurance and the House Insurance Committee. In addition to the submitted regulation, the agency has provided the Commission and the Committees with a copy of a detailed Regulatory Analysis Form prepared by the agency in compliance with Executive Order 1996-1, "Regulatory Review and Promulgation." In compliance with section 5(c) of the Regulatory Review Act (71 P.S. §745.5(c)), the Department also provided IRRC and the Committees with copies of the comments received. A copy of that material is available to the public upon request.

This final form regul	ation was (deemed) approved by the Senate Committee of	'n
Banking and Insurance on _	and (deemed) approved by the House Insurance	ce
Committee on	in accordance with section 5a(d) of the Regulatory Revie	W
Act (71 P.S. §745.5a(d)).	IRRC met on and (deemed) approved the	1e
regulation in accordance w	th section 5a(e) of the Regulatory Review Act (71 P.	S.
§745.5a(e)).	· · · · · · · · · · · · · · · · · · ·	

Findings

The Insurance Commissioner finds that:

- (1) Public notice of intention to adopt this rulemaking as amended by this order has been given under sections 201 and 202 of the act of July 31, 1968 (P.L. 769, No. 240)(45 P.S. §§ 1201 and 1202), and the regulations thereunder, 1 Pa. Code §§ 7.1 and 7.2.
- (2) The adoption of this rulemaking in the manner provided in this order is necessary and appropriate for the administration and enforcement of the authorizing statutes.

Order

The Insurance Commissioner, acting under the authorizing statutes, orders that:

- (1) The regulations of the Department, 31 Pa. Code Chapter 124, as amended by deleting Chapter 35 (relating to surplus lines agents) and 123 (relating to surplus lines) and by adding Chapter 124 (relating to surplus lines insurance) to read as set forth in Annex A.
- (2) The Commissioner shall submit this order and Annex A to the Office of General Counsel and Office of Attorney General for approval as to form and legality as required by law.
- (3) The Commissioner shall certify this order and Annex A and deposit them with the Legislative Reference Bureau as required by law.
 - (4) This order shall take effect upon publication in the Pennsylvania Bulletin.

M. DIANE KOKEN, Insurance Commissioner

CONTINUATION SHEET FOR FILING DOCUMENTS WITH THE LEGISLATIVE REFERENCE BUREAU Pursuant to Commonwealth Documents Law

Annex A

TITLE 31. INSURANCE

PART I. GENERAL PROVISIONS

CHAPTER 35. (Reserved)

§§ 35.1—35.4 (Reserved).

§§ 35.11—35.13. (Reserved).

§ 35.21. (Reserved).

§ 35.22. (Reserved).

PART VIII. MISCELLANEOUS PROVISIONS

CHAPTER 123. (Reserved)

§ 123.1. (Reserved).

§ 123.4. (Reserved).

§ 123.11. (Reserved).

§ 123.12. (Reserved).

§ 123.21. (Reserved).

§§ 123.31—123.42. (Reserved).

§§ 123.51—123.63. (Reserved).

CHAPTER 124. SURPLUS LINES INSURANCE

Sec.

- 124.1. Definitions.
- 124.2. Notice to Insured.
- 124.3. Conditions of Binding Authority.
- 124.4. Evidence of Insurance.
- 124.5. Diligent Search of Admitted Insurers.
- 124.6. Export List Coverages.
- 124.7. Unique Forms of Coverages.
- 124.8. Surplus Lines Licensee Bond Requirements.
- 124.9. Requirements to Qualify as an Eligible Surplus
 Lines Insurer.
- 124.10. Eligible Surplus Lines Insurer Filing Requirements.

§ 124.1. Definitions.

(a) The following words and terms, when used in this chapter, have the following meanings unless the context clearly indicates otherwise:

Act--Article XVI of The Insurance Company Law of 1921 (40 P.S. §§ 991.1601--991.1625).

Alien insurer—An insurer incorporated or organized under the laws of a foreign nation or of a province or territory other than a state or a territory of the United States or the District of Columbia.

Binding authority--The authority delegated to a surplus lines licensee by an eligible surplus lines insurer to obligate the eligible surplus lines insurer to accept a particular risk.

Commissioner—The Insurance Commissioner of the Commonwealth.

Department—The Insurance Department of the Commonwealth.

Eligible surplus lines insurer list--The most recent list of eligible surplus lines insurers published by the Department under section 1605(b) of the act (40 P.S. § 991.1605(b)).

Foreign insurer--An insurer, other than an alien insurer, not incorporated or organized under the laws of the Commonwealth. For purposes of this chapter, the term also includes a United States branch of an alien insurer which branch is not entered through and licensed to transact insurance or reinsurance in this Commonwealth.

(b) Unless the context otherwise requires, other terms found in this chapter are used as defined in the act.

§ 124.2. Notice to insured.

The written notice required to be given to the insured under section 1608 of the act (40 P.S. § 991.1608) shall be:

(1) Substantially similar in content to that set forth in section 1608(1) and (2) of the act.

(2) Prominently printed on the first page of the quotation.

§ 124.3. Conditions of binding authority.

- (a) A surplus lines licensee may not exercise binding authority in this Commonwealth on behalf of an eligible surplus lines insurer unless there is in force a written contract executed by all parties to the contract setting forth the terms, conditions and limitations governing the exercise of binding authority by the surplus lines licensee. The written contract shall, at a minimum, contain the following:
- (1) A description of the classes of insurance for which the surplus lines licensee holds binding authority.
 - (2) The geographical limits of the binding authority.
- (3) The maximum dollar limitations on the binding authority for any one risk for each class of insurance.
 - (4) The maximum policy period for which the surplus lines licensee may bind a risk.
- (5) A prohibition against delegation of binding authority by the surplus lines licensee or, if the binding authority is delegable by the surplus lines licensee, a prohibition against delegation of binding authority by the surplus lines licensee without the prior written approval of the eligible surplus lines insurer.
 - (6) A provision in the following or substantially similar language:

It is understood and agreed that all insurance placed pursuant to this agreement on risks resident, located, or to be performed in this Commonwealth, shall be effected and written in accordance with Article XVI of the Act of May 17, 1921, P.L. 682, No. 284 (40 P.S. Section §§ 991.1601--991.1625).

- (b) An executed copy of the written contract shall be maintained by the surplus lines licensee in its office in this Commonwealth. The copy shall be available at all reasonable times for examination by the Department without notice for at least 5 years following termination of the contract.
- (c) If a surplus lines licensee, who is qualified under this chapter to exercise binding authority on behalf of the eligible surplus lines insurer, delegates binding authority to any other surplus lines licensee, the instrument delegating binding authority shall specifically identify the binding authority agreement between the delegating surplus lines licensee and the eligible surplus lines insurer. An executed copy of the instrument delegating binding authority shall be maintained by both the surplus lines licensee delegating binding authority and the surplus lines licensee to whom the authority is delegated in their offices in this Commonwealth. The copy shall be available at all reasonable times for examination by the Department without notice for at least 5 years following termination of the contract.

§ 124.4. Evidence of insurance.

- (a) Section 1612 of the act (40 P.S. § 991.1612) requires the surplus lines licensee, upon placing surplus lines insurance, to deliver the contract of insurance to the insured or to the producing broker. A cover note, binder or other evidence of insurance shall be delivered by the surplus lines licensee if the contract of insurance is not immediately available.
- (b) Delivery of the contract or other evidence of insurance by the surplus lines licensee shall occur within 15 calendar days after:
- (1) Coverage has been bound by the surplus lines licensee, if the surplus lines licensee holds binding authority on behalf of the eligible surplus lines insurer.
- (2) The surplus lines licensee has received written notification from the eligible surplus lines insurer or other nonadmitted insurer that it has assumed the risk, if the surplus lines licensee does not hold binding authority on behalf of the eligible surplus lines insurer.
- (c) Under section 1624 of the act (40 P.S. § 991.1624), a contract or other evidence of insurance delivered by the surplus lines licensee shall contain a service of process clause substantially similar to the following:

SERVICE OF PROCESS CLAUSE

It is agreed that in the event of the failure of the Insurer(s) or Underwriter(s) herein to pay any amount claimed to be due hereunder, the Insurer(s) or Underwriter(s) herein, at the request of the Insured (or reinsured), will submit to the jurisdiction of any court of competent jurisdiction within the United States of America and will comply with all requirements necessary to give such court jurisdiction, and all matters arising hereunder

shall be determined in accordance with the law and practice of such court. It is further agreed that in any such action instituted against any one of them upon this contract, Insurer(s) or Underwriter(s) will abide by the final decision of such court or of any appellate court in the event of an appeal.

Service of process shall be made pursuant to the procedures provided by 42 Pa.C.S.

Ch. 53 Subch. B (relating to interstate and international procedure). When making service of process by mail, such process shall be mailed to ______. The above-named is authorized and directed to accept service of process on behalf of the Insured(s) or Underwriter(s) in any such action or upon the request of the insured (or reinsured) to give a written undertaking to the insured (or reinsured) that it or they will enter a general appearance for the Insurer(s) or Underwriter(s) in the event such an action shall be instituted.

Further, pursuant to any statute of any state, territory or district of the United States of America, which makes provisions therefor, the Insured(s) or Underwriter(s) hereby designates the Superintendent, Commissioner or Director of Insurance or other officer specified for that purpose in the statute or his successor or successors in office, as the true and lawful attorney upon whom any lawful process may be served in any action, suit or proceeding instituted by or on behalf of the insured (or reinsured) or any beneficiary hereunder arising out of his contract of insurance (or reinsurance), and

hereby designates the above-named as the person on whom such process or a true copy thereof shall be served.

§ 124.5. Diligent search of admitted insurers.

Under section 1604(2)(i) of the act (40 P.S. § 991.1604(2)(i)), surplus lines insurance may be procured through a surplus lines licensee from nonadmitted insurers if a diligent search is made among the admitted insurers who are writing, in this Commonwealth, coverage comparable to the coverage being sought. The following minimum requirements and conditions apply to the conduct of a diligent search among admitted insurers under section 1604(2)(i) of the act.

- (1) Under section 1609(a)(1)(i) of the act (40 P.S. § 991.1609(a)(1)(i)), the producing broker shall execute and forward to the surplus lines licensee a written statement, in a form prescribed by the Department, declaring that a diligent effort to procure the desired coverage from admitted insurers was made.
- (i) At a minimum, the producing broker shall obtain declinations from admitted insurers with which the producing broker holds agent appointments and which are writing, in this Commonwealth, coverage comparable to the coverage being sought in accordance with the following table:

Numbei	r of Agent Appointments	- Number of Require	d-Declinations
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	1		Ļ

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			_
2.4	or more	 	 3
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(ii) A producing broker who obtains less than three declinations shall attach a notarized statement, affirming the number of agent appointments held, to the declaration form required under section 1609(a) of the act. A DILIGENT EFFORT BY THE PRODUCING BROKER TO PROCURE THE DESIRED COVERAGE FROM ADMITTED INSURERS SHALL HAVE BEEN MADE IF THE PRODUCING BROKER DECLARES ON THE PRESCRIBED FORM THAT AT LEAST THREE ADMITTED INSURERS WHICH ARE WRITING, IN THIS COMMONWEALTH, COVERAGE COMPARABLE TO THE COVERAGE BEING SOUGHT HAVE DECLINED TO INSURE THE PARTICULAR RISK.

- (iii) A producing broker who obtains a declination from an admitted insurer shall either obtain the declination in writing from the admitted insurer or create a written record of an oral declination by the admitted insurer. A written record of an oral declination shall be made by the person who initially received the declination or by another person working for the business from information transmitted by the person who received the declination. A declination shall be obtained from the admitted insurer or recorded by the producing broker at or near the time of receipt of the declination and maintained in the regular course of business.
 - (iii) A written record documenting an oral declination shall include:
- (A) The name, office location and phone number of the admitted insurer or firm acting in the capacity of underwriting manager for the admitted insurer.

- (B) The name and position of the person contacted.
- (C) The date of contact.
- (D) An explanation of the declination.
- (v) (iv) If an admitted insurer fails to respond within 5 business days after first being contacted by the producing broker, the producing broker may assume that the insurer has declined to write the risk. The producing broker shall create a written record of the contact, including the manner in which contact was made and the information required under subparagraph (iv)(A)--(C).
- (v) A DECLINATION OF COVERAGE BY AN ADMITTED INSURER SHALL BE MADE BY A PERSON WHO IS A FULL-TIME EMPLOYE OF THE ADMITTED INSURER AND WHO HAS UNDERWRITING RESPONSIBILITY FOR THAT ADMITTED INSURER OR BY A FULL-TIME EMPLOYE OF A FIRM ACTING IN THE CAPACITY OF UNDERWRITING MANAGER FOR THE ADMITTED INSURER.
- (vi) FOR PURPOSES OF THIS SUBPARAGRAPH, THE TERM "AFFILIATE" IS USED AS DEFINED IN SECTION 1401 OF THE INSURANCE COMPANY LAW OF 1921 (40 P.S. § 991.1401).
- (A) A DECLINATION MAY NOT BE OBTAINED FROM AN ADMITTED INSURER WHICH IS AN AFFILIATE OF AN ADMITTED INSURER FROM WHICH A DECLINATION HAS ALREADY BEEN OBTAINED.

- (B) SURPLUS LINES INSURANCE MAY NOT BE PLACED WITH A NONADMITTED INSURER THAT IS AN AFFILIATE OF AN ADMITTED INSURER FROM WHICH A DECLINATION HAS BEEN OBTAINED.
- (C) THE RESTRICTIONS SET FORTH IN SUBPARAGRAPH (vi)(A) AND (B) DO NOT APPLY IF THE AFFILIATED INSURERS WRITE INDEPENDENTLY OF EACH OTHER USING SEPARATE AND INDEPENDENTLY DEVELOPED UNDERWRITING CRITERIA AND MARKETING PLANS, AND FOR UNDERWRITING PURPOSES, COMPETE WITH EACH OTHER FOR THE SAME TYPE OF COVERAGE OR CLASS OF INSURANCE.
- (2) Under section 1609(a)(2) of the act, the surplus lines licensee shall file with the Department a written declaration of the licensee's lack of knowledge of how the coverage could have been procured from admitted insurers and shall simultaneously file the written declaration of the producing broker required under section 1609(a)(1) of the act. Under section 1609(a)(3) of the act, if the surplus lines licensee acts as both the producing broker and surplus lines licensee in a particular transaction, the surplus lines licensee is required to execute the declarations required under section 1609(a)(1) and (2) of the act.
- (3) A declination of coverage by an admitted insurer shall be made by a person who is a full-time employe of the admitted insurer and who has underwriting responsibility for that admitted insurer or by a full-time employe of a firm acting in the capacity of underwriting manager for the admitted insurer.

- (4) For purposes of this paragraph, the term "affiliate" is used as defined in section 1401 of The Insurance Company Law of 1921 (40 P.S. § 991.1401).
- (i) A declination may not be obtained from an admitted insurer which is an affiliate of an admitted insurer from which a declination has already been obtained.
- (ii) Surplus lines insurance may not be placed with a nonadmitted insurer that is an affiliate of an admitted insurer from which a declination has been obtained.
- (iii) The restrictions set forth in paragraph (1)(i) and (ii) do not apply if the affiliated insurers write independently of each other using separate and independently developed underwriting criteria and marketing plans, and for underwriting purposes, compete with each other for the same type of coverage or class of insurance.

§ 124.6. Export list coverages.

- (a) Under section 1604(2)(ii) of the act (40 P.S. § 991.1604(2)(ii)), the Commissioner may create and maintain an export list of insurance coverages for which the full amount or kind of insurance cannot be obtained from admitted insurers.
- (b) The diligent search requirement of section 1604(2)(i) of the act and the reporting requirements of section 1609(a) of the act (40 P.S. § 991.1609(a)) do not apply to the placement of an insurance coverage which appears on the export list.
- (c) Within 45 calendar days after the placement of an insurance coverage which appears on the most recent export list published by the Commissioner, the surplus lines licensee shall file

with the Department or its designee a copy of the declaration page of the policy, cover note, binder or other evidence of insurance delivered by the surplus lines licensee in accordance with section 1612(a) of the act (40 P.S. § 991.1612(a)) with the word "EXPORT" stamped in red letters in the upper right hand corner.

§ 124.7. Unique forms of coverages.

Under section 1604(2)(iii) of the act (40 P.S. § 1604(2)(iii)), surplus lines insurance may be procured through a surplus lines licensee from nonadmitted insurers if the kind of insurance sought to be obtained from admitted insurers requires a unique form of coverage not available in the admitted market. Within 45 calendar days after a unique form of coverage has been placed, the surplus lines licensee shall file with the Department or its designee, a written declaration reporting the transaction in a form prescribed by the Department.

§ 124.8. Surplus lines licensee bond requirements.

- (a) The bond required under section 1615(b)(4) of the act (40 P.S. § 991.1615(b)(4)) to be maintained concurrent with the term of a surplus lines agent's license shall be in the amount of at least \$50,000 for the initial term of the license.
- (b) The amount of the bond required for renewal of a surplus lines agent's license shall be based on the total taxable surplus lines premium volume of the surplus lines agent during the

preceding calendar year as reported to the Department of Revenue under section 1621 of the act (40 P.S. § 991.1621) and determined by using the following table:

Total Taxable Surplus	Required Minimum	
Lines Premium Volume	Amount of Bond	
\$0\$1,999,999	\$50,000	
\$2,000,000\$3,999,999	\$100,000	
\$4,000,000\$5,999,999	\$150,000	
\$6,000,000\$7,999,999	\$200,000	
\$8,000,000and over	3% of the total taxable	
	surplus lines premium	
	volume of the surplus	
	lines licensee during	
	the preceding calendar	
·	year or other amount	
	acceptable to the	
	Commissioner.	

§ 124.9. Requirements to qualify as an eligible surplus lines insurer.

- (a) To be considered for placement on the most recent eligible surplus lines insurer list, a nonadmitted insurer shall meet the requirements of the act and this chapter. The nonadmitted insurer shall meet the following requirements:
- (1) Be currently licensed as an insurer in the state or country of its domicile for the kinds of insurance which it proposes to provide in this Commonwealth.
- (2) Have been either engaged in doing the business of surplus lines insurance in one or more jurisdictions for at least 3 years immediately preceding the filing of an application to be an eligible surplus lines insurer; or be an affiliate of an admitted insurer which has been so admitted for at least 3 years immediately preceding seeking approval to do business in this Commonwealth.
- (b) In addition to the requirements in subsection (a), an alien insurer shall provide documentation evidencing its inclusion on the most recent quarterly listing of nonadmitted alien insurers which have met the criteria in the plan of operation adopted by the National Association of Insurance Commissioners International Insurers Department, or successor organization.

§ 124.10. Eligible surplus lines insurer filing requirements.

(a) A request to consider a foreign nonadmitted insurer for placement on the Department's eligible surplus lines insurer list shall be made in writing by a surplus lines licensee and shall include the following:

- (1) Charter. A copy of the charter of the nonadmitted insurer or similar document and any amendments, additions and deletions thereto certified by the corporate secretary of the nonadmitted insurer.
- (2) Certificate of authority. A copy of the certificate of authority of the insurer or similar document setting forth its authority to issue policies and insure risks in the jurisdiction in which the insurer is incorporated, formed or organized.

(3) Financial statement.

- (i) A copy of the latest annual financial report or statement of the insurer signed by the officers of the insurer and filed with the insurance regulatory authority or other governmental authority in the jurisdiction in which the insurer is incorporated, formed or organized. The copy shall include all supplemental reports, exhibits and schedules required as part of the annual statement filing and shall be certified as provided under section 1605(3) of the act (40 P.S. § 991.1605(3)).
- (ii) A copy of each subsequent quarterly financial report or statement of the insurer signed by the officers of the insurer and filed with the insurance regulatory authority or other governmental authority in the jurisdiction in which the insurer is incorporated, formed or organized.
- (4) Report of examination. A copy of the most recent report of examination of the insurer conducted by the insurance regulatory authority or similar governmental authority requiring the examination and certified by the proper official of that authority.

- (5) Biographical information. Biographical data for each officer, director, person in managerial control, and like individual on a form provided by the Department.
- (6) Kind of insurance. A written statement by an officer of the insurer identifying the kinds of insurance coverages the insurer intends to write and the types of risks the insurer intends to insure in this Commonwealth.
- (7) Designee for service of process. A written designation of the name of the individual employed by the insurer or other appropriate representative to whom all lawful process shall be mailed. The designee must maintain a legal residence, domicile or office in the United States.
- (8) Additional information. Additional information as may be required by the Commissioner to determine whether the insurer meets the standards and requirements of the act and this chapter.
- (b) After placement on the eligible surplus lines insurer list, a foreign insurer shall submit to the Department through a surplus lines licensee:
- (1) Changes or additions, or both, to the information in subsection (a)(7) within 10 calendar days of the occurrence.
- (2) Changes or additions, or both, to the information in subsections (a)(1) and (5) within 30 calendar days of the occurrence.
- (3) A certified copy of the information in subsection (a)(3)(i) within 30 calendar days after the date required for filing in its domiciliary jurisdiction. A copy of the information in subsection (a)(2) shall accompany the filing.

- (4) A copy of the information in subsection (a)(3)(ii) within 45 calendar days from the close of the quarter for which the report is prepared.
- (5) A certified copy of the information in subsection (a)(4) within 30 calendar days of the date it became a public document.
- (6) Additional items as may be required by the Commissioner to determine whether the insurer continues to meet the standards under the act.
- (c) A request to consider an alien nonadmitted insurer for placement on the Department's eligible surplus lines insurer list shall be made in writing by a surplus lines licensee and shall include the following:
- (1) Charter. A copy of the charter of the insurer or similar document and any amendments, additions and deletions thereto certified by the corporate secretary of the insurer.
- (2) Certificate of authority. A copy of the certificate of authority of the insurer or similar document setting forth its authority to issue policies and insurer INSURE risks in the jurisdiction in which the insurer is incorporated, formed or organized.
 - (3) Annual financial statement.
- (i) Two copies of the latest annual financial report of the insurer signed by the officers of the insurer and filed with the insurance regulatory authority or other governmental authority in the jurisdiction in which the insurer is incorporated, formed or organized. One copy of the financial report or statement shall be expressed in language and currency of the place of incorporation, formation or organization of the insurer and the other copy prepared and expressed

in the English language and United States currency at the current rate of exchange as of the statement date. Certification of the financial report or statement shall be in accordance with section 1605(3) of the act (40 P.S. § 991.1605(3)).

(ii) A copy of the latest annual financial statement of the insurer in the standard reporting format prescribed by the National Association of Insurance Commissioners' International Insurers Department, or successor organization.

(4) Trust fund agreement.

- (i) A copy of the trust fund agreement concerning the trust fund which the insurer maintains in the United States in either a National bank or a member of the Federal Reserve System in an amount as set out in the act for the protection of all of its policyholders in the United States, consisting of cash, securities, letters of credit or investments of substantially the same character and quality as those which are eligible investments for admitted insurers authorized to write like kinds of insurance in this Commonwealth.
- (ii) The trustees of the trust fund shall give written verification of the amount initially deposited and presently on deposit by the insurer in the trust fund. The trustees shall immediately give written notification to the Department at any time the trust fund deposit is less than the minimum requirement as provided for in section 1605(a)(2)(i) of the act.
- (5) Biographical sketches. Biographical data for each officer, director, person in managerial control, and like individual on a form provided by the Department.

- (6) Kind of insurance. A written statement by an officer of the insurer identifying the kinds of insurance coverages the insurer intends to write and the types of risks the insurer intends to insure in this Commonwealth.
- (7) Designee for service of process. A written designation of the name of the individual employed by the insurer or other appropriate representative to whom all lawful process shall be mailed. The designee must maintain a legal residence, domicile or office in the United States.
- (8) Additional information. Additional information as required by the Commissioner to determine whether the insurer meets the standards and requirements of the act and this chapter.
- (d) After placement on the eligible surplus lines insurer list, an alien insurer shall submit the following to the Department through a surplus lines licensee:
- (1) Changes or additions, or both, to the information in subsection (c)(7) and (4)(i) within 10 calendar days of the occurrence.
- (2) Changes or additions, or both, to the information in subsection (c)(1) and (5) within 30 calendar days of the occurrence.
- (3) A certified copy of the information in subsection (c)(3)(i) within 30 calendar days after the date required for filing in its domiciliary jurisdiction. A copy of the information in subsection (c)(2), (3)(ii) and (4)(ii) shall accompany the filing.
- (4) Additional items as may be required by the Commissioner to determine whether the insurer continues to meet the standards under the act.



COMMONWEALTH OF PENNSYLVANIA INSURANCE DEPARTMENT

OFFICE OF SPECIAL PROJECTS
1326 Strawberry Square
Harrisburg, PA 17120

Phone: (717) 787-4429 Fax: (717) 705-3873 E-mail: psalvato@ins.state.pa.us

January 24, 2000

Mr. Robert Nyce Executive Director Independent Regulatory Review Comm. 333 Market Street Harrisburg, PA 17120

Re:

Insurance Department Final

Form Regulation No. 11-170, Surplus Lines Insurance

Dear Mr. Nyce:

Pursuant to Section 5a(c) of the Regulatory Review Act, enclosed for your review and approval is final form regulation 31 Pa. Code, New Chapter 124, Surplus Lines.

Pennsylvania's surplus lines laws and regulations were adopted to establish a system of regulation that permits orderly access to surplus lines insurance in this Commonwealth with reputable and financially sound insurers and provides for adequate protections in the insurance marketplace. Pennsylvania's initial Surplus Lines Insurance Law (Act of January 24, 1966, 1965 P.L. 1509, No. 531) was replaced by Article XVI of the act in 1992.

The purpose of this final rulemaking is to replace the regulations (31 Pa. Code, Chapters 35 and 123) adopted under the authority of the initial Surplus Lines Insurance Law with an updated regulation (Chapter 124) consistent with Article XVI of the act.

If you have any questions regarding this matter, please contact me at (717) 787-4429.

Sincerely yours,

Peter J. Salvatore

Regulatory Coordinator

Copies of the final form regulation listed below were sent today to those named. (Commentators are noted by the date that the comment was received).

Reg #

Regulation Title

11-170

Surplus Lines

Mr. John Doubman

Secretary and Counsel

Insurance Federation of Pennsylvania, Inc.

1600 Market St.

Philadelphia PA 19103-

Date Comment Was Received:

Phone: (215) 665-0508 X00000

EMail: jdoubman@voicenet.com

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Mr. Peter N. Calcara

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Ms. Biana Chernyakhovsky

LeBoeuf, Lamb, Greene & MacRae L.L.P.

125 West 55th Street

New York NY 10019-5389

Legal Assistant

Date Comment Was Received:

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EMail: bchernya@llgm.com

Page 1

Date sent to Committee and IRRC

1/24/2000

TRANSMITTAL SHEET FOR REGULATIONS SUBJECT TO THE REGULATORY REVIEW ACT

RECEIVED

I.D. NUMBE	ER: 11-170	2000 JAN 24 AM 9: 50				
SUBJECT:	Surplus Lines Insurance	PROSPERIDENT REGULATORY				
AGENCY:	DEPARTMENT OF INSURANCE	REVIEW COMMISSION				
TYPE OF REGULATION						
	Proposed Regulation					
Х	Final Regulation					
Final Regulation with Notice of Proposed Rulemaking Omitted						
120-day Emergency Certification of the Attorney General						
120-day Emergency Certification of the Governor						
Delivery of Tolled Regulation						
	a. With Revisions b.	Without Revisions				
FILING OF REGULATION						
DATE	SIGNATURE DESIGNA	ATION				
121-00 Shulo Canal House committee on insurance						
*						
SENATE COMMITTEE BANKING & INSURANCE						
i i i i i i i i i i						
independent regulatory review commission						
	ATTORNEY GE	NERAL				
LEGISLATIVE REFERENCE BUREAU						